



Workplace Compliance Library

Provided by



Mindflash

This list is alphabetized by topic. Courses in series (highlighted in blue) are shown in the order they should be viewed.

California Anti-Harassment

- Workplace Bullying

Anti-Harassment

- History of Sexual Harassment
- Anti-Harassment for Everyone
- Anti-Harassment for Managers
- Examples and Scenarios
- Writing and Communicating an Anti-Harassment Policy
- Investing Complaints
- Anti-Harassment in Review

Understanding Harassment

- Introduction to Understanding Harassment
- Creating Healthy Culture
- Understanding Offenders
- Understanding Targets
- Warning Signs
- Bystander Training
- Understanding Harassment in Review

Connecticut Anti-Harassment

- Harassment & Discrimination – Connecticut Introduction

Anti-Harassment

- Anti-Harassment for Everyone
- Anti-Harassment for Managers
- Anti-Harassment: Writing and Communicating an Anti-Harassment Policy
- Anti-Harassment: Investigating Complaints
- Anti-Harassment: History of Sexual Harassment
- Anti-Harassment in Review

Understanding Harassment

- Introduction to Understanding Harassment
- Understanding Offenders
- Understanding Targets
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- Warning Signs

- Healthy Culture
- Understanding Harassment in Review
- Harassment & Discrimination: Connecticut Scenarios

HIPAA

- The Basics
- What is HITECH?
- HITECH – Understanding Business Associates
- What is Protected Health Information?
- The Privacy Rule – Authorizations
- The Privacy Rule – Disclosures
- The Security Rule
- Enforcement
- Breaches
- Penalties
- General Disclosures – FAQ
- Marketing Disclosures – FAQ
- Protections Against Violations – Risk Analysis

- Protections Against Violations – Safeguards
- Quick Learn for Employees
- Consumer Rights
- Disclosure to Family and Friends For Emergency Responders
- GINA

Maine Anti-Harassment

- Harassment & Discrimination – Maine Introduction

Anti-Harassment

- Anti-Harassment for Everyone
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- Anti-Harassment: Writing and Communicating an Anti-Harassment Policy
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- Sexual Harassment
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- Harassment & Discrimination: Maine Scenarios

New York State Anti-Harassment

- New York State Anti-Harassment Introduction
- New York State Anti-Harassment Scenarios

Anti-Harassment

- History of Sexual Harassment
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Workplace Compliance

- Avoiding Discrimination Problems: 5 Keys
- Discrimination: The Protected Classes
- Handling References
- Interview Checklist
- Leadership of a Diverse Group
- Legally Firing
- Legally Hiring
- Retaliation

- Substance Abuse
- Termination Checklist
- Workplace Bullying
- Workplace Violence
- The New I-9 Form

Courses for Employees

- Age Discrimination in Employment Act for Employees
- Americans with Disabilities Act for Employees
- Fair Labor Standards Act for Employees
- Family and Medical Leave Act (FMLA) for Employees
- Military Family and Medical Leave Act (FMLA) for Employees
- Pregnancy Discrimination Act for Employees
- Equal Pay Act for Employees
- California Time and Labor for Employees
- Uniformed Services Employment & Reemployment Rights Act (USERRA) for Employees

Courses for Managers

- Age Discrimination in Employment Act for Managers
- Americans with Disabilities Act for Managers

- Fair Labor Standards Act for Managers
- Family and Medical Leave Act (FMLA) for Managers
- Military Family and Medical Leave Act (FMLA) for Managers
- Pregnancy Discrimination Act for Managers
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Diversity

- Working Well with Everyone: What is Diversity?
- Working Well with Everyone: The Diversity Continuum
- Working Well with Everyone: The Mistake of Stereotyping
- Working Well with Everyone: The Power of Inclusion
- Working Well with Everyone: Diversity = Greatness



Business Skills Library

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This list is alphabetized by topic. Courses in series (highlighted in blue) are shown in the order they should be viewed.

Business Basics

- Managing Negativity

Business Travel

- Business Travel
- Before Leaving
- My Bags Are Packed
- I've Got a Plane to Catch
- Hotel, Motel, Holiday Inn
- International Business Travel
- Staying Healthy
- Safe Travels
- There's an App for That
- Technology Security

Business Attire Basics for Men

- Casual Attire
- Business Casual Attire
- Business Formal Attire
- Semi-Formal/Casual Attire
- Black Tie Optional Attire
- Black Tie Attire

Business Attire Basics for Women

- Casual Attire
- Business Casual Attire
- Business Formal Attire
- Semi-Formal/Casual Attire
- Black Tie Optional Attire
- Black Tie Attire

How to Know What You Don't Know

- Getting Up to Speed
- Identifying Blind Spots

Respect

- How to Be Liked
- How to Be Respected
- How to Work with Someone You Dislike

This vs. That

- Persistent vs. Pestering
- Assertive vs. Aggressive
- Compromise vs. Cave
- Finished vs. Flawless
- Concise vs. Curt

- Confident vs. Conceited
- Reserved vs. Rude

Building a Business Case

- Concept Evaluation: Identifying Opportunities
- Concept Evaluation: Finding Support
- Concept Evaluation: Making Decisions
- Gathering Data: Costs and Benefits
- Gathering Data: Identifying and Addressing Risks
- Gathering Data: Understanding Financial Metrics
- Gathering Data: SWOT Analysis
- Telling the Story: Writing a Proposal
- Telling the Story: The Art of Persuasion
- Telling the Story: Presentation
- Telling the Story: After Approval

Business Math

Job Offer Math

- Understanding a Job Offer
- Cost of Living Comparisons
- Benefits by the Numbers
- Medical Insurance Basics

New Employee Math

- How to Fill Out a W-4
- Retirement Savings Basics
- Your First Paycheck
- Taxation Basics
- Budgeting Basics
- Savings
- Investment Basics

Introduction to Math

- Fighting the Fear
- Positive and Negative Numbers
- Adding and Subtracting
- Multiplying and Dividing
- Inequalities
- Finding Averages
- Estimation Basics
- Understanding the Metric System
- Understanding Fractions
- Understanding Decimals

- Understanding Percentages
- Choosing the Right Operation

Specialized Math

- Understanding Ratios, Proportions, and Percentages
- Mark-ups and Mark-downs
- Inventory Basics
- Payroll Basics
- Net vs Gross
- Calculating Production Costs
- Determining Pricing
- Understanding Profits and
- Profit Margins
- Understanding ROI
- Interest Rates
- Compound vs. Simple Interest
- Understanding Annuities
- Understanding Loans

Statistics

- Introduction to Statistics
- Understanding Probability
- Organizing Data
- Data Analysis Basics

Business Writing

Writing Basics

- Why Care About Writing
- Parts of Speech
- Parts of a Sentence
- Capitalization

Punctuation

- Ending Sentences
- Commas
- Semicolons and Colons
- Apostrophes
- Quotation Marks

Writing Clearly

- Active Versus Passive Voice
- Fragments and Run-ons
- Thinking About Tone
- Organize Your Writing

Proofreading

- How to Proofread
- Spell Check and Autocorrect
- Creating a Cheat Sheet
- Top 10 Writing Mistakes

Communications

- Active Listening
- Barriers to Effective Communication
- Straight Talk on Bad Language
- Verbal Communication
- How to be a Great Conversationalist
- Putdown Offenders
- Social Cues
- Interpersonal Communication for Managers
- Communicating with Confidence
- Nonverbal Communication
- Defining Nonverbal Communication
- Aligning Nonverbal Communication with Intentions
- Appearance
- Workplace Standards
- Leveraging Nonverbals for Success

Assertive Verbal Skills

- Developing Assertiveness
- Dealing with Manipulation
- Assertive Communication Techniques

Persuasive Communication

- Introduction
- Techniques

Healthy Communication

- Types of Communication at Work
- How to Communicate Well at Work
- How Not to Communicate
- Using Email at Work
- Communicating with Your Remote Team

Interpersonal Communication

- Introduction
- Effective Interpersonal Communication

Communicating with the C Suite

- Around the Coffee Machine
- Sending an Email
- During Meetings
- In the Hallway
- After Work Socializing
- Saying You Disagree
- When You're New
- When They're New

- When You've Made a Mistake
- If You Have an Idea
- If You Want to Impress
- When You Want a Raise
- During Difficult Conversations
- When You Have Personal News

Media Training

- Introduction to Media Training
- Media Training
- Handling Tough Media
- Social Media

Writing

- Speech Writing
- Writing Conversationally

Communication Styles

DISC

- DISC Introduction
- DISC Questionnaire
- Understanding DISC Styles
- Determining Styles of Others
- Mixing DISC Styles
- DISC Style: High D
- DISC Style: High I

- DISC Style: High S
- DISC Style: High C
- Selling to a High D
- Selling to a High I
- Selling to a High S
- Selling to a High C
- Leading a High D
- Leading a High I
- Leading a High S
- Leading a High C

Emotional Intelligence

- What is Emotional Intelligence?
- Developing Self-Awareness
- Developing Self-Regulation
- Developing Self-Motivation
- Developing Effective Relationships
- Developing Empathy
- Emotional Intelligence and DISC

Creativity

- Getting Creative
- Logic vs. Creativity
- Techniques
- Defining Problems
- Generate and Evaluate
- Staying Creative

Customer Service

- Creating Great Customer
- Conversations
- Representing Your Brand
- The 4 Ps for Creating Loyal Customers
- Customer Service Later

Feedback

- Feedback Basics
- Surveys
- Social Media Feedback
- What to Do with Feedback

Customer Service

- Service Quality Indicators
- Helping Your Customers Increase Their Revenue
- Helping Your Customers Decrease Their Expenses

Telephone Techniques

- Greetings
- Taking Calls
- Hold Please
- Taking Messages
- Handling Angry Callers
- Phone Etiquette

Working in Retail

- How to Give Exceptional Service

Who is Your Customer?

