

Full-time MBA Employment Report 2021

Summary of Outcomes

	U.S. Citizens / Permanent Work Authorization		International Students / Non-Permanent Work Authorization		Total Graduating Class	
	Count	Percentage	Count	Percentage	Count	Percentage
Seeking Employment	147	53.1%	92	33.2%	239	86.3%
Not Seeking Employment	20	7.2%	13	4.7%	33	12.0%
Company-sponsored; already employed	11	4.0%	5	1.8%	16	6.9%
Continuing Education	1	0.4%	0	0.0%	1	0.3%
Postponing Job Search	2	0.7%	0	0.0%	2	0.3%
Starting a new business	6	2.2%	8	2.9%	14	4.5%
Not seeking for other reasons	0	0.0%	0	0.0%	0	0.0%
No Recent Information Available	3	1.2%	2	0.7%	5	1.8%
Total Graduates	170	61.4%	107	38.6%	277	100.0%

Timing of Job Offers

	First Offer by Graduation		First Offer After Graduation and by Three Months After Graduation		Have Not Reported Receiving an Offer by Three Months After Graduation		Total Seeking Employment
	Count	Percentage	Count	Percentage	Count	Percentage	
Permanent Work Authorization	118	80.3%	12	8.2%	17	11.6%	147
Non-Permanent Work Authorization	73	79.3%	12	13.0%	7	7.6%	92
Total Graduates Seeking Employment	239	79.9%	24	10.0%	24	10.0%	239

Timing of Job Acceptances

	First Offer Accepted by Graduation		Accepted Job After Graduation and by Three Months After Graduation		Have Not Reported Accepting a Job by Three Months After Graduation		Total Seeking Employment
	Count	Percentage	Count	Percentage	Count	Percentage	
Permanent Work Authorization	110	74.8%	16	10.9%	21	14.3%	147
Non-Permanent Work Authorization	68	73.9%	17	18.5%	7	7.6%	92
Total Graduates Seeking Employment	178	74.5%	33	13.8%	28	11.7%	239

Primary Source of Job

	Number	Percent
School-Facilitated Activities	144	68.2%
Haas Interviews - On & Off Campus	17	8.1%
Internship Conversion	84	39.8%
Job Postings	27	12.8%
Haas Network / Resources	13	6.2%
Other	3	1.4%
Student-Facilitated Activities	67	31.8%
Personal Network or Previous Employer	40	19.0%
Internship Conversion	10	4.7%
Other	17	8.1%
Total Reporting	211	100.0%

*(i.e. job fairs/conferences, employer events, information meetings, school promoted job boards)

Base Salary by Industry

Industry	Graduates		Graduates Reporting Salary	Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary	
	Accepting New Employment							
Consulting	60	28.4%	58	29.4%	\$157,571	\$165,000	\$80,000	\$175,000
Consumer Packaged Goods	13	6.2%	12	6.1%	\$124,667	\$122,500	\$110,000	\$155,000
Energy	6	2.8%	6	3.0%	\$152,833	\$137,500	\$110,000	\$250,000
Financial Services	26	12.3%	22	11.2%	\$140,863	\$150,000	\$72,000	\$187,000
Government	4	1.9%	4	2.0%	\$109,699	\$103,062	\$71,392	\$161,280
Healthcare (Including Products and Services)	14	6.6%	13	6.6%	\$142,485	\$135,000	\$95,000	\$240,000
Hospitality	1	0.5%	1	0.5%	I/D	I/D	I/D	I/D
Manufacturing	2	0.9%	2	1.0%	I/D	I/D	I/D	I/D
Media/Entertainment	3	1.4%	3	1.5%	\$115,173	\$120,000	\$105,518	\$120,000
Non-Profit	3	1.4%	3	1.5%	\$138,333	\$150,000	\$90,000	\$175,000
Real Estate	4	1.9%	4	2.0%	\$113,750	\$115,000	\$100,000	\$125,000
Technology	72	34.1%	66	33.5%	\$142,588	\$144,000	\$85,000	\$223,000
Other	3	1.4%	3	1.5%	\$133,216	\$136,000	\$73,647	\$190,000
Total Reporting	211	100%	197	93.3%	\$143,696	\$149,000	\$71,392	\$250,000

