**Scanco**

**vrakas/blum** computer consulting

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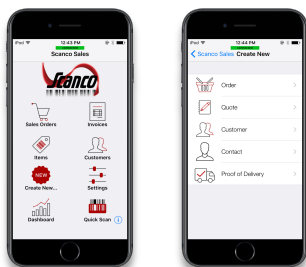
**sage** 100cloud
**sage** 100

# Mobile Sales App To Empower Your Sales Team In The Field

**Our mobile sales app gives your traveling sales reps the tools they need, when they need them most - with the customer**

Scanco Sales provides instant visibility into back office sales data and information for managing your sales operations across the entire field sales chain - from the customer, sales representative, and service technician to the supplier, and beyond.

## Create a better purchasing experience

- Full contact data, account info, order status, history, product pricing, promotions, inventory and payment collection
- Improve your ability to deliver special orders, drive incremental revenue, and provide accurate feedback on inventory, shipping, & delivery schedules on-the-fly

## Give Your Team The Tools They Need To Succeed

The Scanco Sales App helps you deliver the information your sales team needs, when they need it most - at the point of sale. With our mobile app, your team will spend more time with the customer and close more business out in the field, without having to return to the office to file paperwork.

Mobile sales reps are faced with increasingly complex product sales cycles and customers with high service level expectations. Customers expect instant and accurate responses to requests for custom orders, they want on-demand sales order & inventory visibility, and they demand high levels of performance from their suppliers. To deliver the performance your customers expect and maintain a competitive edge, your field sales team must be armed with the right tools and information at all times.

Scanco Sales Mobile App helps turn every customer interaction into a revenue generating opportunity.

**FOR MORE INFORMATION OR TO SCHEDULE A DEMO:**
www.scanco.com

# Show customers what they want and get paid faster.

**4** | **3** | **5**



| **1** | Barcode Capture via Device Camera | ✓ | Built Using Native iOS & Android Mobile Framework for a True Mobile Experience |
| ✓ | Capture Signatures & Email Orders On-the-Fly | **5** | Access Inventory/Product Catalogue Images |
| **2** | Search & Edit Customer Information | ✓ | Get Up-to-Date Inventory Information via Real-time Connectivity to Sage |
| **3** | Dashboard View of Customer Activity | ✓ | Connects in the Filed via Cellular or Wi-Fi |
| ✓ | Direct Integration to Sage 100cloud & Sage 100 | ✓ | "Auto-Sync" Option Ensures Captured & Stored Info & Orders are Not Lost When Cellular & Wi-Fi are Unavailable in Remote Areas |
| **4** | Add New Orders, Quotes, Customers, Contacts from Mobile Device | ✓ | 5 User Licenses Included With Sage 100cloud Subscription Plans |
| ✓ | GPS Integration Optional | | |

## Technical & Software Requirements

| Sage 100 Versions | 2018 | 2017 | 2016 |
|---|---|---|---|
| Sage 100 Latest Product Update (PU) | 5 | 6 | 5 |
| Compatible & Supported | PU 0, PU 1, PU 2, PU 3, PU 4, PU 5 | PU 0, PU 1, PU 2, PU 3, PU 4 | PU 0, PU 1, PU 2, PU 3, PU 4, PU 5 |
| Compatible Platforms | Standard, Advanced, Premium | Standard, Advanced, Premium | Standard, Advanced, Premium |
| New Installs Allowed | PU 5 | PU 4 | PU 5 |
| Custom Modifications Allowed | PU 5 | PU 4 | No |
| Compatible Mobile Operating Systems | iOS, Android, Windows | iOS, Android, Windows | iOS, Android, Windows |
| Version will be Retired | 3/31/2021 | 3/31/2020 | 3/31/2019 |

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www.scanco.com

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