

First Energy Corp.



ReversingLabs has significantly improved the quality of our threat intelligence.

Chris Collins, Security Officer, FirstEnergy Corp.
Source: TechValidate



Company Profile



COMPANY:

FirstEnergy Corp.

COMPANY SIZE:

Global 500

INDUSTRY:

Energy & Utilities

About ReversingLabs

ReversingLabs is the leader in cloud-delivered object security, addressing the latest attacks, advanced persistent threats and polymorphic malware. ReversingLabs has become an essential threat solution across the most advanced security companies in the industry, while supporting all industries searching for a better way to get at the root of the network, endpoint, and application threat problem, of which complex objects have become the major risk contributor.

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Introduction

This case study of FirstEnergy Corp. is based on a November 2020 survey of ReversingLabs customers by TechValidate, a 3rd-party research service.

Challenges

Replaced or evaluated the following before selecting ReversingLabs:

- VirusTotal (or Google Chronicle Detect)

Use Case

Selected ReversingLabs over the competition for the following reasons:

- Reduction of reverse engineering of files
- Integrations support
- Scope of available reputation intelligence

Threat intelligence technologies they have integrated with ReversingLabs:

- SOAR
- TIP

Results

The surveyed company achieved the following results with ReversingLabs:

- Value that ReversingLabs brought to their company:
 - Accelerated malware analysis times
 - Helped them overcome false positives and analyst fatigue
 - Allowed for more informed SOC staff/decisions
 - Brought more automation
- Confirmed that ReversingLabs has significantly improved their threat intelligence by enriching their existing investments.
- ReversingLabs features compared to the competition:
 - Breadth of file format support: significantly better
 - Support for large complex files: best in class
 - Speed of file analysis: best in class
 - High volume processing & scalability: best in class
 - Context and explainability: best in class
- Have seen the additional benefits with ReversingLabs:
 - Ease of deployment
 - Integration with security ecosystem
 - Customer Success responsiveness