Base Salary by Function

Function	Graduates Accepting New Employment		Graduates Reporting Salary		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Consulting	65	30.8%	62	31.4%	\$154,182	\$165,000	\$80,000	\$175,000
Finance/Accounting	35	16.6%	32	16.2%	\$141,055	\$149,000	\$72,000	\$187,000
General Management	33	15.6%	30	15.2%	\$134,582	\$134,500	\$73,647	\$169,000
Human Resources	3	1.4%	3	1.5%	\$146,333	\$149,000	\$130,000	\$160,000
Marketing/Sales	23	10.9%	21	10.7%	\$136,810	\$130,000	\$110,000	\$250,000
Information Technology	29	13.7%	28	14.2%	\$146,621	\$144,250	\$85,000	\$223,000
Operations/Logistics	11	5.2%	10	5.1%	\$135,340	\$137,500	\$95,000	\$190,000
Other	12	5.7%	11	5.6%	\$129,714	\$125,000	\$71,392	\$240,000
Total Reporting	211	100%	197	93.3%	\$143,696	\$149,000	\$71,392	\$250,000

Base Salary by International Region

Region	Accepting New Employment		Reporting Salary		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Africa	0	0%	0	0.0%	I/D	I/D	I/D	I/D
Asia	10	4.7%	7	3.6%	\$121,589	\$130,000	\$101,894	\$130,000
Europe	1	0.5%	1	0.5%	I/D	I/D	I/D	I/D
Latin America & the Caribbean	8	3.8%	7	3.6%	\$81,362	\$82,499	\$71,392	\$95,000
North America	192	91.0%	182	92.4%	\$147,084	\$150,000	\$80,000	\$250,000
Oceania	0	0%	0	0.0%	I/D	I/D	I/D	I/D
Total Reporting	211	100%	197	93.3%	\$143,696	\$149,000	\$71,392	\$250,000

Base Salary by Domestic Region

United States	Accepting New Employment		Reporting Salary		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
Mid-Atlantic	7	3.3%	7	3.8%	\$131,160	\$130,000	\$100,000	\$187,000
Midwest	6	2.8%	6	3.3%	\$159,583	\$150,000	\$110,000	\$250,000
Northeast	11	5.2%	11	6.0%	\$152,818	\$158,000	\$127,000	\$172,000
South	2	0.9%	2	1.1%	I/D	I/D	I/D	I/D
Southwest	12	5.7%	12	6.6%	\$140,000	\$142,500	\$80,000	\$165,000
West*	154	73.0%	144	79.1%	\$147,449	\$150,000	\$88,000	\$240,000
East Bay - CA	11	7.2%	11	7.6%	\$133,509	\$127,000	\$90,000	\$240,000
Greater Los Angeles - CA	15	9.8%	15	10.4%	\$141,680	\$144,500	\$115,000	\$165,000
San Francisco/North Bay - CA	68	44.4%	63	43.8%	\$152,913	\$160,000	\$95,000	\$223,000
Seattle - WA	14	9.2%	12	8.3%	\$136,000	\$144,000	\$88,000	\$165,000
South Bay - CA	38	24.8%	35	24.3%	\$148,457	\$150,000	\$120,000	\$190,000
Other	7	4.6%	7	4.7%	\$148,754	\$150,000	\$120,000	\$190,000
Total North America	191	91.0%	182	94.8%	\$147,084	\$150,000	\$80,000	\$250,000

*Given the school's location, we have chosen to show a detailed representation of our West Coast accepted offers. All data is Standards VI compliant.

