

Wells Fargo & Company



Large database with availability, speed and accuracy.



ReversingLabs has significantly improved the quality of our threat intelligence.

Jake Lee, IT Senior Vice President, Wells Fargo & Company

Source: TechValidate



Company Profile



COMPANY:

Wells Fargo & Company

COMPANY SIZE:

Global 500

INDUSTRY:

Banking

About ReversingLabs

ReversingLabs is the leader in cloud-delivered object security, addressing the latest attacks, advanced persistent threats and polymorphic malware. ReversingLabs has become an essential threat solution across the most advanced security companies in the industry, while supporting all industries searching for a better way to get at the root of the network, endpoint, and application threat problem, of which complex objects have become the major risk contributor.

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Introduction

This case study of Wells Fargo & Company is based on a November 2020 survey of ReversingLabs customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select ReversingLabs:

- Prior to using ReversingLabs, they were missing 10-25% of threats.
- Replaced or evaluated the following before selecting ReversingLabs:
- VirusTotal (or Google Chronicle Detect)
- FireEye

Use Case

Selected ReversingLabs over the competition for the following reasons:

- Reduction of reverse engineering of files
- Breadth of file formats
- Scalability & performance
- Explainability/transparency
- Speed of analysis
- Complexity of files
- Integrations support
- Scope of available reputation intelligence

Threat intelligence technologies they have integrated with ReversingLabs:

- SIEM
- SOAR
- TIP

Results

The surveyed company achieved the following results with ReversingLabs:

- Value that ReversingLabs brought to their company:
 - Accelerated malware analysis times
 - Helped them overcome false positives and analyst fatigue
 - Reduced risk
 - Improved SOC efficiency
 - Brought more automation
- Confirmed that ReversingLabs has significantly improved their threat intelligence by enriching their existing investments.
- ReversingLabs features compared to the competition:
 - Breadth of file format support: best in class
 - Support for large complex files: best in class
 - Speed of file analysis: best in class
 - High volume processing & scalability: significantly better
 - Context and explainability: significantly better
- Have seen the additional benefits with ReversingLabs:
 - Faster threat response
 - Integration with security ecosystem