NCGA G**O**LF



















Media Kit

Overview

NCGA Golf is the official publication and the main communications vehicle of the 120-year-old Northern California Golf Association, which features a membership community of over 200,000 golfers and 1,400 clubs. Members are from San Francisco, Silicon Valley, Napa, Sonoma, Monterey, Lake Tahoe and Sacramento areas. Published four times a year, the magazine concentrates on local events, news, people, and issues in the Northern California golfing community. Each issue is delivered by mail directly to the homes of NCGA members, and additional copies are distributed through the private and public member club facilities of the NCGA. In 2019, the magazine was among the winners at the 26th annual ING Media Awards.



Founded

1901 200,000 1,400

Members

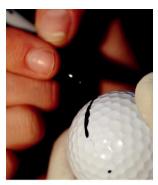
Clubs



Member Profile

One of the most distinguished audiences in golf, the NCGA membership community utilizes more than 400 regional facilities, in Silicon Valley, San Francisco and the Bay Area, Sonoma, Napa, Monterey and Sacramento regions.







Average Age

59.2

81% | 19% male female

30%

880/0
own their own home and 29% own a 2nd home or condo

Private Club Members

65% graduated college; 29% Masters/PhD

A Travel Focused Membership

57.3%
have taken 2 or more golf trips
in the past 12 months

840/o
took at least one golf trip
in the last 12 months

78% plan to take a golf trip in the next 12 months

Considering for Future Travel (non-lower 48)

- 1 Hawaii
- 2 UK and Ireland
- 3 Mexico
- 4 Canada

BEND How a town in Oregon's wine country is climbing to the Long of the Town of the Long o

Considering for Future Travel (lower 48)

- 1 Las Vegas & Nevada
- 2 Palm Springs
- **3** Arizona
- 4 San Diego
- 5 Bandon Dunes & Oregon
- **6** Santa Barbara
- / Texas
- **8** Florida
 - Carolinas



Companies Headquartered in Northern California

Safeway

Salesforce.com

Adobe Systems Gap Inc.

Alphabet Inc. GoPro

Apple Inc. HP Inc. (formerly Hewlett Packard) Sephora
Avaya Industrial Light & Magic Square, Inc.

Charles Schwab Corporation Intel Tesla Motors
Chevron Corporation Kaiser Permanente Twitter

Cisco LinkedIn Uber
Ebay Lockheed Martin Space Systems Ubicom
Electronic Arts Lyft Visa, Inc.

Ericsson PayPal Wells Fargo Bank Facebook Pixar Williams-Sonoma

Fisher Investments Polycom Yahoo!
Franklin Templeton Investments Qualcomm Atheros YouTube

Partial List of Clients

Bandon Dunes Full Swing Golf Robert Trent Jones Golf Trail

Bayonet Black Horse Golfzon Rolex
Carmel Valley Ranch La Quinta Resort Skytrak
Carr Golf Marchesi Antinori Wines TaylorMade
Cleveland / Srixon / XXIO Old Greenwood Wailea Golf Club

Club Glove Pebble Beach Resorts Yamaha

Desert Mountain PING
Foresight Sports Red Ledges

Two of America's 25 highest-income counties are to be found in Northern California:

Santa Clara and Marin.*

^{*} Source: 2012 US Census Bureau's American Community Survey

Digital Solutions

NCGA.ORG WEBSITE

Our website provides non-members and members access to information, education and opportunities to enjoy their best golf life. Members can post scores, register for golf events, learn about the Rules and see video tips to enjoy the game more.

Advertising opportunities: Home Page Banner Ad: \$1,500 (one month)

EMAIL MARKETING

Our email communications serve as a great way to reach our large and already engaged audience of Northern California golfers---130,000 to be exact with open rates over 35%!

You'll be able to deliver targeted offers and messages that are easily measurable for a relatively low cpm.

Vehicles include:

- NCGA PLUS Digital Newsletter (monthly): \$1,500
- Dedicated E-Blast: \$7,000
- NCGA Member Exclusives (monthly): \$3,000
- E-Revision Feature—Official USGA Handicap Index (1st and 15th of each month): \$2,000
- Women's Newslinks Newsletter Sponsorship (bi-monthly): \$1,500

SPONSORSHIPS

Additional sponsorship opportunities can be customized for NCGA Partners, including events such as casual outings, competitive tournaments, Seniors, Women, etc, as well as on-site at NCGA golf courses Poppy Hills in Pebble Beach and Poppy Ridge in Livermore.

^{*}note that all email marketing requires a special NCGA Member Benefit.

NCGA.org

NCGA Dedicated E-Blast





NCGA Golf Plus

In July 2017, the Northern California Golf Association launched *NCGA Golf Plus*, a monthly publication that is sent via email to over 92,000 members of the Northern California Golf Association. *NCGA Golf Plus* appears in a user-friendly digital reader accessible via the Internet, so it requires no software downloads.

NCGA Golf Plus features bonus content not seen in the print edition and is highly visual while delivering relevant content to members of the NCGA. With the print magazine published four times per year, the online NCGA Golf Plus focuses on timely issues covering breaking news, tournament recaps, instruction pieces, equipment updates, videos and much more.