Full-time Class of 2021 Employers

A.T. Kearney	Credijusto	JamCity	Tapestry
Adobe Systems Inc.	Credit Suisse Group AG	Joby Aviation	Tavant
Aledade	DataVisor	L.E.K. Consulting	The Bridgespan Group
Amazon.com, Inc.	David & Lucile Packard Foundation	Leap	The Wonderful Company
Amgen Inc.	DaVita Inc.	LingoAce	Third Plateau Social Impact Strategies
Analysis Group Inc.	Deloitte Consulting LLP	LionTree LLC	ThoughtSpot
Apeel Sciences	Department of Health and Human Services	Little Otter	Twitter
Apple, Inc.	Deutsche Bank AG	Lyra Health	UnitedHealth Group
AWS Amazon Web Services	Edwards Lifesciences	Marathon Capital, LLC	Unity Technologies
Bain & Company	Embark Trucks, Ink.	MasterCard Advisors	Upstart
Bank of America	Entourage Effect Capital	McKinsey & Company	Visa Inc.
BeiGene, Ltd.	Epic Games	Mercari US	VMware
BitGo	Evercore Partners	Microsoft Corporation	Warner Bros.
Blue Bear Capital	EY-Parthenon	Morgan Stanley	Wells Fargo
Boeing	Facebook, Inc.	Mural	workchew
Borrego Solar	Falabella	Nike, Inc.	Workday, Inc.
Boston Consulting Group, The (BCG)	Federal Bureau Of Investigation	PepsiCo, Inc.	
Breakthrough Energy	Fortive	Perella Weinberg Partners	

Breca	FutureProof	PG&E Corporation
Bridge Partners, Inc.	Genentech Inc.	Pinterest
ByteDance	General Mills	Prosono
California Department of Finance	Generate Capital	PwC Strategy&
Camber Collective	Gilead Sciences Inc.	Radiation Detection Company
Camus Energy	Ginger	Rentspree
Canoo	Google	RippleWorks Foundation
Chamber of Deputies of Brazil (House of Representatives)	Grosvenor Group	Salesforce.com
Cisco Systems, Inc.	Hippo	Samsung
Clorox Company, The	Hippo Insurance	Samsung Global Strategy Group
Coalition Inc.	IL MAKIAGE	ServiceNow
Compania de Seguros de Vida Consorcio Nacional de Seguros S.A	International Finance Corporation (IFC)	Splunk, Inc.
Comvex	Intersect Power	SquareTrade
Constellation Brands, Inc.	Intuit	Starwood Capital Group L.L.C.

Note: Employers hiring 3+ students are listed in **bold**.

Summer Internship Report: Full-time MBA Class of 2022

Industry	%*	Monthly Base Salary - Mean	Monthly Base Salary - Median
Consulting	16.3%	\$11,436	\$13,000
CPG/Retail	9.5%	\$6,579	\$7,000
Energy	4.7%	\$6,857	\$7,000
Financial Services	16.3%	\$8,067	\$7,858
Health/BioTech/Pharma	10.8%	\$7,201	\$7,193
Nonprofit/Public Sector	1.7%	\$3,051	\$4,333
Real Estate	2.7%	\$7,021	\$7,958
Technology	37.4%	\$7,877	\$8,320
Transportation/Logistics	3.7%	\$7,303	\$7,200
Other	5.6%	\$7,738	\$7,500
Grand Total	100.0%	\$9,529	\$8,123

Function	%	Monthly Base Salary - Mean	Monthly Base Salary - Median
Consulting	20.3%	\$10,486	\$12,133
Corporate Roles	21.4%	\$7,166	\$7,600
Finance	15.6%	\$7,712	\$7,567
HR & Rotational Programs	1.0%	\$8,706	\$8,493
Marketing	9.8%	\$7,259	\$8,000
Operations	6.4%	\$7,338	\$8,000
Real Estate	2.4%	\$7,071	\$7,917
Technical	15.6%	\$8,397	\$9,208
Other	7.5%	\$6,298	\$6,593
Grand Total	100.0%	\$9,529	\$8,123

Note: Collection of internship data is not governed by MBA CSEA Standards. We have opted to share this data in a format that closely mirrors the Standards, for ease of interpretation by the reader.