

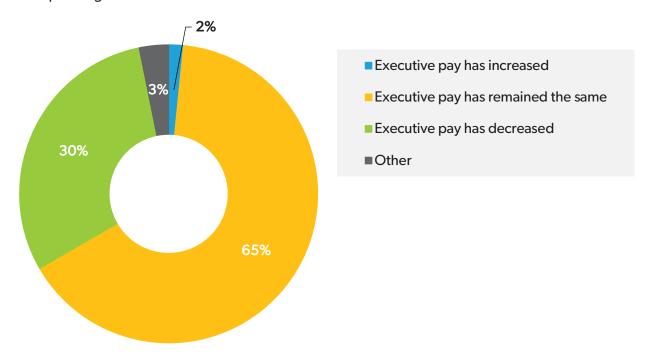
ERC Member Poll Results



Changes to Executive Pay During COVID-19

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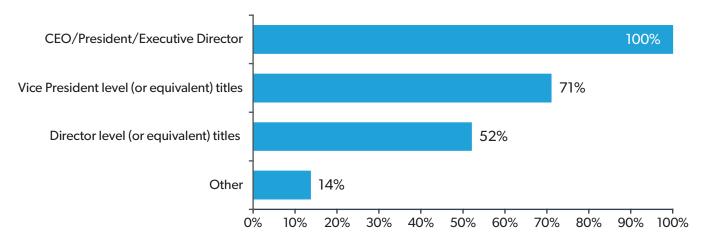
FIGURE 1 At your organization, how (if at all) has executive pay been impacted by COVID-19 and the corresponding economic downturn?



"Other" responses cited included:

- When layoffs occurred at the organization, CEO decided not to take pay
- Heads of departments have reduced hours since layoffs occurred

FIGURE 1a | Which executive level titles were impacted by the decrease in compensation?



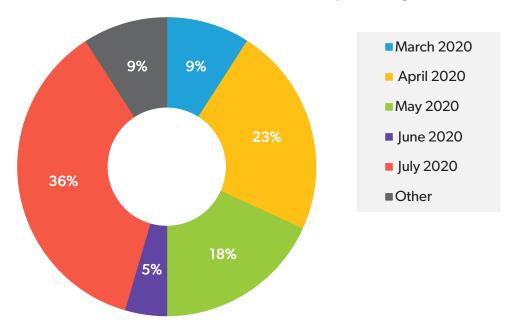
"Other" responses cited included:

- All exempt employees
- All senior management
- All employees

FIGURE 1b | On average, by what percentage did executive compensation change?

	Percent
Total	11.6%
Industry	
Manufacturing	10.5%
Non-Manufacturing	11.3%
Nonprofit	10.8%
Organizational Size	
1-25	15.0%
26-149	8.0%
150-499	14.4%
500 or more	13.2%

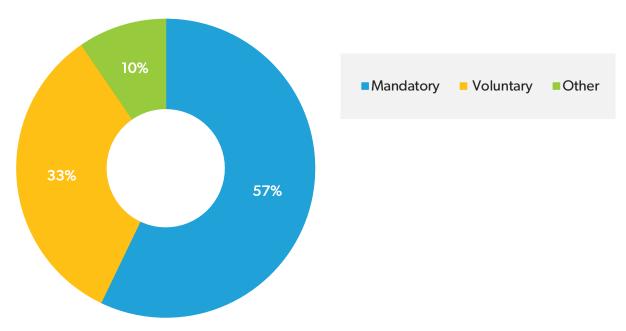
FIGURE 1c | When did the decrease in executive compensation go into effect?



"Other" responses cited included:

- Two smaller decreases spaced out several months apart
- End of fiscal year bonus was cut

FIGURE 1d | If executive pay has decreased, was the pay cut mandatory or voluntary?



"Other" responses cited included:

• The pay freeze was voluntary on the part of the CEO, but not for department heads – for them the reduction in hours was mandatory.

Participants were asked for additional information based on their response to the question displayed in **FIGURE 1a**. The responses provided are summarized in **FIGURE 1e** below.

FIGURE 1e | Please briefly describe how & why this decision was made

Participants indicating that the executive pay decrease was **mandatory** responded that the decrease was put in place for the reasons summarized below:

- (1) As an executive decision to cut costs
- (2) Due to sharp decreases in business revenue related to COVID-19
- (3) Exempt and non-exempt employees both took mandatory cuts (although exempt employees continued to work full time). Note: These cuts have now been restored somewhat.
- (4) Took a scaled approach to the cuts, with the CEO taking the largest cut and working down.
- (5) All employee increases were put on hold.
- (6) All employees took a pay cut

Participants indicating that the executive pay decrease was **voluntary** responded that the decrease was put in place for the reasons summarized below:

- (1) As a cost saving measure on payroll
- (2) To protect the pay of other positions
- (3) To avoid layoffs
- (4) Because other staff also took cuts/furloughs

Demographics

In total, **63** Northeast Ohio employers participated in the poll, which was conducted on July 13, 2020. The breakdown of the industries and organizational sizes (by employee count) they represent is displayed in **FIGURE 2** below.

FIGURE 2 | Industry & Organizational Size

	Percent	
Industry		
Health and Human Services	3%	
Hospitality/Entertainment/Media	0%	
Manufacturing	41%	
Nonprofit - Other	16%	
Professional or Technical Services	17%	
Wholesale/Distribution Trade	8%	
Construction	3%	
Other	3%	
Organizational Size		
1-25	11%	
26-149	46%	
150-499	24%	
500 or more	19%	

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