

Channel Partners

Take the complexity out of selling UCaaS & SIP trunking

G12

communications

G12 Communications is a nationwide provider of UCaaS services that focuses on delivering high-quality and fully customizable solutions through our geo-redundant network. We serve North American clients and our services are active in over 45 countries.

Why partner with G12?

- **Complete Portfolio of Voice Services**
- **Experienced Team of Industry Professionals**
- **Flexible Pricing to Win Business**

"The G12 team has a strong understanding of technology, provisioning and network performance. Their experienced team has helped me close more deals, faster."

- Jae Sin - Owner of AION Networks

Highlights



Full Integration With Microsoft Teams Environment



Certified SIP Trunking With all Major PBXs



100% Committed to Selling Through the Channel

Our Services

| | |
|----------------------|--------------------|
| Cloud PBX | Cloud PBX + Teams |
| SIP Trunking | Text Messaging |
| Teams Direct Routing | Fax Services |
| Mobility | Toll-Free Services |

Use Cases

| | |
|------------|---------------|
| Healthcare | Insurance |
| Government | Manufacturing |
| Education | Automotive |
| Finance | Retail |

Need technical sales support?

G12 will help engineer a custom solution that meets the needs of your customer



Channel Partners

An experienced technical & sales team in your corner

Experienced voice sales & engineering team

Real-time communications services are complex. We let you offload the burden of explaining VoIP, SIP trunking, and other solutions, the entire design process for a system, and any of the technical details customers may have. Our sales engineers will walk them through these steps, ensuring that you'll get the sale.

Close opportunities & earn commissions, faster

Relationships matter in this competitive landscape. We work hard to support our agents by providing them with a competitive commission, access to our entire customer service team, and the ability to send the client to us directly. This ease of access lets you spend more time identifying and closing new sales.

Full-service integration & solutions provider

You never have to worry about piecing together different solutions. Any system built with G12 Communications will have access to everything a customer needs—from cloud PBX integrations with Microsoft Teams, SIP trunking, to more complex integrations involving softphones, direct routing for Microsoft Teams, and more.

Local customer service - 95% customer satisfaction rate

The majority of our customers stick around because we offer high-quality, local customer service, technical support, and we invest in helping our clients grow and scale their businesses in the competitive digital marketplace. We work hard to ensure our customers can enjoy high-quality and reliable communications.

See what our partners are saying

G12 is an Agent's ideal vendor. Pre-sales enables very quick and easy to understand quotes, no extra fees to explain to prospects, competitive rates, and their team is outstanding in front of customers. Post-sale is even more compelling. G12's team has deep expertise with wholesale, complex porting and migration strategies that result in seamless turn ups.

- Mark Spagnola - Owner of Portfolio Communications

Connect with us today

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