



PROFESSIONAL INDEMNITY – FINANCIAL CONSULTANTS

We believe Professional Indemnity should be easy to deliver and understand which is why we've released our 11.20 version in plain language with a simplified layout. Please note the clause numbers and titles have changed.

Financial Consultants	V12.09	V11.20	Comments
Important Notices			
	Not Included	This section contains important information relating to the policy, and includes information about Your Duty of Disclosure, Notification of Circumstances, our Privacy Policy, the General Insurance Code of Practice, and our Complaints Procedures.	We've moved all the important information to the front of the policy for the sake of full transparency and for ease of reference.
Insuring Clause			
Civil Liability	Breach of professional duty	Civil liability	Coverage Enhancement: Broad form civil liability
Defence Costs in Addition	Extension 3.16	Insuring Clause 2.2	Clarification: This has been re-worded to plain English.
Advancement of Defence Costs	Not Included	Insuring Clause 2.3	Coverage Enhancement: V11.20 "within thirty (30) days of receipt by us of sufficiently detailed invoices for those costs."
Retroactive Date	Insuring Clause 2.3	Insuring Clause 2.4	Coverage Enhancement: Coverage now applies to civil liability arising from <i>conduct</i> of the insured , rather than simply <i>breaches of professional duty</i> .
Automatic Extensions			
Attendance at Investigations	Extension 3.11 Sub-limited to \$100,000	Automatic Extension 3.1 Full policy limit	Coverage Enhancement: V09.12 Definition 6.9 INQUIRY replaced with V11.20 Definition 6.22 Investigation Full policy limit

PROFESSIONAL INDEMNITY CHANGES TO COVER

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Automatic Extensions			
Compensatory Penalties	Not Included	Automatic Extension 3.2 Sub-limited to \$500,000	Coverage Enhancement: New cover for compensatory civil penalties or orders. These are awarded by regulatory bodies hearing complaints from third party clients, where compensation is deemed more appropriate than a penalty. See policy wording for full terms and conditions.
Consultants, Sub-contractors and Agents	Extension 3.3	Automatic Extension 3.3 Full policy limit	Coverage Enhancement: Increased scope to include conduct of any consultant, sub-contractor or agent of the policyholder (previously "acts, errors or omissions")
Consumer Protection Legislation	Not Included	Automatic Extension 3.4 Full policy limit	Coverage Enhancement: New cover for claims for unintentional contraventions of the <i>Competition and Consumer Act 2010</i> or equivalent legislation. See policy wording for full terms and conditions.
Continuous Cover	Extension 3.15	Automatic Extension 3.5	
Contract Review Service	Included via the schedule	Automatic Extension 3.6 4 contract reviews per insurance period	Coverage Enhancement: This Value Added Benefit provides the insured with 4x contract reviews each insurance period . A contract review is performed by an external lawyer and examines third party contracts before you sign them for the purpose of identifying any potential issues. See policy wording for full terms and conditions.
Court Attendance Costs	Extension 3.12 \$500 per day Sub-limited \$100,000	Automatic Extension 3.7 \$1,000 per day Full policy limit	Coverage Enhancement: Per day limit increased from \$500 to \$1000 Limit Enhancement: Sub-limit increased from \$100,000 to Full Policy Limit

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Automatic Extensions			
Crime	Extension 3.8 (previously 'Fidelity' only) Sub-limited \$50,000	Automatic Extension 3.8 Crime Sub-limited \$50,000	Coverage Enhancement: Increased scope to full Crime cover (previously first party Fidelity cover). See policy wording for full terms and conditions.
Defamation	Extension 3.7	Automatic Extension 3.9 Full policy limit	
Discovery Period	Extension 3.8 60 days automatic for nil EP 12 months for 100% annual premium 84 months, subject to underwriting criteria and additional premium	Automatic Extension 3.9 90 days automatic for nil EP 12 months for 100% annual premium 84 months, subject to underwriting criteria and additional premium	Coverage Enhancement: Automatic discovery period increased from 60 days to 90 days at nil EP
Emergency Costs	Extension 3.17 - previously Emergency Defence Costs Sub-limited \$100,000	Automatic Extension 3.11 Full policy limit	Coverage Enhancement: Includes legal representation costs and public relations expenses in addition to defence costs Limit enhancement to full policy limit
Former Subsidiary	Extension 3.5 Run Off Cover Insured Entity or Subsidiary (Former subsidiary)	Automatic Extension 3.12 Full policy limit	
Fraud and Dishonesty for Innocent Parties	Extension 3.1	Automatic Extension 3.13 Full policy limit	Coverage Enhancement: Removed exclusion for claims arising from loss of money. This Automatic Extension has been expanded to encapsulate the wider coverage now available in the general market.
Heirs, Estates and Legal Representatives	Extension 3.14	Automatic Extension 3.14 Full policy limit	
Intellectual Property	Extension 3.9	Automatic Extension 3.15 Full policy limit	Clarification: This Automatic Extension has been re-worded to clarify its meaning. See the policy wording for full terms and conditions.