- I Can't Find This
- I've Got a Coupon for That
- I'm Just Looking
- I'm with My Kids. Please Hurry.
- I'm on a Mission
- I've Got Time and Money
- How to Stay Positive with Customers
- How to Handle Feedback
- How to Upsell
- Managing Retail Employees

Cybersecurity

- Defining Cybersecurity Passwords
- Protecting Your Mobile Device
- Cybersecurity While Traveling
- Malware
- Types of Malware
- Ransomware
- Email Phishing
- Identity Theft
- Your Responsibility
- Social Engineering

- Creating a Cybersecurity Training Program
- Minimizing Insider Threats
- Protecting Intellectual Property
- Protecting Your PC: Daily Precautions
- GDPR

Decision Making

- Avoiding Mistakes
- Making Group Decisions
- Empowering Employee Decisions
- Going With Your Gut
- Identifying Unintended Consequences
- Strategic Thinking
- Surviving Poor Decisions

Decision Making Basics

- Gathering Information
- Understanding Motivation
- Making Quick Choices
- Facts vs. Opinions
- Generating Options
- Decision-Making Models

Developing Your Culture

- Developing a Learning Culture
- People First

Fun at Work

- The Importance of Humor
- What's Funny?
- What's NOT Funny?

Cross-Cultural Considerations

- What is Culture?
- What's Your Culture?
- Cultural Intelligence
- Workplace Basics
- The Concept of Time

Driving Safety

Alcohol Abuse

- Training Responsibilities
- Rules and Regulations
- Who Should I Test?
- How Do I Know if Someone is Impaired?
- What Are the Testing Procedures?
- What Happens if My Employee Fails an Alcohol Test?

- What Happens if My Employee Refuses an Alcohol Test?
- Record Keeping
- Employee Training

Substance Abuse

- Training and Responsibilities
- Rules and Regulations
- Who Should I Test?
- How Do I Know if Someone is Impaired?
- What Are the Testing Procedures?
- What Happens If My Employee Fails a Drug Test?
- What Happens If My Employee Refuses a Drug Test?
- Record Keeping
- Employee Training

Compliance, Safety, Accountability (CSA)

- CSA Training for Employees
- CSA Training for Managers

Commercial Driver's License

- Basics
- Basic Vehicle Control
- Transporting Cargo Safely
- Transporting Hazardous Materials

- Hazardous Driving Conditions
- Accident and Fire Prevention
- Vehicle Inspections

Safe Driving

- Distracted Driving
- Aggressive Driving
- Bad Weather Driving Basics

Finance for Non-Financial Employees

Principles of Accounting

- Principles of Accounting
- Common Accounting Terms
- Cash vs. Accrual
- Fraud

Introduction to Financial Statements

- Introduction to Financial Statements

Balance Sheet

- Overview of a Balance Sheet
- Assets
- Liabilities
- Working Capital

Income Statements

- Expenses
- Sales
- Financial Statement Analysis
- What is an Annual Report?

Cash Flow Management

- How to Read Cash Flow Statements
- Managing Receivables
- Managing Payables

What is Budgeting?

- What is Budgeting?
- Budgeting Revenue
- Budgeting Expenses
- Zero Based Budgeting
- Budget Reporting

Financial Ratios

- Net Investment Ratios
- Revenue Ratios
- Cost of Goods Sold
- Margin

Managing Inventory

- Managing Inventory

Cost of Goods

- COGS

- Inventory
- Discounts

Expenses

- Expense Clarification
- Controllable and Uncontrollable Expenses
- Variable and Fixed Costs
- Direct and Indirect Expenses

Health and Wellness

- Convenience Store Diet
- Optimizing Work-Life Balance
- Understanding Stress and Job Burnout
- The Benefits of Time Off
- Workplace Friendships
- Digital Stress and Addiction
- Preparing for Pumping at Work
- When Your Head Isn't in Work Anymore
- Managing Time vs. Energy
- Returning to Work After a Loss: When You've Lost a Loved One
- Returning to Work After a Loss: When a Coworker Loses a Loved One
- Building Confidence
- Take a Deep Breath

- Opioid Addiction for Managers
- Opioid Addiction for Employees
- Helping Your Employees Find Purpose
- Managing Your Employee's Work-Life Balance
- Don't be a Calvin! (Dealing with Allergies)
- Returning From Maternity Leave
- Creating a Parental Leave Policy
- Creating a Family Leave Policy
- Keeping Track of Your Teen While You're at Work

Know Your Numbers

- Blood Pressure
- Cholesterol
- Glucose
- BMI

Ergonomics

- Ergonomic Basics
- Chairs 101
- Reducing Eye Strain
- Adjusting Your Workspace
- Stretching at Work

Stress Management

- Understanding Stress

- Avoidable Stress
- Unavoidable Stress
- Handling Stress
- Managing Stress

Deskercises

- Deskercises: Simple, Cardio, and Core
- Deskercises: Chest, Neck, and Back
- Deskercises: Arms and Shoulders
- Deskercises: Legs and Backside, While Sitting
- Deskercises: Legs and Backside, While Standing

You Are What You Eat

- You Are What You Eat
- Reading Food Labels
- Brain Food
- Meal Planning

Fighting the Flu

- The Fight is On!
- Get to Know Your Opponent
- Gain the Upper Hand
- Throw in The Towel
- Call for Backup

Understanding Headaches

- Understanding Headaches

- Surprising Headache Triggers

The Science of Sleep

- The Science of Sleep
- Sleep Hygiene
- How Much Sleep Do You Need?
- Sleeping for Shift Work

Financial Wellness

- Creating a Budget
- Budget Sample
- Debts
- Savings
- How to Save at Home
- How to Save on Food
- How to Save on Your Car
- How to Save at Your Financial Institution
- How to Manage Your Credit Cards
- How to Save Using Your Employee Benefits
- How to Save on Subscriptions

Hospitality

Front of the House

- Introduction to Restaurants
- Greeting and Seating Guests

- Interacting with Guests: Fundamentals
- Interacting with Guests: Special Circumstances
- Interacting with Guests: Difficult People
- Understanding the Menu: What's for Dinner?
- Understanding the Menu: Writing Menu Descriptions
- Understanding the Menu: What's on Tap?
- Serving Guests: Taking Orders
- Serving Guests: Table Service
- Serving Guests: Time Management
- Clearing the Table and Closing the Sale
- Tips for Tipped Employees

Back of the House

- Introduction to Restaurant
- Cuisine
- Making the Menu
- Making the Menu: Presentation
- Kitchen Safety
- Knife Safety
- Food Safety Plans

Beverage

- Wine 101

- Beer and Spirits 101
- Alcohol Safety
- Bartending Fundamentals
- Bartending Glasses Guide
- Bartending: The Pour

Hotels & Inns

Front Desk Customer Service

- Etiquette & Presentation
- Check-In & Check-Out
- Communicating with Guests
- Telephone Techniques
- Handling Upset Guests

Housekeeping

- Cleaning Guest Rooms
- Cleaning Public Spaces
- Working Safely with Ergonomics
- Interacting with Customers

Valet

- Appearance and Professionalism
- Parking Vehicles
- Returning Vehicles
- Safety Essentials

