

THE COST OF DOING NOTHING

Many organizations count learning and development as an expense, not as an investment. Employees who are untrained and underdeveloped lack the competence and motivation to do their jobs effectively. This results in a negative impact on project results, team collaboration, and retention – ultimately decreasing an employee's lifetime value – not to mention company success.

THE INVISIBLE COSTS OF NOT TRAINING

4.5
MILLION

A record high 4.5 million people voluntarily left their jobs in November of 2021 according to the U.S. Bureau of Labor Statistics.

TOP BENEFITS MILLENNIALS WANT FROM A COMPANY

52%

Opportunities for career progression.

35%

Comprehensive training and development programs.

Millennials at work Reshaping the workplace (PwC Report)

70%

The Harvard Business Review states that 70% of employees report that they don't have mastery of the skills needed to do their jobs.

12x

Employees who think they cannot develop in a company or achieve their career goals are 12 times more likely to leave.

The Value of Training (IBM)

30%

Hiring someone new can cost up to 30% of the job's salary.

CDL Insight Consulting Blog

60%-65%

Senior executives around the world have assessed that their workforce is operating at only 60% to 65% of their potential.

The Impact of Leadership on the Bottom Line (Ken Blanchard)

INVEST IN YOUR PEOPLE

24%

Companies that invest in employee training see, on average, a 24% higher profit margin.

Huffington Post

120%

The ROI of Vivo Team programs since 2020 averages a \$1.21 return on every \$1 spent.

97%

Across all engagements in 2021, 97% of Vivo Team learners would recommend our programs.

\$550K

Over two years, a Vivo Team client engaged in a multi-annual leadership program reclaimed \$550K in lost productivity costs.