

## Pathway Genomics outsources IT to leverage greater talent at lower price



Reduced overall IT spend



Addressed HIPPA compliance



Enhanced user experience

## **About Pathway Genomics**

Pathway Genomics is a medical diagnostic company with mobile apps that offers genetics testing and AI to physicals to support health treatments.

Pathway came to us to reduce their overall IT costs while increasing their security posture. With a remote workforce,
Pathway Genomics needed a
way to provide a more secure
way to collaborate, address
compliance issues and
leverage a partner to manage
their infrastructure long-term.

## **OUR APPROACH**

Pathway Genomics Corporation, a Biotechnology company with 90 employees needed to revamp its entire IT department. Almost one-third of their employees work remotely and travel internationally so remote and secure collaboration is must-have. Outsourcing IT was the best

solution to achieve this. At the same time, they needed to make

sure their MSP would be able to ensure regulatory compliance they need to abide to such as HIPAA. They had high expectations for the MSP, not only to establish an appropriate environment and have a cluster of experts needed to do so, but also to manage it long-term.

Managed Solution migrated Pathway Genomics to Office 365, integrated with Azure, and set up A ctive Directory to ensure identity management. Additionally, we took care of licensing and are providing on-site and on-call support as well as 24/7 management of their IT network, as it pertains to complying with binding regulations



## **RESULTS**

The solution provided by Managed Solution ensures smooth IT operations at lower costs in comparison to employing their own staff and a greater source of talent and experience. The 24/7 help desk and on-site support has helped employees learn and leverage their technology tools. It was by far the best option in terms of value and time. Their employees no longer have to focus their current IT issues as Managed Solution is managing their infrastructure, and they can now concentrate on their core business.