Food and Beverage

- In-Room Dining
- Alcohol Basics
- Food Safety Plans

Tourist Attractions

- Overview
- Serving the Guest

Leadership

- How to Work a Room, Part 1
- How to Work a Room, Part 2

Strategic Leadership

- T.H.E. Answer for Business Success

Vision, Mission, Values

- Vision
- Mission
- Values

Becoming a Great Leader

- Introduction
- Fundamentals
- Characteristics
- Leadership and Power
- How to be a Followable Leader
- Creating Followership
- How to Motivate Employees
- Motivational Leadership
- Effective Delegation
- Empowering Followers
- Building an Effective Leadership Team

- Developing Followers
- Developing Yourself
- Putting it All Together

Mistakes Leaders Make

- Six Wrong Ways to Manage
- Impedership
- Eight Signs of a Dysfunctional Organization
- Fixing the Dysfunction

Transformational Leadership

- Transforming the Organization
- Dealing with Resistance
- Creating Focus During Change

DISC Leading Skills

- Leading a High D
- Leading a High I
- Leading a High S
- Leading a High C

Mentoring

- What is a Mentoring Program?
- How to Create a Mentoring Program

- How to Match Mentors and Mentees
- Making a Mentoring Agreement
- Mentoring Meeting Guidelines
- Creating a Successful Mentoring Relationship

Framework for Execution

- The Failure to Execute
- Reasons for Poor Execution
- The Current Situation
- A Framework for Execution

Succession Planning

- The Importance of Succession Planning
- What is a HiPo?
- Creating a Policy
- Identifying HiPos
- HiPos versus High Performers
- Retaining and Developing HiPos

Unknown Knowns

- Understanding Better Practices
- The Knowledge Transfer Process

- Getting Started
- Leading Knowledge Transfer

Marketing

- Public Relations Trends
- Marketing to Millennials

Marketing Essentials

- Understanding Marketing
- Types of Marketing
- Brand and Product Overview
- What Everyone Needs to Know

Marketing Strategy

- What is a Marketing Strategy?
- Developing a Strategy
- B2B Marketing Strategy
- Defining Your Target Audience
- Measuring Your Marketing

Brand Management

- Building Your Brand
- Promoting Your Brand
- Rebranding
- Brand Statement

Digital Marketing

- What is a Digital Marketing?
- Types of Digital Marketing
- Social Media
- SEO
- Content Marketing
- Email Marketing
- Pay-Per-Click
- 5 Things Everyone Needs to Know
- Driving Traffic to Your Website

Public Relations

- Introduction to Public Relations
- Press Releases
- Dealing with the Media
- How to Handle Bad Press

Managing an Enterprise Account

- Introduction
- Value Added Selling
- Lifetime Customer Value
- No Push Selling
- 5 Minute Pre-Brief
- 5 Minute De-Brief
- Finding Unmet Needs

- Selling Benefits
- Handling Unmet Needs
- No Push Closing

Managerial Courage

- What it Takes to Manage
- How to Build Resilience
- The Leadership Ladder
- Taking a Stand
- Determining Your Management Style
- "You're Wrong"
- Stop Doing and Start Managing
- Swallowing Your Pride
- Managing Difficult People

Character

- 01. Management is All About Character
- 02. The Audience

How to Apologize

- 01. The Process
- 02. The Audience

Negotiating

- Introduction to Negotiating
- Framing
- Styles
- Identifying Leverage

- Analyzing Upcoming Negotiations
- The Negotiation Process
- Reaching Agreement
- Evaluating Your Performance
- DISC Styles
- Dealing with Strategies

Performance Excellence

The Five Whys

- Six Sigma
- Six Sigma Basics
- Six Sigma and Kaizen
- Six Sigma and Lean

Performance Excellence

- Introduction
- Terms
- Why
- Cost
- Requirements
- Roadblocks

Personal Development

- Identifying Your Strengths
- Developing Your Strengths
- Asking for Feedback
- Making Sense of Feedback

Taking Control of Your Career

- Planning
- Knowing Yourself
- Taking Action

Unconscious Bias

- What is Unconscious Bias?
- Types of Unconscious Bias
- Overcoming Unconscious Bias

Presentation Skills

- Basic Questions
- Organizing
- Opening
- Closing
- How to Make a Point
- Punching Up Your Presentation
- Creating Slides
- Handouts

- Audio Visuals
- Right Before the Presentation
- Psyching Up
- Handling Questions
- Handling Distractions
- After the Presentation

Problem Solving

- Introduction to Problem Solving
- Define the Problem
- Determine the Root Cause
- Generate Solutions
- Evaluate and Select Solutions
- Implement Solutions
- Monitor the Resolution

Professional Productivity

- How to Leave Voicemails That Get Returned
- Protecting Your PC
- Creating Passwords
- Intellectual Property
- Selfies Gone Wrong
- Writing Effective Memos
- Thank You Notes
- Ethics for Everyone

- Office Etiquette
- Remembering Names and Faces
- Proper Introductions
- How to Receive Feedback
- Liven Up Your Culture
- Top Productivity Apps
- Latest App Trends
- The Art of Saying No
- The Do's and Don'ts of Success
- Working Remotely
- Turning Internships into Full-Time
- Don't Burn Your Bridges

Conflict Management

- Unavoidable Truths
- Maintaining Self-Control
- The Conflict Process
- Special Situations

Coping with Change

- Change Phases
- Change Behaviors
- Change Model
- Change for Managers

Effective Time Management

- How to Manage Your Time
- How to Time Block

How to Use the Pomodoro Technique

How to Create a Bullet Journal

Common Time Management Problems

What is Procrastination?

What is Precrastination?

Generation Z

Who Are They?

Generation Z vs. Millennials

Selling to Generation Z

Social Media

Introduction to Social Media

Social Media for Managers

Facebook

Twitter

LinkedIn

Protecting Your Pictures

Office Messaging

Business Meals

Hosting a Business Meal

Attending a Business Meal

Table Manners

Note Taking

Factors

Writing Ergonomics

How to Speed Up Your Writing

How to Take Notes

How to Produce Official Minutes

The Myth of Multitasking

Multitasking

Singletasking

Protecting Your Mobile Devices

Loss

Malware

Study Skills

Where to Study

When to Study

How to Study Effectively

Studying in Groups

Keeping Your Cool

Truths

Signs

Attitude

Control

Venting

Work Hacks

5 Hacks to a Clean and Comfortable Space

6 Hacks to Controlling Your Inbox

7 Hacks for Office Productivity

7 Hacks for Maintaining Work/Home Balance

5 Hacks for Workplace Sanity

Workplace Hacks: Go Green

Breaking Bad Habits

Breaking Bad Habits

Establishing Good Habits

Building Accountability

Taking Ownership

Trust and Performance at Work

Managing Yourself

Improving Memory

Why Can't I Remember Anything?

Tips and Tricks to Help Improve Your Memory

Integrating Millennials

Who Are They?

Millennial Characteristics

Integrating Yourself

Creating Collaboration

How to Create Collaboration

How to Collaborate

When Collaboration Leads to Conflict

Email Etiquette

- To Email or Not To Email?
- Spelling and Grammar Check
- Formatting Your Email
- Subject Line
- Reply Time
- When to CC and BCC
- Using Reply All
- Forwarding Emails

Your Moving Abroad Checklist

- Research
- Finding a Place to Stay
- Paperwork
- Money
- Packing
- Health
- Safety
- Moving Your Family Abroad
- Culture Shock

The Growth Mindset

- The Growth Mindset: Embracing "Yet"
- Developing a Growth Mindset
- Limitations of a Fixed Mindset

Your Professional Network

- Benefits of a Professional Network
- Building Your Network
- Promoting Your Personal Brand
- Giving Back to Your Community
- Being a Member

Moving Up

- Defining Your Career
- Maintaining Your Resume
- Internal Interviews
- Asking for a Raise
- Internal Networking and Connecting with Executives

Project Management

- What is a Project?
- Project Charter
- Timelines
- Negotiating
- Communicating
- Measuring and Tracking
- Handling Change
- People Problems
- Completing the Project

Retail Excellence

- Motivating and Retaining the Teenage Worker

Retail Profitability Model – Vendor

- Introduction
- Creating Revenue
- Reducing Expenses
- Frequency
- Reach
- Items Per Customer
- Price Per Item

Retail Profitability Model – Retailer

- Introduction
- Creating Revenue
- Reducing Expenses
- Frequency
- Reach
- Items Per Customer
- Price Per Item

Risk Management

- Defining Hazards
- Identifying Risks
- Risk Management Techniques
- Risk Assessment

- Healthy Risk Culture
- Embedding Processes
- Safety
- Preventative Maintenance
- Criminal Awareness
- Employee Health
- Financial Basics
- Reputation Management
- Decision Making

Crisis Management

- Planning
- Preparing for Crises
- Responding to Natural Disasters
- Responding to Emergencies
- Business Continuity
- Media Inquiries

Safety

- Back Smarts
- Working in Cold Weather
- Cold Stress
- Working in Hot Weather
- Heat Stress
- Portable Fire Extinguisher
- Hearing Conservation for Employees
- Hearing Conservation for Managers
- Emergency Exits

- Two-Wheeled Handcart
- Aerial Lift Safety
- Robbery Safety
- What is OSHA?

