



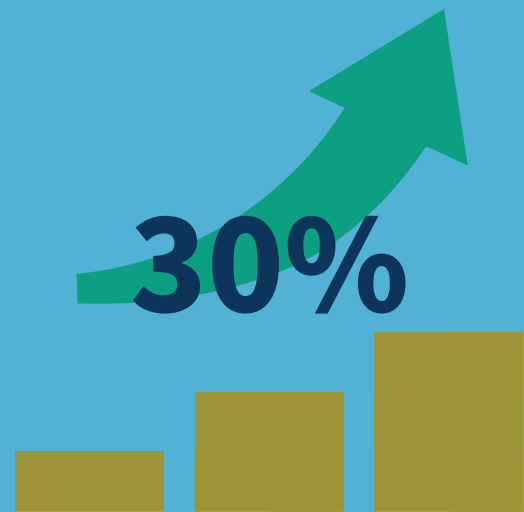
MSP SECURITY AND COMPLIANCE SERVICE CHECKLIST

**18 Must-Have Security and Compliance
Capabilities for the MSP**

Capitalize on the Growing Service Market for Compliance Spending

Gartner reports that enterprises plan to increase their compliance spending on external experts and services by 30%.

If you are an MSP looking to capitalize on this opportunity and make security and compliance a growing profit center, be sure to consider adding these key capabilities to your services portfolio. They'll give your business a new profit center that will set you apart.



Simplify Compliance Alignment

For MSPs that want to add a security and compliance service to their portfolio, it's critical to offer solutions and services that bridge multiple control frameworks. There are more than 40 common industry frameworks your customers may need to comply with. Offer a service solution that will span control frameworks so your customers can comply easily with each of the regulations their business demands.

Provide Assessment and Compliance with...

01

SECURITY PROGRAM ASSESSMENTS

Help your customers kick start their security and compliance process with proven assessment questionnaires for all of the major industry control frameworks, or their own set of internal controls.

Power your customers' compliance program with compliance task assignments and calendaring throughout the year so every control is addressed.

02

COMPLIANCE CALENDARS

03

DASHBOARD VIEWS

Offer a graphical representation of your customers' current compliance state, in real time, so you and your customers can monitor risk scores and monthly trends.

Deliver insight for your customers' task owners so they can see and manage their assignments, timelines and completions.

04

TASK OWNER VIEWS

Ensure Governance Best-Practices

Customers seek security and compliance service providers that will guide them through their governance journey. As an MSP, you are in an advisory role providing industry best-practices including policies, standards, plans and procedures so that the companies you service are not only compliant but can also easily communicate their compliance with auditors when needed with full access to reports and artifacts.

Enable Governance with...

05

CUSTOMIZABLE TEMPLATES

Offer field-proven compliance templates for policies, plans and procedures so you and your customers can customize them to meet business needs.

Speed compliance remediation steps with specific recommendations and prescribed corrective actions your customers can quickly take to stay on track.

06

STREAMLINED REMEDATION

07

COMPLIANCE ARTIFACTS

Help customers improve compliance evidence and artifacts with industry-specific examples for every framework control.

Power your customers' retention library of evidence artifacts so they can be used across multiple frameworks and compliance years.

08

EVIDENCE CURATION

Empower Disaster Preparedness

Every business requires the confidence and peace of mind that they can remain available and productive no matter what may come their way. MSPs delivering security and compliance services should deliver the contingency planning guidance and business risk remediation customers need to ensure business continuity in the event of unexpected disaster or downtime.

Assure Business Continuity with...

09

CUSTOMIZABLE RECOVERY PLANS

Give your customers peace of mind with customizable continuity and recovery plan templates so they can be prepared for any disaster or downtime event.

Offer valuable tools to support your customers' contingency planning based on operational importance and sensitivity risk.

10

RISK AND IMPACT ANALYSIS

11

PRESCRIBED ACTIONS

Deliver proactive business continuity steps for customers to take to prevent risk exposure in the event of disaster or cyberattack.

Ensure access to critical business continuity documents remains available to your customers' authorized users in the cloud, even during a corporate outage event.

12

DOCUMENT AVAILABILITY

Streamline Vendor Management

A complete security and compliance practice needs to include support for vendor management so that your customers can ensure that the vendors they use support their governance requirements. As an MSP offering security and compliance services, be sure to provide a solution that will perform vendor due diligence and contract management without overburdening the compliance team.

Manage Vendor Compliance with...

13

VENDOR ASSESSMENTS

Give your customers a simplified process to assess current vendor contracts and agreements to identify vendor remediation requirements.

Simplify your customers' vendor due diligence process with automated workflows and vendor self service questionnaires.

14

AUTOMATED DUE DILIGENCE

15

CONTRACT MANAGEMENT

Lighten the load for your customers' vendor contract management process with granular control over contract renewals, end dates and termination notifications.

Streamline the process for your customers to notify vendors of non-compliance to shorten compliance remediation steps.

16

VENDOR REMEDiation

Deliver Awareness Training

When it comes to security and compliance, employees are your customers' first line of defense. As the MSP guiding your customers' success, be sure to provide security awareness training and reporting to prevent the dangerous security breaches that will generate chaos within any organization. Annual, new hire and role based training programs will help your customers stay on track.

Train Employees on Security Best Practices with...

17

USER TRAINING

Deliver packaged training programs for your customers' employees to spot security breaches, protect sensitive data and act fast if security threats attempt to break through.

Perform regular reporting to ensure that your customers' employees complete required training programs. This will provide a valuable compliance evidence artifact to show that your customers' employees remain vigilant.

18

TRAINING REPORTING

ASCENT Portal - Compliance Automation for MSPs

Automate, Manage and Track All Your Customers' Compliance Processes Across More than 40 Industry Frameworks

The ASCENT Portal is a comprehensive SaaS-based platform that delivers fingertip access to everything MSPs need to help customers comply with more than 40 industry frameworks. From customizable assessments and calendar-driven control task reminders to governance templates and compliant vendor management, ASCENT is the single solution MSPs need to deliver managed security and compliance services.

Schedule a demo today.

[Schedule a Demo](#)



ASCENT Portal

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