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Automatic Extensions			
Joint Venture Liability	Extension 3.6	Automatic Extension 3.16 Full policy limit	Clarification: our indemnity does not extend to a contribution to any insurer of any JV participant. This Automatic Extension has been re-worded to ensure clarity for the insured
Loss Mitigation and Rectification Costs	Not Included	Automatic Extension 3.17 Sub-limit \$250,000	Coverage Enhancement: New cover for reasonable costs and expenses to rectify or mitigate the effects of conduct arising from the professional business which would otherwise result in a claim covered by the policy . See policy wording for full terms and conditions.
Lost Data	Extension 3.4 Lost Documents Sub-limited \$500,000	Automatic Extension 3.18 Full policy limit	Coverage Enhancement: Increased scope to include data rather than DOCUMENTS. This Automatic Extension covers loss and defence costs arising from claims for loss of data . See policy wording for full terms and conditions.
Newly Created or Acquired Entity or Subsidiary	Not Included	Automatic Extension 3.19 Full policy limit	Coverage Enhancement: New Subsidiaries cover is now included. See policy wording for full terms and conditions.
Panel Counsel	Not Included	Automatic Extension 3.21 1 hour per enquiry	Coverage Enhancement: This Value Added Service has been improved and now provides 1 hour of free legal advice in relation to any matter relevant to the risks insured by the Policy . See policy wording for full terms and conditions.
Previous Business	Extension 3.19	Automatic Extension 3.20 Full policy limit	

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Automatic Extensions			
Public Relations	Extension 3.13 Sub-limited to \$50,000	Automatic Extension 3.21 Full policy limit	Limit Enhancement: Full Policy Limit
Reinstatement of Indemnity Limit	Extension 3.10	Automatic Extension 3.22 Full policy limit	
Reputational Protection Expenses	Not Included	Automatic Extension 3.23 Full policy limit	Coverage Enhancement: New cover for reasonable costs and expenses of a Public Relations firm or other consultant to disseminate the findings of a final adjudication in favour of the insured . This is cover for post- claim protection, as opposed to the pre- claim protection provided by the Public Relations Automatic Extension. Full policy limit See policy wording for full terms and conditions.
Statutory Liability (Fines and Penalties)	Extension 3.18	Automatic Extension 3.24 Sub-limit \$100,000	
Optional Extensions			
Employment Practices Liability	Optional Extension 4.1 Sub-limited \$500,000 Deductible \$10,000	Optional Extension 4.1 Sub-limited \$500,000 Deductible \$10,000	
USA and Canada Cover	Not Included	Optional Extension 4.2 Sub-limited \$1M Deductible \$50,000	
Whistleblower Hotline Access	Not Included	Optional Extension 4.3	Access to the DUAL Whistleblower Hotline Service. This Value Added Benefit ensures that you stay up to date with Whistleblower legislation.

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Exclusions			
Note: only Exclusions with amendments are shown			
Amounts Paid or Restitution	Exclusion 7.2(c) Fines and Penalties and Non Compensatory	Exclusion 5.1	Clarification: Whilst this exclusion did not appear as a standalone exclusion in the previous wording, it was previously found in 7.2 (Fines and Penalties and Non-Compensatory)(c) "any demand for the repayment or refund by the INSURED to a third party of professional fees paid to the INSURED for the provision of professional or other services."
Asbestos and Toxic Mould	Exclusion 7.17	Exclusion 5.2	Clarification: removal of reference to stachy botrys
Associates	Exclusion 7.15	Exclusion 5.3	Clarification: amendment to structure only
Deliberate Acts		Exclusion 5.7	Clarification: This is a new exclusion in line with the current market. It excludes claims arising from deliberate acts. See policy wording for full terms and conditions.
Disclosure of Commissions / Conflict of Interest		Exclusion 5.9	Clarification: This is a new exclusion in line with the current market. It excludes claims arising from a failure to disclose commissions or a conflict of interest. See policy wording for full terms and conditions.
Excluded Activities	Exclusion 7.18	Exclusion 5.11	Clarification: The Excluded Activities exclusion has been updated in line with the extended coverage now provided in this new wording. It also now contains provisions previously set out separately in Exclusions 7.20 (Infrastructure, Manufacturing and Financial) and 7.21 (Tax Advice).

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Exclusions			
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Fraud and Dishonesty	Exclusion 7.14	Exclusion 5.14	Clarification: This exclusion has been re-worded to give more certainty to the insured , and is now determined by a "final, non-appealable determination adverse to the insured ." See policy wording for full terms and conditions.
Infrastructure and Manufacturing	Exclusion 7.20 Infrastructure, Manufacturing and Financial	Exclusion 5.15	Clarification: The provisions of this exclusion relating to Infrastructure and Manufacturing have been included as they are now market standard.
Pollution and Radioactive Contamination	Exclusion 7.10 Pollution Exclusion 7.12 Nuclear	Exclusion 5.20	Clarification: These two exclusions are now captured within this single Exclusion 5.20 Pollution and Radioactive Contamination.
Prior Known Facts	Exclusion 7.1 (Previously Prior Knowledge)	Exclusion 5.21	Clarification: This exclusion has been re-worded to give clarity about notifying disputed facts.
Sanctions Limitation	Included via endorsement	Exclusion 5.24	This Exclusion has been re-worded for clarity.
Terrorism	Exclusion 7.11 War/Terrorism	Exclusion 5.25 Terrorism	Clarification: This Exclusion has been split into two separate exclusions. See definition of terrorism in policy wording for operative terms.
War and Civil War	Exclusion 7.11 War/Terrorism	Exclusion 5.27 War and Civil War	Clarification: This Exclusion has been split into two separate exclusions.
Retroactive Date	Not Included	Exclusion 5.28	Clarification: This Exclusion has been inserted to clarify the application of Insuring Clause 2.4 (Retroactive Date) and applies to acts, errors or omissions occurring prior to the retroactive date.

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Definitions			
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Benefits	Not Included	Definition 6.1	Clarification: This was previously written directly into the Employment Practices Liability Optional Extension.
Civil liability	Clause 6.2	Clause 6.2	Clarification: Now a defined term. See policy wording for full terms and conditions.
Claim	Clause 6.3	Clause 6.3	Clarification: Now includes verbal demand by a third party for monetary damages or compensation. See policy wording for full terms and conditions.
Contract Review Service	Included via the schedule	Clause 6.4	Clarification: This definition is now embedded rather than applied by endorsement
Crime Loss	Not Included	Clause 6.5	Clarification: This definition forms part of the new Crime coverage. See policy wording for full terms and conditions.
Data	Clause 6.4 DOCUMENTS	Clause 6.6	Clarification: This definition forms part of the new Lost Data coverage. See policy wording for full terms and conditions.
DUAL Whistleblower Hotline	Included via endorsement	Clause 6.11	This is now embedded
Employment Claim	Not Included	Clause 6.13	Clarification: This was previously written directly into the Employment Practices Liability Optional Extension
Employment practice breach	Not Included	Clause 6.14	Clarification: This was previously written directly into the Employment Practices Liability Optional Extension
Employment related benefits	Not Included	Clause 6.15	Clarification: This was previously written directly into the Employment Practices Liability Optional Extension

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Insured person	Not Included	Clause 6.21	Clarification: This is now a separate definition
Investigation	Clause 6.9 INQUIRY	Clause 6.22	Coverage Enhancement: broader definition
Legal Representation Costs	Not Included	Clause 6.23	Clarification: This was previously set out in the Attendance at Inquiries Automatic Extension
Loss	Not Included	Clause 6.24	Clarification: This is now a defined term. This is market standard. See policy wording for full terms and conditions.
Lost data	Clause 6.12 LOST DOCUMENTS	Clause 6.25	Clarification: This has taken the place of LOST DOCUMENTS
Officer	Not Included	Clause 6.26	Clarification: This is now a defined term
Official body	Not Included	Clause 6.27	Clarification: This is now a defined term
Other insurance	Not Included	Clause 6.28	Clarification: This definition facilitates the Other Insurance provisions of this policy.
Policyholder	Not Included	Clause 6.30	Clarification: New definition
Reputational Protection Expenses	Not Included	Clause 6.35	Coverage Enhancement: “Means the reasonable costs and expenses of a public relations firm or consultant, crisis management firm or law firm retained with our prior written consent (which will not be unreasonably delayed or withheld) to disseminate the findings of a final adjudication in favour of the insured arising from a claim or investigation covered under the policy . It does not include overheads, staff remuneration or management time of any insured or compensation or other payments made to customers, clients or potential claims or any fines and penalties.”

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Definitions			
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Schedule	Not Included	Clause 6.37	Clarification
Statutory Liability	Not Included	Clause 6.38	Clarification: These provisions were previously set out in the text of the Extension
Conditions			
Terrorism	Not Included	Clause 6.40	Clarification: The definition of terrorism was previously set out in the text of the Exclusion
Transaction	Not Included	Clause 6.41	Clarification: This definition facilitates the Alteration to Risk General Condition
Legal Representation and Settlement	Condition 8.4 Insurer 'Right to Defend'	Condition 7.5 Insurer 'Duty to Defend'	Coverage Enhancement - It is our duty to defend and not the duty of the insured to defend claims and arrange for legal representation at investigations.
Confidentiality	Not Included	Condition 8.7	Clarification: V11.20 clarifies policy details must not be disclosed to an external third party, unless required to do so by law, with our prior written consent, or via the Certificate of Currency which can be provided to third parties.
Severability, Non-Imputation and Non-Avoidance	Condition 9.8	Condition 8.13	Coverage Enhancement: V11.20 clarifies that we will waive our rights under section 28(3) of the Insurance Contracts Act 1984 for innocent non-disclosure and innocent misrepresentation by the insured .
Territorial Limitation	Condition 8.1	Condition 8.8	Coverage Enhancement: V09.12 Worldwide excluding USA/Canada V11.20 Worldwide

*Note: Terms in capital letters denote V12.09 definitions