Lockout Tagout

- Lockout Tagout: Introduction
- Lockout Tagout: Training
- Lockout Tagout: Energy Control Program Details, Questions & Exceptions

Bloodborne Pathogens

- Bloodborne Pathogens
- Personal Protective Equipment (PPE)
- Needlestick Safety and Prevention Act

First Aid

- Introduction
- Broken Bones
- Burns
- Bites, Cuts and Scrapes
- Choking

Confined Spaces

- Confined Spaces for Construction

Confined Spaces for Employers

- Rules and Responsibilities

- Emergency Procedures and Rescue

Confined Spaces for Employees

- Personnel Responsibilities
- Understanding Permits
- Personal Protective Equipment
- Atmospheric Hazards

Forklift Safety

- Introduction to Forklifts for Managers
- Introduction to Forklifts for Employees
- Forklift Operations for Managers
- Forklift Operations for Employees: Pre-Operation
- Forklift Operations for Employees: Traveling and Maneuvering
- Forklift Operations for Employees: Load Handling

Forklift Best Practices

- Physical Conditions
- Travel Practices
- Pedestrian Traffic Concerns
- Ramps and Grades
- Tipovers and Loading Docks

- Narrow Aisles and Enclosed and Hazardous Areas

Safety for Employees

- Machine Guard Safety for Employees
- Flammable and Combustible Liquids for Employees
- Carbon Dioxide for Employees
- Carbon Monoxide for Employees
- Propane Gas Safety for Employees
- Slips, Trips, and Falls for Employees

Safety for Managers

- Machine Guard Safety for Managers
- Flammable and Combustible Liquids for Managers
- Carbon Dioxide for Managers
- Carbon Monoxide for Managers
- Powered Industrial Trucks for Managers
- Propane Gas Safety for Managers
- Slips, Trips, and Falls for Managers

Electrical Safety

- The Basics for General Employees
- Safe Work Practices and PPE
- Hazard Recognition
- Understanding Grounding
- Arc Flash
- Wiring, GFCI, and Extension Cords
- Responding to Emergencies
- OSHA Requirements for Employers

Hazard Communication for Employers

- Creating an Effective Program
- Labeling Basics
- SDS
- Training & Assessment Requirements

Hazard Communication for Employees

- Introduction to HazCom
- Labels & Pictograms
- SDS

OSHA Recordkeeping

- General Recordkeeping Criteria

- Special Cases
- First Aid
- Understanding OSHA Forms and Privacy Protection
- Reporting Requirements for Serious Events
- New Electronic Rule

Personal Protective Equipment

- General Introduction to PPE
- Hand and Arm Protection
- Head, Eye and Face Protection
- Hearing Protection
- Respiratory Protection
- Nail Gun Safety
- Construction
- PPE for Managers

Selling Skills

- QuickSell®
- Closing the Sale
- No, But, If™
- Determining Customer Needs
- Handling Tough Customers
- Customer Service Basics
- Selling to Different Customer Roles
- Selling in New Products

- Turning Features into Benefits
- Building GREAT Sales Relationships
- Retailer Hot Buttons: Traffic
- Retailer Hot Buttons: Transaction Size
- Speaking Customer
- When to Shut Up
- Smile!
- Defeating Stalls

Objections

- Misunderstanding
- Doubt
- Indifference
- True Negative

DISC Selling Skills

- Selling to a High D
- Selling to a High I
- Selling to a High S
- Selling to a High C

Supervision

- Rethinking Brainstorming
- Motivating Won't-Dos
- Productivity Through Praise
- Progressive Discipline
- Managing the Grapevine

- Assertiveness without Aggressiveness
- Staying Positive
- Going from Coworker to Boss
- Supervising a Pronoid
- Running a Sales Meeting
- Riding Along with Sales Reps
- Managing People Offsite
- S.M.A.R.T. Goals
- Ethics for Managers
- S.C.A.M.P.E.R.
- Helping Employees Use Their Time Wisely
- Creating a Work Plan
- Employee Recognition
- You Get What You Manage: The Pygmalion Effect
- Giving Feedback
- Managing for Accountability
- 8 Steps to Effective One-on-Ones
- 8 Steps to Effective Meetings
- Managing the Grapevine
- Managing Up: The Art of Managing Your Managers
- Successful Delegation
- Concerned Conversations
- Managing Interns

Analyzing Employee Performance

- Can-Do, Will-Do: Introduction
- Can-Do, Will-Do: Actions
- Can-Do, Will-Do: Questions and Tips

Coaching Skills

- Introduction
- The Rookie
- The Contributor
- The Key Planner
- The Captain
- The Coaching Conversation

Effective Performance Reviews

- Preparing for Your Review
- Self-Assessments
- Handling a Bad Performance Review
- Effective Performance Reviews for Managers

Managing for Engagement

- Ridiculous or Strategic?
- Measuring Employee Engagement
- Managing for Engagement
- Creating an Engaged Organization

Introverts and Extroverts

- Introduction
- Managing Introverts
- Managing Extroverts

Talent Development

Recruiting Toolkit

- Hiring is Tough
- The Hiring Process
- Creating Job Postings
- Using Social Media to Recruit
- Managing Unconscious Bias in Recruiting
- Reviewing Resumes
- Conducting an Interview
- Unacceptable Interview Questions
- Extending an Employment Offer

Successful Employee Onboarding

- The Importance of Onboarding
- Before They Start
- Their First Week
- Days 30 to 90

Team Building

- What is Team Building?
- Types of Teams
- Effective Members
- Team Development and the Tuckman Model
- Characteristics of a Successful Team
- Teams in Crisis Situations

Leading a Team

- Leading a Team
- Leading Team Building and the Tuckman Model

Territory Development

Territory Development Introduction

- The Realities of Selling in the 21st Century
- The New Sales Skills
- The Sales Funnel
- How Customers Want to Be Sold To
- Exceptional Service

Characteristics of the Sale

- Key Account Selling Overview

- Introduction to the Sales Cycle LINE
- Sales Cycle LINE A
- Sales Cycle LINE B
- Analytics and Metrics
- Product Knowledge

Lead Development

- Elevator Speech Value Proposition
- The Marketing Link
- Social Media Networking

The Sales Process

- DISC
- Uncovering Needs
- Advanced Questioning Techniques
- Overcoming Objections
- No Fuss Closing

Selling at a Distance

- Gathering Prospect Information
- Phone Selling
- The Virtual Presentation

Sales Communications

- Internal Sales Communication
- Writing Sales Proposals

Developing Your Territory

- Building the Sales Plan
- Summarizing the Business Situation

Workplace Sustainability

- The ROI of Green
- Conducting an Audit
- Recycling in the Workplace
- Water Conservation
- Managing Your Waste
- Understanding Hazardous Waste
- Green Cleaning Concepts
- Green Purchasing

Understanding the Media

- Understanding the Media, Part 1
- Understanding the Media, Part 2
- Understanding the Media, Part 3
- Understanding the Media, Part 4



Software Skills Library

Provided by



Note

Software Skills courses are **not** eligible for 25- or 50-course packs. The Software Skills Library must be purchased as an entire library.

