# What is Branch today?

#### THE PITCH

Branch is a leader in the financial wellness and payments space with tools that simplify paying employees faster. Businesses like yours use Branch to reduce costs and provide additional employee benefits that increase the bottom line. Can I put you in touch with your Branch representative today?



## **DIGITAL WALLET & BANKING**

+ FDIC-insured mobile checking account that serves as a portable financial hub for working Americans



### FREE FINANCIAL SERVICES

- + Instant Earned Wage Access
  (Wallet, ACH)
- Modern Banking Services
   (Debit card, bill pay, contactless payments)
- + Tips & Mileage Reimbursement
- + Free Access to 45,000+ ATMs



## **DIRECT DEPOSIT**

- + 2-Day Early Pay
- + Fee-free alternative to paycards



## **Qualifying Questions to Uncover Leads:**

Do you have challenges attracting and retaining talent?

Have you ever considered giving employees access to their earned wages ahead of payday?

What challenges do you have with your paycard today (if you have one)?

## For Pizza Hut Only:

How does your company process tips and mileage reimbursement?

#### **Customer Business Benefits:**

Optimize Labor with 17% Shift Coverage, and Reduce Overtime Costs Empower employees; 15% increase in employee retention No Cost, No Commitment, No Minimums, & No Obligations

## What's in it for you?

Competitive Edge with Paycard & Digital Wallet

Zero Cost to the Customer

Reduce customer costs that can be reinvested into Delaget Initiatives

Increase Customer value and retention by activating a customer & employee wellness solution

**Quota Relief & Branch Team Resources** 

## TRIGGER EVENTS & CUSTOMER PRIORITIES:

Growth and hiring (fulltime, part time, gig-workers)

Retaining talent

Tip & Mileage Reimbursement Challenges

Unbanked Employees & Financial Stress

Reducing payment risk

Increasing Cash Flow

Lowering costs

#### **TOP INDUSTRIES:**

Quick Serve Restaurants Restaurants & Hospitality Delivery Retail Restaurants



