

Core Values

- 1. We Prepare and Protect our Clients
- 2. We Pause to Educate
- 3. We Celebrate as a Team because We Win as a Unit
- 4. We don't Take Ourselves Too Seriously

We are Protectors

We individually choose to be protectors of our clients, our culture and our brand. Every team member takes pride in the effort they invest in providing a service that realtors and home buyers cannot receive anywhere else! The culture we have in-house is special and worth guarding. Our brand signifies a unique experience with responsible service providers who advocate for client's long-term best interests as if they were family.

We Pause to Educate

Being a good service provider starts with being a good listener. In order to provide the best service possible, we stop and find out what communication is required to best serve our client's needs. Good, professional communication is the lifeblood of our business and it starts with listening and ends with a personal commitment to chase after expertise on the subject matter.

We Celebrate as a Team because We Win as a Unit

The successful delivery of our service requires the contribution of multiple individual team members. Magnolia's success is dependent upon each team member doing their individual part. When any individual achieves success, we celebrate together knowing that we have each been responsible in helping our team member achieve that success. We only win when we work as a unit.

We don't Take Ourselves Too Seriously

We are each hard working, driven, detail-oriented team players with a high commitment to being responsible care takers. With those intense character traits it is absolutely imperative that we share a sense of humor while at work. Otherwise we will drive each other crazy. One of the greatest assets we can provide our clients and our agents is a relaxed confidence about our team's ability to "Prepare Home Buyers for Home Ownership!"