Mindflash

Excel: Data Analysis with Pivot Tables

- Preparing Data
- Creating a Pivot Table from a Local Data Source
- Create from Multiple Local Data Sources
- Create from External Data Sources
- Summarize Pivot Table Data
- Organize Pivot Table Data
- Filter Pivot Table Data, Part 1
- Filter Pivot Table Data, Part 2
- Format a Pivot Table
- Refresh and Change Pivot Table Data
- Pivot Table Options, Part 1
- Pivot Table Options, Part 2
- Creating a Pivot Chart
- Manipulate Pivot Chart Data
- Formatting a Pivot Chart

Gmail Essentials

- Intro
- The Gmail Interface
- Gmail Interface Part 2, Search
- Labels vs Folders

- Filters
- Google Apps Options
- Sending Emails
- Misc Email Questions
- Email Settings
- Labs
- Contacts
- Inbox Pause & HelloSign
- Boomerang
- Questions

G Suite Essentials

- Intro
- Gmail
- Google Drive
- Drawings, Part 1
- Drawings, Part 2
- Docs
- Google Sheets, Part 1
- Google Sheets, Part 2
- Forms
- Slides, Part 1
- Slides, Part 2
- Hangouts
- Using Google Calendar, Part 1
- Using Google Calendar, Part 2
- Manage Tasks

- Sites, Part 1
- Sites, Part 2

Intro to Gmail

- About Gmail
- Security and Uptime
- Interface
- Interface, Continued
- Sending Email
- Labels & Archives (No Folders)
- Taming Your Inbox: Filters
- Taming Your Inbox: Alternative Inboxes
- Taming Your Inbox: Google Labs and Advanced Search
- Calendar Appointments and Attachments
- Contacts
- Chats, Calls & Videos
- Working with Outlook
- Popular Gmail Questions, Part 1
- Popular Gmail Questions, Part 2
- Third Party Add-Ons

Intro to SharePoint

- Introduction
- Managing Documents

- Managing Pictures
- Recycle Bin
- Calendars
- Search
- Where to Go Next

Mastering Access 2013

- Getting Started
- Database Objects
- Creating a Database
- Creating Tables
- Importing External Data
- Creating Linked Tables
- Creating Tables from Templates
- Working with Records in a Table
- Tables and Forms
- Planning Tables and Forms
- Creating a Table in Design View
- Managing Table Relationships, Part 1
- Managing Table Relationships, Part 2
- Controlling Data Entry, Part 1
- Controlling Data Entry, Part 2
- Controlling Data Entry, Part 3

- Working with Tables
- Importing Data from Other Sources
- Import and Link Data from Other Sources
- Import and Link Data from Excel
- Creating a Select Query
- Working with Criteria
- Doing More with Queries
- Group and Summarize Data in a Query
- Creating Flexible Queries
- Creating Action Queries, Part 1
- Creating Action Queries, Part 2
- Creating and Modifying Forms
- Modifying Forms in Design View, Part 1
- Modifying Forms in Design View, Part 2
- Add Controls to Forms
- Tab Pages and Form Control Properties
- Create and Modify Reports Wizard
- Modify Reports in Design View
- Formatting Reports
- Adding Calculations to a Report

- Putting Finishing Touches on a Report
- Modify Startup Options
- Maintaining a Database, Part 1
- Maintaining a Database, Part 2
- Merging Databases
- Exporting to External Locations
- Saving Databases
- Creating a Web App from a Template
- Creating a Custom Web App

Mastering Adobe Acrobat DC

- Essentials 2016
- Intro to Adobe Acrobat
- Navigating a Document
- Creating a PDF Document
- Creating PDFs from a Webpage
- PDF Portfolios
- Using Find
- Advanced Search
- Bookmarks
- Links and Buttons
- Modifying PDF Documents
- Editing Content

- Adding Page Elements
- Comments and Markup
- Compare Documents
- Initiate Shared Reviews, Part 1
- Initiate Shared Reviews, Part 2

Mastering Excel 2010

- What is Excel?
- Adding and Changing Workbooks
- Basic Text and Number Entry
- The Interface: Ribbons and Quick Access Toolbar
- The Interface: Status Bar and View Options
- Keyboard Shortcuts
- File Types
- Open, Save, and Autosave
- Templates
- Autocorrect
- Undo and Redo
- Text Formatting, Part 1: Font Style, Size, and Color
- Text Formatting, Part 2: Alignment & Numbers
- Adding Hyperlinks
- Scientific Equations

- The Windows Clipboard (Paste Options)
- The Office Clipboard (Advanced Cut and Paste)
- Find and Replace
- Spellcheck and Reference
- Shapes, Part 1: Inserting and Formatting
- Shapes, Part 2: Arranging and Re-Shaping
- Working with Pictures
- Pictures: Advanced Effects
- ClipArt and SmartArt
- Text Boxes
- Navigating and Highlighting in a Spreadsheet
- Insert, Delete, Hide, and Unhide
- Entering Data in a Series
- Formulas: Order of Operations, Absolute vs. Relative
- Intro to Functions
- Financial Functions
- Data and Time Functions
- Formulas Tab: Text Functions
- Logical, Math, and Statistical Functions
- vLookup and More Functions
- Formatting Cells and Ranges
- Number Formatting

- Tables
- Sorting and Filtering
- Subtotals
- Creating Pivot Tables
- Customizing Pivot Tables
- Importing Data
- Intro to Charts
- Chart Design and Styles
- Optimizing Chart Data
- Advanced Chart Formatting
- Pivot Charts
- Sparklines
- Customizing Your Worksheet View: Part 1
- Customizing Your Worksheet View: Part 2
- Advanced Worksheet
- Formatting
- Advanced Data Copy Techniques
- Transforming Data with the Clipboard
- Manipulating Text with Functions
- Printing Worksheets
- Working with Print Area
- Using Data Validation
- Analyzing Data: What-if and Scenario Manager
- Analyzing Data: What-if and Goal Seek
- Text to Columns
- Consolidating Data

- Creating Macros
- Advance Macros
- Creating Random Numbers and Custom Series
- External References
- Customizing the Ribbon and Quick Access Toolbar

Mastering Excel 2013

- Looking at Excel 2013
- Navigating The Worksheet
- Worksheet Navigation: Part 2
- Sheet Tab Options
- The Excel Interface
- The Status Bar
- Keyboard Shortcuts
- File Types
- Open, Save, and Autosave
- Templates
- Autocorrect
- Undo and Redo
- Text Formatting: Part 1
- Text Formatting: Part 2
- Adding Hyperlinks
- Scientific Equations
- The Windows Clipboard
- Microsoft Office Clipboard
- Find and Replace
- Spellcheck and References

- Shapes: Part 1
- Shapes: Part 2
- Pictures
- Pictures + Shapes = Awesome
- ClipArt and SmartArt
- Text Boxes
- Highlighting and Navigating in a Workbook
- Entering Data in a Series
- Flash Fill
- Formulas
- Intro to Functions
- Financial Functions
- Date and Time Functions
- Text Functions
- Logical, Math, and Statistical Functions
- vLookup and Misc Functions
- New Functions in 2013
- Formatting Cells and Ranges, Part 1
- Formatting Cells and Ranges, Part 2
- Tables
- Sorting and Filtering
- Quick Analysis and Slicers
- Subtotals
- Creating Pivot Tables
- Recommended Pivot Tables
- Customizing Pivot Tables

- Importing Data
- Intro to Charts
- Choosing the Right Charts
- Chart Data
- Optimizing Charts
- New Chart Formatting Options
- Pivot Charts
- Sparklines
- Customizing Your View: Part 1
- Customizing Your View: Part 2
- Advanced Formatting
- Advanced Data Copy Techniques
- Transforming Data with The Clipboard
- Manipulating Text with Functions
- Printing Worksheets
- Working with Print Area
- Using Data Validation
- Analyzing Data: Scenario Manager
- Analyzing Data: Data Tables
- Analyzing Data: Goal Seek
- Text to Columns
- Consolidating Data
- Creating Macros
- Advanced Macros
- Creating Random Numbers and Custom Series

- External References
- Customizing the Ribbon and Toolbar
- Power View

Mastering Excel 2016

- Intro
- Selecting and Navigating
- Keyboard Navigation and Basic
- Data Entry
- The Ribbon
- The Quick Access Toolbar
- Creating a New Spreadsheet
- Compatibility Issues
- Cell Data and Data Types
- Accessing Help
- Creating Worksheet Formulas
- Insert Functions
- Re-using Formulas and Functions
- Insert, Delete, and Adjust Columns & Rows
- Find and Replace
- Use Proofing and Research Tools
- Apply Text Formats
- Apply Number Formats
- Align Cell Contents

- Applying Styles and Themes
- Conditional Formatting
- Creating and Using Templates
- Preview and Print a Notebook
- Page Layout
- Configure Headers and Footers
- Managing Worksheets
- View Options
- Managing Workbook Properties

Mastering Excel 2016 - Advanced

- Using Links and External References
- Using 3D References
- Consolidating Data
- Using Lookup Functions, Part 1
- Using Lookup Functions, Part 2
- Tracing Precedent and Dependent Cells
- Watching and Evaluating Formulas
- Comments and Track Changes

- Comparing and Merging Workbooks
- Accessibility Checker
- Protecting Worksheets and Workbooks
- Applying Data Validation
- Search for Invalid Data
- Working with Macros, Part 1
- Working with Macros, Part 2
- Creating Sparklines
- 3D Maps
- Data Tables
- Using Scenarios
- Goal Seek
- Forecasting Data Trends
- Changing Your Display
- Importing Delimited Text Files
- Data Forms and Form Controls
- Calculated Fields and Cube Functions

