

5 Tips for Team Training Success with Spear Online

Practices across the globe use Spear Online team meetings and role-based courses to align and empower everyone in the practice team – from the front office to the clinical staff. Set yourself up for practice-wide success with these 5 tips.

Stick to a Schedule

How often and for what length of time you schedule team training sessions depends entirely on the needs of your practice – but once you commit to a schedule, stick to it. If you're just getting started, try adding Spear team meeting videos to your regular staff meeting agendas.

Involve the Team

Empower each team in your practice - whether that's your clinical, front office or hygiene team - to get involved with team training. Invite team members to choose team meeting topics based on where they see opportunities for improvement within the practice.

Coordinate Efforts

Encourage team members to log in to Spear Online and bookmark the <u>role-based courses</u> and <u>team pathways</u> that interest them most. Then, work together to create a practice training schedule that aligns with monthly team meeting topics.

Nurture New Hires

Make sure practice-wide improvements don't fall by the wayside when you experience turnover. Include <u>Practice Essentials courses</u> in your practice onboarding to align new team members with your practice goals and priorities.

Make It Personal

Encourage conversations with your team about their personal and professional development - and how they relate to practice goals. As your team reaches practice-wide milestones, ensure you are discussing how team members are progressing individually as well.

Need help getting started with team training resources? Contact your Customer Success Manager to learn more about how to align and empower your team with Spear Online.



When we got started with Spear team meetings and role-based courses, that was when the wheels began to turn and [our practice] started to become a well-oiled machine.

- Tiffany Dalton, F.A.A.D.O.M. Murdock Family Dentistry Office Manager

Top Team Meetings for Getting Started

- + Characteristics of Ideal Team Players
- + Implementing Dental Photography
- + <u>Using Personas to Optimize the Patient Journey</u>
- + How to Jump-start Patient Education Videos
- + Creating Emotionally Engaged Patients