

## 3 High-Impact Ways to Use Spear Online Role-Based Courses

Spear Online role-based courses and pathways are a powerful tool to align and empower your practice staff. Learn how to use these video resources within your practice to attract and retain great employees, streamline practice inefficiencies and enhance your existing practice processes.

### Onboard New Team Members

Ensure new members who interact with your patients understand key patient communication concepts for practice success, including the role of Patient Education videos for patient follow-up. Get started by browsing and assigning [role-based patient communication courses](#). For team members who are new to dentistry, try our [Practice Essentials courses](#).

### Empower Senior Staff

For staff members who play a crucial leadership role in your practice, use role-based courses to empower senior staff to take a hands-on role in practice improvements and growth. Start with our [role-based practice management pathways](#) for a layered learning approach. For senior staff who oversee other team members, consider assigning them as your Spear Online practice delegate.

### Attract New Hires

Attract top-quality new hires by offering enhanced professional development opportunities within your practice. Give hygienists and dental assistants access to [CE-eligible role-based courses](#) and help front office staff sharpen their communication skills in just two minutes a day with our [Conversation Essentials courses](#).

Need help getting started with team training resources? Contact your Customer Success Manager to learn more about how to align and empower your team with Spear Online.

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*Our team culture is what we hire for, and that culture really comes from what we've learned from Spear team training over the years.*

- Tiffany Dalton, F.A.A.D.O.M.  
Murdock Family Dentistry Office Manager  
[Spear Online Case Study](#)

### Top Courses for the Practice Team

- + [Power Questions for the New Patient Phone Call](#)
- + [New Patient Growth with a Consumer-Driven Approach](#)
- + [Being an Effective Oral Health Coach for Patients](#)
- + [Improve Patient Education in the Hygiene Room](#)
- + [Implementing Patient Education Videos](#)