



Data taken over 10-year period, a sample size of just over 300,000 profiles reviewed

Comparison by Environment		Graph 1				Graph 2				Graph 3			
		Mask, Public Self				Core, Private Self				Mirror, Self-Perception			
Environment	Sample Size	D	I	S	C	D	I	S	C	D	I	S	C
Home/Family/Caregvgng	22870	4%	19%	54%	23%	2%	6%	80%	11%	3%	9%	66%	22%
Education	134637	5%	37%	39%	19%	7%	13%	58%	22%	5%	22%	47%	26%
Church/Ministry	2634	11%	36%	31%	22%	9%	18%	52%	22%	10%	25%	36%	29%
Self-Discovery	64963	13%	33%	25%	29%	14%	16%	42%	28%	13%	24%	28%	35%
Business	11542	17%	32%	24%	27%	16%	16%	43%	25%	16%	23%	27%	34%
Business-Mgmt/Sales	64706	25%	23%	28%	24%	20%	9%	56%	15%	23%	14%	37%	26%
Total Results Reviewed	301352												
		Our current Workbooks Show				Compare with Home/Family Results for Graph 3				Difference			
		D	3%				D	3%				Same	
		I	11%				I	9%				2%	
		S	69%				S	66%				3%	
		C	17%				C	22%				5%	
			100%					100%					
Note that in the comparison, the D progresses higher in each category from home, education and beyond to business and even business with an emphasis on management This would be expected and shows why it is so important a person takes the instrument in the environment they are trying to assess.													