Mastering Excel 2016 - Intermediate

- Working with Named Ranges
- Using Named Ranges in Formulas
- Using Specialized Functions

- Working with Logical Functions
- Nesting Functions
- Date and Time Functions
- Working with Text Functions
- Sorting Data
- Filtering Data
- Using Database Functions
- Using Subtotals
- Create and Modify Tables
- Manipulating Table Data
- Conditional Formatting Rules
- Using Logical Functions with Conditional Formatting
- Creating Charts
- Modifying and Formatting Charts
- Creating a Dual Axis Chart
- Chart Templates
- Creating a PivotTable
- Analyzing PivotTable Data
- Pivot Charts
- Slicers and Timelines

Mastering Microsoft Project 2016: Creating a Project

- Creating a Project: PM Concepts, Part 1
- Creating a Project: PM Concepts, Part 2
- Navigating Around PM Project
- Define a Project
- Assign a Project Calendar
- Add Tasks to a Project Plan
- Importing Tasks from Other Programs
- WBS, Notes, and Milestones
- Define Task Relationships
- Schedule Tasks
- Add Resources to Plan
- Create a Resource Calendar
- Enter Costs for Resources
- Assign Resources to Tasks
- Resolve Resource Conflicts
- Optimize a Project Plan
- Set a Baseline
- Share a Project Plan

Mastering Microsoft Project 2016: Managing a Project

- Managing a Project: Enter Task Progress
- Managing a Project: Update Task Progress with SharePoint
- Navigating Around MS Project
- Create a New Project Plan
- View Project Progress
- Add Custom Fields
- Create Custom Views
- Create a Network Diagram
- Analyze a Project Plan
- Edit a Task List
- Reschedule Tasks
- Update a Baseline
- Format and Share a Chart View
- View Existing Reports
- Create Custom Reports
- Create a Visual Report
- Change Project Options
- Create a Project Plan Template
- Share Resources
- Link Project Plans

Mastering Office 365 2018

- Introduction
- Office 365 Home Page
- Office 365 Navigation Bar
- Outlook Email Basics Part 1
- Outlook Email Basics Part 2
- Search and Folders
- Categories and Mentions
- Focused Inbox Sweep and Clutter
- Email Archive
- Tasks and Flags
- Calendar Basics Part 1
- Calendar Basics Part 2
- Calendar Search and Print
- People
- Adding and Sharing Calendars
- Delegate Access
- Intro to OneDrive
- Using OneDrive Online Part 1
- Using OneDrive Online Part 2
- Using OneDrive Office Apps
- Using the OneDrive Sync Tool
- Sharing and Co-Authoring
- Stop Sharing
- Versioning and Recycle Bin

- Office Apps Part 1
- Office Apps Part 2
- Mobile Apps
- Lens
- Working Offline
- Intro to Skype for Business
- Using the Skype App
- Using Skype for Business Online
- Intro to Groups
- Calendar and Conversations
- Group File Sharing and Notebook
- Group Connectors
- Managing Groups
- Groups Mobile App
- Intro to Planner
- Working with Cards
- Working with Buckets
- Managing my Plans
- Planner Updates
- Intro to SharePoint
- Creating a Team Site
- Communication Sites
- Adding Pages
- Teams and Channels
- Chat and Meetings
- Teams Best Practices – Teams and Channels
- Teams Best Practices – Notifications and Chat

- Team Best Practices – Files and Meetings
- Rules and Policies Part 1
- Rules and Policies Part 2
- Signatures and Replies
- Advanced Email Settings
- Yammer
- App Store
- Other Apps
- Azure, PowerApps and Flow
- FindTime
- Microsoft ToDo
- Microsoft Forms Basics
- Microsoft Forms – Quizzes
- Delve and My Analytics
- Stream
- Administering Users and Subscriptions
- Basic Email Administration
- Security Compliance & Trust
- Getting Help

Mastering OneNote 2016

- Intro to OneNote
- Basic Information Entry
- Page Templates
- Customizing the User Interface
- Applying Formatting
- Images and Screen Clipping

- Audio and Video
- Quicknotes and Links
- Drawing Tools
- Embedding Excel Spreadsheets
- Other Attachments
- Tags
- Organizing Notebooks
- Using Search
- Proofing and Printing
- Passwords and Properties
- Exporting Content
- Backing Up and Versions
- Outlook and Word Integration
- Sharing Notebooks

Mastering Outlook (2010 & 2013)

- The Interface
- Sending Email
- Email Formatting
- Email Attachments
- Email Signatures
- Email Options
- Tracking Sent Messages
- Managing Incoming Messages
- Search, View, and Print

- Intro to Calendar
- Appointments and Reminders
- Meetings
- Multiple Contacts
- People (Contacts)
- Contact Groups & Views
- Managing Contacts
- Tasks
- Recurring Tasks and Delegation
- Notes
- Quick Tips
- Categories
- Rules
- Clean Up

Mastering Outlook 2016

- Intro to Outlook
- Working with Email
- Outlook Help
- Add Message Recipients
- Check Spelling and Grammar
- Formatting Message Content
- Attach Files and Items
- Add Illustrations to Messages
- Message Styles

- Illustrations in Messages
- Automatic Message Content
- Customize Reading Options
- Track Messages
- Recall and Resend
- Insert Advanced Characters and Objects
- Inserting Charts
- Modify Message Options
- Configure Global Outlook Options
- Customizing the Outlook Interface
- Group and Sort Messages
- Filters and Clutter
- Search Outlook Items
- Junk Email Filter
- Manage Your Mailbox
- Using Automatic Replies
- Conditional Formatting
- Using the Rules Wizard
- Quick Steps
- Advanced Calendar Options
- Managing Additional Calendars
- Manage Meeting Responses
- Import and Export Contacts
- Electronic Business Cards
- Forward Contacts
- Assign and Manage Tasks
- Delegate Access
- Sharing Calendars

- Sharing Contacts
- Archiving
- Outlook Data Files
- Data File Settings

Mastering PowerPoint 2010

- Getting Started
- Slide Layouts & Basic Editing
- Changing Slide Design (Themes)
- Inserting Pictures and ClipArt, Copying Slides
- Basic Photo Manipulation
- Adjusting Elements & Layers
- Presentation Mode
- Printing
- Sorting Slides
- Adding Tables
- Modifying Charts and Graphs
- Audio and Video
- Text Boxes and Shape Effects
- Shapes
- Adding Text to Shapes
- Transitions
- Transition Options
- Hiding and Deleting Slides

- Introduction to SmartArt
- SmartArt with Pictures
- Changing SmartArt
- Converting SmartArt
- Animation
- Animation Options
- Animation Pane
- Animation Painter
- Animation Triggers
- Animation Triggers from Video
- Bookmarks
- Editing Video, Part 1
- Editing Video, Part 2: Poster Frames
- Editing Video, Part 3: Fade In and Out
- Editing Video, Part 4: Looping and Cropping
- Pinning Recent Files
- Embedding Fonts for Compatibility
- The Quick Access Toolbar
- Converting Video to WMV
- Format Using Windows Movie Maker
- Change Slide Background
- Customizing PowerPoint Options
- Changing AutoRecovery Options
- Zoom
- Removing Backgrounds

- Headers and Footers
- Screenshot
- Format Painter
- Changing Slide Orientation
- Picture Editing
- Picture Effects

Mastering PowerPoint 2016

- Intro to PowerPoint
- View and Navigate a Presentation
- Slideshow Options
- Create and Save
- Getting Help
- Selecting a Presentation Type
- Editing Text
- Arranging Slides
- Working with Themes
- Formatting Characters
- Lists
- Alignment and Spacing
- Text Options
- Format Text Boxes
- Insert Images
- Creating Photo Albums
- Insert and Edit Shapes
- Edit Pictures

- Insert a Table from Other Applications
- Creating a Chart
- Designing a Chart
- Formatting a Chart
- Inserting a Chart from Excel
- Review Your Presentation
- Apply Transitions
- Printing Your Presentation
- Delivering Your Presentation
- PowerPoint Online
- Viewing and Navigating Online
- Editing in PowerPoint Online
- Online Feature Review

Mastering PowerPoint 2016 – Advanced

- Customizing the User Interface
- Window Options
- Set PowerPoint Options
- Slide Masters (Part 1)
- Slide Masters (Part 2)
- Headers and Footers
- Notes Master and Handout
- Master
- SmartArt