NCGA E-Revisions

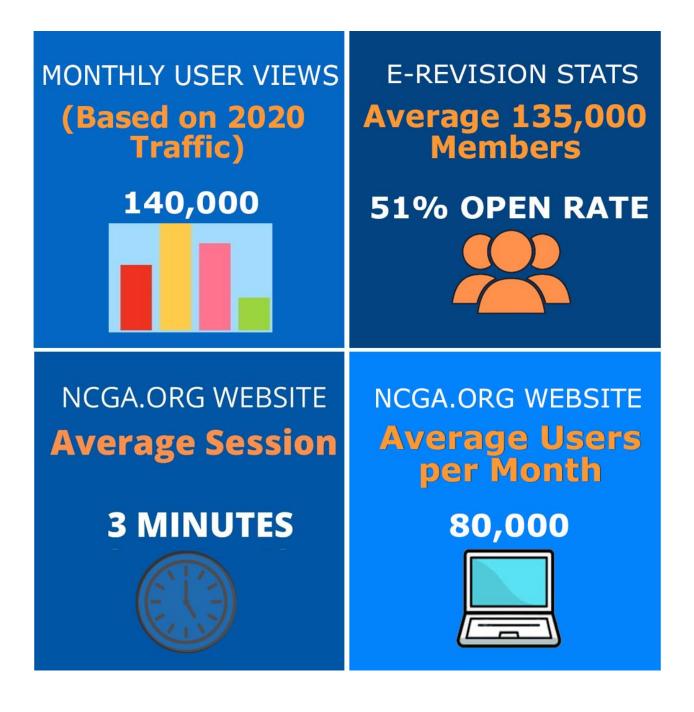
NCGA Member Exclusives





NCGA Golf Plus

Inside the Numbers



Specifications

Page Specifications

Trim Size: 8"x 10.5"

Unit Size	Non-Bleed	Bleed
Full Page	7"(w) x 10"	8.25" x 10.75"
Two Page Spread	14.5"(w) x 10"	16.5" x 10.75"
1/2 Page Horizontal	7"(w) x 5"(h)	available on request
¹ / ₃ Page Square	4.625"(w) x 4.625"(h)	available on request
1/6 Page	2.25"(w) x 4.875"(h)	available on request

Submission Deadlines

Issue/Closing Dates

Please contact JulieYuen at Jyuen@pgamagazine.com for closing dates for each issue (Winter, Spring, Summer, Fall).

Commission

A 15% agency commission is allowed to recognized agencies.

Material Submission

To e-mail ad creative that has a maximum file size of 12MB, please send to kleer@pgamagazine.com and copy JulieYuen at Jyuen@pgamagazine.com.

All ad materials larger than 12MB can be posted to the PGA Magazine Publications & Marketing Group's FTP Site:

Address: FTP:// 50.225.172.190

Acct: FTPggrw

Password: sesame

Note: Site is case sensitive, must use an ftp client (i.e.

Fetch)

Please send email to Katelyn Leer at kleer@pgamagazine.com and copy JulieYuen at jyuen@pgmagazine.com once the file has been posted.

Digital Specifications

PLUS: Trim size: 16" wide x 10.5" high Bleed size: 16.5" wide x 10.75" high 1/4" type safety on all four sides Submit high-resolution PDF file for placement

Our preferred format for advertisements is a high-resolution, reproduction-quality PDF/X-1a file.

It is highly recommended that all advertising creative be accompanied by a printed proof. Nonetheless publisher cannot assure that any or all differences between the proof and any submitted materials will be identified by publisher.

Dedicated eBlast submissions: Our preferred format for Dedicated eMail Blast advertisements is artwork as a jpeg. Width: 600 px wide. Height: Can be any height.

HTML will be accepted. Do not use external styles. Use inline styles. Submit plain HTML rather than email client-specific HTML, such as generated by Mail Chimp or MS Word. Width: 600 px or less. Height: Can be any height.

Do not include your social media links. Do not include footer links as we will include ours.

Note for InDesign submissions: All materials prepared using InDesign are required to be accompanied by a printed proof. Due to past problems with advertising submitted that were originally designed using InDesign software, Publisher will not take responsibility for the accuracy of any advertising reproduction (of text, color, trims or otherwise) if such ad was prepared using InDesign software whether a proof is submitted or not.

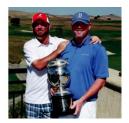
If you have any questions regarding PDF Files, please contact us at 215-914-2071. If you do not have the capability to create a PDF File, there will be a minimum charge of \$75 for us to transfer your ad into a PDF format.

For more information, please contact your sales representative.









Rates

	1x	3x	4x
Spread	\$16,000	\$14,400	\$12,240
Full Page	\$8,200	\$7,380	\$6,275
2/3 Page	\$7,000	\$6,300	\$5,355
1/2 Page	\$6,100	\$5,490	\$4,665
1/3 Page	\$5,500	\$4,950	\$4,205
1/4 Page	\$2,950	\$2,655	\$2,255
1/6 Page	\$2,500	\$2,250	\$1,925

Covers:

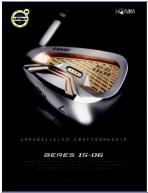
Inside Front Cover	\$9,250	\$8,325	\$7,075
Inside Back Cover	\$9,000	\$8,100	\$6,885
Back Cover	\$10,750	\$9,675	\$8,225

For more information, please contact Nick Miguel at 831-622-8296









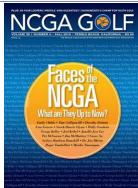




Editorial Calendar







Winter

Cover Story: Spring Creek G&CC

Profile: Marion Hollins
Travel: Mexico: Baja
Divine Nine: Sea Pines
Instruction: Jordan Keyser

Equipment: Gadgets and Gizmos

On the Beat:

Murphy's Law: Sandy's Circle

Spring

Cover Story: Inside a Golf Facility

Club Champions

On the Beat:

Profile: Michelle Wie

Travel: Idaho
DayTrip:
Instruction:
Divine Nine:
Equipment:
Murphy's Law:

Summer

Cover Story: Different Games at Different Courses

Travel:
Day Trip:
Profile

Instruction: Winslow Woodard

Equipment: Murphy's Law:

Fall

Cover Story: Between the Ears: Golf Psychology

Feature:

Travel: Oregon/Washington

Day Trip: Profile: Instruction: Equipment:

