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## A CLOSER LOOK AT THE NEW eINVOICING

The release of Sage 100cloud 2020.0 in March introduced a new eInvoicing feature in Accounts Receivable, Job Cost, and Sales Order invoices. Let's take a closer look at this new functionality that helps you save tons of time and processing costs through payment automation.

### eInvoicing Overview

eInvoicing for Sage 100cloud combines payment automation functionality with a customer self-service portal to speed up processing and help shorten the payment cycle. Your customers can use the convenient click-to-pay link to make online credit card and ACH payments. If you're using Paperless Office for invoicing, the invoice PDF is attached to the email and after your customers make online payments, you can easily import them into Cash Receipts Entry.

### Click-to-Pay Convenience

When you make it easy for customers to pay, they'll usually process those payments faster. That's where the click-to-pay functionality in Sage 100cloud eInvoicing comes in. The invoice emails you send from Sage 100 include a payment link (and attached invoice) so they can easily process credit card or ACH payments online. Just like most of us have become accustomed to as consumers, this click-to-pay convenience can now be extended to your business customers as well.

### Time-Saving Customer Portal

Do your customers call with questions about outstanding payments, past invoices, and payment options? With the eInvoice Payments Portal, your customers get a secure and intuitive self-service platform to quickly find the information they need. Not only does this reduce the time and cost of service staff fielding questions by phone, your customers get the convenience of anytime access to the payment info they want, even outside of business hours and without waiting on-hold.

### eInvoicing Key Benefits

In addition to click-to-pay and customer self-service, key benefits of eInvoicing also include:

- Encrypted, PCI-Compliant integration with Sage 100cloud A/R, Sales Order and Job Cost
- Automatic updates to Sage 100cloud A/R and general ledger accounts
- Secure storage of credit card and ACH information for easier future payments
- Faster and more convenient payment processes help accelerate cash flow

**Note:** eInvoicing is provided through a Sage-Certified third party and is only available for Sage 100cloud. eInvoicing requires a merchant account with [Paya](#) (formerly Sage Payment Solutions).



Contact us to if you have questions, want more info, or would like to see a demo of the new eInvoicing for Sage 100cloud.

sage

Authorized  
Partner

## SAGE SUMMIT DATE CHANGE



Due to current conditions and with a focus on the health and safety of Sage Summit 2020 attendees, Sage has rescheduled the event to take place **December 9-11, 2020**. The popular annual software conference was previously scheduled for May 2020.

### Other Event Details

While the date has changed, the location remains the same which will be hosted at the Gaylord Palms Resort in Orlando, Florida. The event venue is a premier location just minutes from Walt Disney World® and Universal Orlando Resort™.

In addition, registration deadlines and pricing have been extended as follows:

- Early bird (through September 14, 2020) - **\$499**
- Save (September 15 - November 29, 2020) - **\$599**
- Standard (November 30 - December 10, 2020) - **\$799**

Be sure to click below for additional details about the agenda, keynote, learning sessions, or to register.

[Sage Summit 2020](#)

## COVID RESOURCES FOR SAGE CUSTOMERS

To help guide customers during these challenging times, Sage has gathered information and resources to help you navigate the current coronavirus pandemic including:

- Guidance for enabling remote working capabilities
- Assessing whether you're eligible for government-funded financial support
- COVID-related FAQs
- Business continuity guidance and advice

To access this dedicated resource online, go to:

<https://www.sage.com/en-us/coronavirus/>

### Free Training Available

In addition, Sage is generously offering access to select eLearning packages and webinars **at no charge**. Sage has combed through their library of courses and highlighted content they feel will be most relevant and beneficial during this time including:

- Sage 100 General Ledger (29 videos)
- Payroll 2.0 (44 videos)
- Accounts Payable and Receivable (68 videos)
- Sales Order and Purchase Order (67 videos)
- Many more ...

This free training available to customers **through June 30** includes Any Time Learning and live product training through [Sage University](#).

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# WHAT'S NEW

## At Vrakas/Blum Computer Consulting

### Upcoming Webinars

*All webinars take place at noon  
Free to attend & CPE Available*



#### JobOps Basics

Presented by VBCC President, Joe Jenders  
June 17, 2020

#### TrueCommerce Pack & Ship

Presented by TrueCommerce, Jeff Franklin  
July 1, 2020

#### Sage Intelligence

Presented by VBCC Consulting Manger, Dana Halpin  
July 22, 2020

#### Visual Integrator

Presented by VBCC Consultant, Jesse Braun  
September 16, 2020

### COVID-19 Assistance

- [Sage Coronavirus Updates](#)
- [Free Sage Training](#)
- [COVID-19 Business Support Finder](#)
- [Vrakas CPAs + Advisors: COVID-19 Tax Updates](#)

### Process Review

We understand that everyone is anxious about their company, their families, their friends and the future. These unprecedented times have forced many businesses to change the way they operate

VBCC is here for you and would like to offer a **FREE ONE HOUR** process review to help you maximize your software and keep you informed.

Our process review will identify how your company works and we will make suggestions on where things can be streamlined or automated using Sage modules you already own.

[Click Here to Learn More](#)

### Sage Specials

- Need more **Sage Fixed Asset Seats**? Sage is offering 15% off 3 or more additional seats
- Need more **Sage CRM user licenses**? Sage is offering 15% off 5 or more
- Are you currently paying perpetually and off the Sage business care plan? **Sage is waiving late fees** if you want to get back on plan with Sage subscription

