Centre
TECHNOLOGIES

Drastically Reducing Costs through Cloud Optimization

> "Centre's commitment is rooted in a widespread work ethic of complete devotion to the customer."
>
> **Infrastructure Manager**
> Leading Managed Transportation Services Provider in North America

INDUSTRY
Transportation

LOCATION
Dallas, TX

After a new acquisition for an existing customer, Centre quickly identified how to reduce massive cloud sprawl and drastically reduce costs.

$451K
Annual cost savings from implementing a hybrid cloud solution and eliminating the need to hire an in-house resource

CHALLENGE
Assessing Cloud Spend

A new acquisition led to the discovery of spending more than $1 Million dollars annually with the Microsoft Azure cloud platform. Once the assessment was delivered, Centre was chosen to implement the new strategy to optimize the Azure environment resulting in the same storage space and immediate cost reduction.

SOLUTION AND RESULTS
Hybrid Environment Strategy

The project consisted of implementing a hybrid cloud environment based on workloads tailored to the Azure public cloud as well as a private cloud hosted by Centre. Since they owned the hardware, Centre recommended it be stored in their datacenter to avoid the traditional added costs associated with increasing storage. Total cost savings totaled an annual $451k.

LOOKING TO THE FUTURE
Valued IT Partner

Centre looks to maximize total value for all customers. This customer continues to see value by relying on a team of experts as their own. Centre maximized the value of Azure's security center to its full potential and is consulting through a Microsoft O365 optimization to better align with current needs and reduce spending.

About this Transportation Customer
Leading non-asset based third-party logistics company focused on delivering truckload, less-than-truckload, intermodal, ocean, air, parcel and managed transportation services. With over 100 offices across North America, their comprehensive shipping expertise and networks support a diverse set of industries.

About Centre Technologies
Centre Technologies designs, implements and supports technology that boosts operational efficiency. From "secure by default" IT Managed Services and Cloud Consulting to world-class Project Management and Cybersecurity solutions. Centre empowers businesses with enterprise-grade solution that scale, personalized service, and local touch across locations.

About Microsoft Azure
Microsoft Azure™ is one of the most comprehensive platforms available. It offers companies a full range of services that are easy to access and user-friendly, whether you want to set up a website, create a database, maintain and administer projects, or even develop, deploy and support your own applications.

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