- Modify SmartArt Graphics
- Write Math Equations
- Adding Audio to a Presentation
- Adding Video to a Presentation (Part 1)
- Adding Video to a Presentation (Part 2)
- Customize Animations
- Animation with a Bookmark
- Timing Slide Transitions
- Sections
- Comments
- Compare and Merge Presentations
- Store and Share Presentations on the Web
- Annotate a Presentation
- Presenter View
- Setup Show
- Creating a Custom Slide Show
- Adding Hyperlinks
- Action Buttons
- Zoom
- Record a Presentation
- Secure a Presentation
- Broadcast a Slideshow
- Create a Video
- Create a CD

Mastering QuickBooks Online

- Getting Started
- Choosing The Correct Version
- Importing Desktop Data
- Getting Around in QuickBooks Online
- QuickBook Settings
- Import Data & Audit Log
- Company Settings
- Chart of Accounts
- Products & Services
- The Customer & Vendor Centers
- Sales Taxes
- Quick Menu & Search
- Time Entries
- Working with Budgets
- Estimates
- Invoicing
- Receiving Payments
- Sales Receipts & Deposits
- Refunds & Credit Memos
- Inactive Customers & Delayed Charges
- Purchase Orders
- Entering & Paying Bills
- Checks and Registers
- Vendor Credits

- Running Reports
- Understanding Reports
- Troubleshooting Reports
- Common Issues
- Handling Bounced Checks, Part 1
- Handling Bounced Checks, Part 2
- Managing Accounts Receivable, Part 1
- Managing Accounts Receivable, Part 2
- Journal Entries
- Opening Balances
- Sales Tax Paid
- Fixed Assets

Mastering Word 2013

- Introduction
- The Status Bar
- Adding Text
- The Navigation Pane
- Selecting Text
- Cut, Copy, and Paste
- Undo and Redo
- The Backstage View
- Document Types
- Templates
- Finding Files
- Saving

- Printing
- Advanced Printing
- Fonts
- Choosing Fonts
- Basic Formatting
- Case
- Text Effects
- Aligning and Justifying
- Indents
- Tabs
- Line Spacing
- Bullets
- Windows and Orphans
- Shading
- Styles
- Themes and Overriding Styles
- Navigating in Style
- Applying Styles and Clearing Formatting
- Creating Quick Style Set
- Table of Contents
- Hyperlinks and Bookmarks
- Footnotes, Citations, and Bibliography
- Index and Table of Figures
- Introduction to Tables
- Text to Tables
- Formatting Tables
- Adding and Removing Columns
- Sorting Table Data

- Merging and Splitting Table Cells
- Converting a Table to Text
- Inserting an Excel Spreadsheet
- QuickTables
- Pictures, Shapes, and Clipart
- Positioning, Sizing, and Cropping
- Wrapping Text Around Graphics
- Graphics Layout with Tables
- Adjusting Photos
- Special Effects for Graphics
- Applying Styles to Graphics
- Using Excel Charts in Word
- SmartArt
- Screenshot
- WordArt
- Headers and Footers
- Cover Page
- Text Boxes
- Equations, Symbols, and Objects
- Margins, Orientation, and Paper Size
- Selections
- Columns
- Watermarks, Page Borders, and Page Colors
- Spelling and Grammar
- Proofing and Autocorrect

- Thesaurus and Research Tools
- Tracking Changes and Showing Markup
- Accepting or Rejecting Changes
- Comparing and Combining Documents
- Emailing a Document
- Restricting Editing
- Digital Signatures
- Customizing The Quick Access Toolbar
- Word Options
- Customizing The Ribbon
- Creating and Playing Macros
- Adding Macros to The Ribbon
- Keyboard Shortcuts
- Mailmerge
- Using Forms and Fields

Mastering Word 2016

- Overview and Navigation
- Create and Save Documents
- Save and Save As
- Manage Your Workspace
- Text Selection and Mini Toolbar
- Cut, Copy, and Paste

- Undo, Repeat, Redo
- Preview and Print
- Customizing the Word Environment
- Applying Character Formatting
- Control Paragraph Layout
- Indents and Tabs
- Line and Paragraph Spacing
- Align Text Using Tabs
- Bullets and Numbered Lists
- Apply Border and Shading
- Using Find and Replace
- Format Painter and Redo
- Intro to Styles
- Sorting a List
- Formatting a List
- Inserting a Table
- Modifying a Table
- Formatting a Table
- Converting Text to a Table
- Inserting Symbols & Special Characters
- Inserting Images
- Apply Page Border and Color
- Headers and Footers
- Controlling Page Layout
- Watermarks
- Spellcheck and Grammar
- Using Research Tools
- Checking Accessibility

- Saving a Document to Other Formats

Mastering Word 2016 – Advanced

- Manipulating Images
- Adjust Image Appearance
- Insert Video and Screenshots
- Text Boxes and Pull Quotes
- WordArt and Text Effects
- Shapes
- SmartArt
- Sharing Documents
- Co-Authoring
- Track Changes
- Combining Changed Documents
- Merge Changes from Other Documents
- Captions
- Cross-References
- Bookmarks
- Hyperlinks
- Footnotes and Endnotes
- Citations and Bibliography
- Suppressing Information
- Formatting and Editing Restrictions
- Restrict Document Access

- Digital Signatures
- Using Forms
- Modify Forms
- Using Macros
- Creating Macros

Mastering Word 2016 – Intermediate

- Sorting Table Data
- Cell Layout
- Calculations and Equations
- Create a Chart
- Add Excel Tables and Objects
- Text Styles
- Style Sets
- Custom List and Table Styles
- Apply Document Themes
- Insert Building Blocks
- Create and Modify Building Blocks
- Insert Fields Using Quick Parts
- Create a Document Using Templates
- Create a Template
- Modify a Template
- Template Organizer
- Control Paragraph Flow

- Insert Section Breaks
- Insert Columns
- Link Text Boxes
- Insert Blank and Cover Pages
- Indexes and Concordances
- Insert Table of Contents
- Ancillary Tables
- Table of Authorities
- Manage Outlines
- Master and Subdocuments
- Mail Merge
- Advanced Mail Merge
- Merge Labels
- Merge Envelopes

Microsoft Lync Essentials

- What is Lync
- Setting up Contacts
- Status and Message
- Instant Messaging
- Audio & Video Communications
- Options and Settings
- Sharing
- Meetings
- Scheduling with Calendars
- Recording
- Other Lync Apps
- Hotkeys & Shortcuts

Microsoft Office 365: Essentials Training

- Introduction
- Interface
- Managing Email Online
- Tasks & Flags
- Working with Programs
- Using Office 365 Online
- Folders & Categories
- Rules & Policies
- Signatures
- Advanced Settings
- Calendars
- People (Contacts)
- Adding & Sharing
- Delegating Access
- Skydrive Pro
- Skydrive Pro Apps
- Versioning & Security
- Working with Files
- Sharing Files
- Web Apps
- Microsoft Office
- Mobile Apps
- Co-Authoring
- Microsoft Lync
- Intro to SharePoint Sites
- Newsfeed
- App Store & Templates

- Admin, Part 1
- Admin, Part 2
- Getting Support

Microsoft Word 2010

- Introduction
- The Ribbon
- The Vertical Scrollbar
- The Status Bar
- Adding Text
- Navigation Pane
- Selecting Text
- Cut, Copy, and Paste
- Undo and Redo
- The Backstage View
- Document Types
- Templates
- Finding Files
- Saving
- Printing
- Advanced Printing
- Fonts
- Choosing Fonts
- Basic Formatting
- Changing Case
- Text Effects
- Aligning and Justifying
- Indents
- Tabs

- Line Spacing
- Bullets and Numbering
- Widows and Orphan Options
- Shading and Borders
- Styles
- Themes and Overriding Styles
- Navigating in Style
- Applying Styles and Clearing Formatting
- Create Quick Style Set
- Table of Contents
- Hyperlinks and Bookmarks
- Footnotes, Citations, and Bibliography Index and Table of Figures
- Introduction to Tables
- Text to Tables
- Formatting Tables
- Rows and Columns
- Sorting Table Data
- Merging and Splitting Cells
- Convert a Table to Text
- Insert Excel Spreadsheet for Calculations and Charts
- QuickTables
- Pictures, Shapes, and Clipart
- Positioning, Sizing, and Cropping Graphics
- Wrapping Text Around Graphics
- Layout with Tables
- Adjusting Photos

- Special Effects for Graphics
- Applying Styles to Graphics
- Using Excel Charts in Word
- SmartArt
- Screenshot
- WordArt
- Headers and Footers
- Cover Page
- Text Boxes
- Equations, Symbols, and Objects
- Margins, Orientation, and Paper Size
- Sections
- Columns
- Watermarks, Page Borders, and Page Colors
- Spelling and Grammar
- Proofing and Autocorrect
- Thesaurus and Research Tools
- Tracking Changes and Showing
- Markup
- Accepting or Rejecting Changes
- Comparing and Combining Documents
- Emailing Documents
- Restricting Editing
- Digital Signatures
- Customizing The Quick Access Toolbar

- Changing Word Options
- Customizing the Ribbon
- Creating and Playing Macros
- Adding Macros to the Ribbon
- Keyboard
- Shortcuts
- Mail Merge
- Using Forms and Fields

Office 365 Essentials 2016

- Introduction
- The Office 365 Interface
- Outlook Email Basics
- Search and Folders
- Calendar Basics
- Calendar Search & Printing
- People
- Intro to OneDrive
- Using OneDrive Online, Part 1
- Using OneDrive Online, Part 2
- Using OneDrive Office Apps
- Using the OneDrive Sync Tool
- Sharing and Co-Authoring
- Stop Sharing
- Versioning and Recycle Bin

- SharePoint Libraries & Limitations
- Office Apps
- Office Apps, Part 2
- Intro to Skype for Business
- Using the Skype App
- Using Skype for Business Online
- Intro to Groups
- Calendar and Conversations
- Group File and Notebook
- Group Connectors
- Managing Groups
- Getting Help

Office 365 Essentials 2018

- Introduction
- Office 365 Home Page
- Navigation Bar
- Outlook Email Basics Part 1
- Outlook Email Basics Part 2
- Search and Folders
- Calendar Basics Part 1
- Calendar Basics Part 2
- People
- Intro to OneDrive
- Using OneDrive Online Part 1
- Using OneDrive Online Part 2

- Using OneDrive Office Apps
- Using the OneDrive Sync Tool
- Stop Sharing
- Office Apps Part 1
- Office Apps Part 2
- Intro to Skype for Business
- Intro to Groups
- Calendar and Conversations
- Group File Sharing and Notebook
- Delve and My Analytics
- Getting Help

OneDrive Essentials

- Intro to OneDrive & OneDrive for Business
- Using OneDrive Online, Part 1
- Using OneDrive Online, Part 2
- Using OneDrive in Office Apps
- Using The OneDrive Sync Tool
- Sharing and Co-Authoring
- Stop Sharing
- Versioning and Recycle Bin
- SharePoint Document Libraries
- Outlook Online Essentials

- Outlook Email Basics
- Search and Folders
- Categories and Mentions
- Junk vs Clutter
- Tasks and Flags
- Calendar Basics
- Calendar Search & Print
- People
- Adding and Sharing Calendars
- Delegate Access
- Rules and Policies
- Signatures & Automatic Replies
- Advanced Email Settings

Power Up PowerPoint

- Introduction and Purpose – A Visual Approach Increases Retention
- The Process – Planning a Presentation
- Choosing Images from Paid Sites – Why ‘Royalty Free’?
- Choosing Images from Free Sites – Free and Royalty Free
- Picture Quality – Why Photos Instead of Clip Art?
- The Rule of Thirds – Part 1
- The Rule of Thirds – Part 2

- The Rule of Thirds – Part 3
- Working with Colored Backgrounds
- Direction of Photos – Drawing the Eye
- Using Text on Slides – Formatting Fonts
- Charts and Graphs – Do you really need them?
- Corporate Templates – Consistency vs. Constraints
- Convincing Your Boss or Your Clients
- Animations and Transitions – Motion with Purpose
- Fun with PowerPoint – Part 1: Polls
- Fun with PowerPoint – Part 2: Games & Video

QuickBooks 2013: Essentials

- Training
- Introduction
- Accounting Basics: Debits and Credits
- Accounting Basics: General Ledger
- Accounting Basics: Fiscal Year
- Accounting Basics: Accounts
- Accounting Basics: Accounting Process

- Accounting Basics: Specific Amounts
- Accounting Basics: Terminology
- Working with Company Files
- Preferences, Part 1
- Preferences, Part 2
- The Toolbar
- Updating Company Information
- Users and Security
- Navigation and The Home Screen
- Chart of Accounts
- Working with Items, Part 1
- Working with Items, Part 2
- Customer Center
- Vendor Center
- Sales Process
- Receiving Payments
- Credit, Memos, and Refunds
- Correcting Common Payment Mistakes
- Customer Prepayment, Part 1
- Customer Prepayment, Part 2
- Common Errors with Receipts
- NSF Checks
- Bad Debts
- Sales Reports
- Sales Tax Setup

- Paying Sales Tax
- Purchasing Orders
- Paying Bills
- Write Checks
- Tracking Credit Cards
- Bartering, Part 1
- Bartering, Part 2
- Handling Vendor Prepayments
- Report Center, Part 1
- Report Center, Part 2
- Memorized Transactions
- Find, Edit, & Delete

Secrets of the Office Guru Training

- Microsoft Excel – Advanced Charts
- Microsoft Excel – Autocorrect
- Microsoft Excel – Data Series
- Microsoft Excel – Data Tables
- Microsoft Excel – Goal Seeking
- Microsoft Excel – Print Area
- Microsoft Excel – Sorting and Filtering
- Microsoft Excel – Tables

- Microsoft PowerPoint – Animation Triggers
- Power Up PowerPoint – Working with Backgrounds
- Power Up PowerPoint – Getting Free Images
- Microsoft PowerPoint – Hiding and Deleting
- Microsoft PowerPoint – Photo Manipulation
- Microsoft PowerPoint – Animation Triggers from Video
- Microsoft PowerPoint – Sorting Slides
- Microsoft PowerPoint – Animation Triggers Based on Bookmark
- Microsoft Word – Applying Styles
- Microsoft Word – Merging and Splitting Cells
- Microsoft Word – Quick Access Toolbar
- Microsoft Word – Selecting Text
- Microsoft Word – Smart Art
- Microsoft Word – Templates
- Microsoft Word – Text Effects
- Microsoft Word – Themes and Styles
- Microsoft Word – Wrap Around Graphics

What's New in Excel 2013?

- New Functions in Excel 2013
- Using Flash Fill
- Quick Analysis and Slicers
- Optimizing Charts
- New Chart Formatting Options
- Pivot Charts
- Recommended Pivot Tables
- Power View

What's New in Excel 2019

- Charts & Images
- Sharing
- TextJoin & Concat
- Ifs Max Ifs & Min Ifs
- Switch
- Ink & Drawing
- New in Backstage View
- Extra Features

What's New in PowerPoint 2013?

- Changes in PowerPoint 2013
- Working with Sizes
- Background and Notes
- Misc Formatting Changes
- New Transitions
- Presenter View
- Eye Dropper
- Animations
- Insert Pictures
- Merge
- Guides
- Movie Clips
- Comments
- Presenting Online

What's New in Word 2013?

- Intro and Status Bar
- The New Backstage View
- Styles
- Positioning, Sizing, & Cropping Graphics

- Wrapping Text Around Graphics
- Tracking Changes & Showing Markup

What's New in Word 2019

- SVG Images & Icons
- 3D Models
- Online Images
- Sharing & Co-Authoring
- Dictate & Translate
- LinkedIn Integration
- Ink & Drawing
- Using SharePoint Properties
- Tap
- Accessibility Enhancements
- Editor
- Researcher & Smart Lookup
- Other Improvements (Mod Minis)

What's New in Office 2016?

- Tell Me and Smart Lookup for 2016
- New Ink Features in 2016

- Cloud Sharing and History Tools for 2016
- New Options for Old Features in 2016
- PowerPoint Changes for 2016
- Outlook Changes for 2016
- Excel Changes for 2016

What's New in Outlook 2019

- Integration with OneDrive
- Focused Inbox
- SVG Icons
- Accessibility Features
- New Calendar Features
- Groups

Windows 8

- Windows 8 Essentials, Part 1
- Windows 8 Essentials, Part 2
- Keyboard Shortcuts
- Touch Command in Windows 8
- Mouse Commands in Windows 8

Windows 8.1

- Introduction
- The Basics, Part 1
- The Basics, With Touch Charms
- Getting Connected
- Common Settings
- Getting Organized
- Using Snap Windows Apps
- Tips, Tweaks, and Gotchas
- Security & Backup

Windows 10

- Windows 10 Essentials
- Getting Around
- Login Options
- Cortana
- Task View
- Edge
- Windows Apps and Store
- Customization

Using Windows 10

- Introduction
- Using Windows 10
- Cortana and Search
- File Explorer and Quick Access
- Snap, Task View, and Virtual Desktops
- Windows 10 Apps
- Customization and Tips

Note

Software Skills courses are **not** eligible for 25- or 50-course packs. The Software Skills Library must be purchased as an entire library.