



Voice *of the* Customer

**MULTI-ENTERPRISE BUSINESS NETWORKS:
The Value for Suppliers in Their Own Words.**

In a true many-to-many business network, One Network has always said that every member of the network benefits. Now, here's what manufacturing suppliers have to say – verbatim.

MULTI-ENTERPRISE BUSINESS NETWORKS: The Value for Suppliers in Their Own Words

THE FOLLOWING ARE ACTUAL DIRECT QUOTES, EACH FROM A SEPARATE COMPANY:

What is the greatest value you see in the One Network platform?

- Visibility leads to good planning, which leads to customer and supplier satisfaction.
- Ease of use and quick access are very important to us. Also, any adjustments can be done quickly.
- I miss the personal communication with planners and plants. Now everything is so fast, just like artificial intelligence.
- Orders are seen earlier than before.
- IT WILL PREVENT MATERIAL SHORTAGES.
- It saves time and prevents errors.
- More effective response to changes in orders - and optimize the process.
- On time deliveries.
- One Network has a great value in proper supply chain management. This can help both customer and supplier to minimize risks in material shortages or over-shipment.
- Nowadays, we are more secure in shipment and we can foresee the consumption pattern of parts. The most important is that we can easily catch up if there are any shortages of materials. It helps us to take precautions in advance for smooth supply chain flow.
- Access across platforms.
- Less chance for manual errors.
- Data is accessible anywhere and no longer have to rely on emailed PO releases to see the scheduled orders.
- When you have an ASN system you know exactly what is shipping, saving both parties time and money going back and forth by phone, email, etc., figuring out what is in transit and what is on schedule.
- ASN at time of shipment without having to bother the planner for approvals that have been discussed prior to shipping early.
- Access to forecasts and immediate notification of new orders.
- Accuracy.
- Accuracy, saves time and easy to communicate.
- Being able to cancel and ASN within a certain time.
- Being accessible.
- Customer and vendor communication.
- Customer gets an early notice of good shipping.
- Ease of communication.
- Ease of use.
- Easy and successful for everyone.
- Efficiency.
- Flexibility to move the shipping day – (for example) why the truck is arriving after the shipping day or before, according with the system.
- Great planning tool.
- Helpful to suppliers.
- It helps to analyze requirements and manage orders to ease communication with suppliers.
- It is helpful for operations and training.
- It is really easy and a great communication tool for both buyer and supplier.
- It makes things faster and easier to keep track.
- It saves us time to use this solution.
- It's a great value for our company as a supplier.

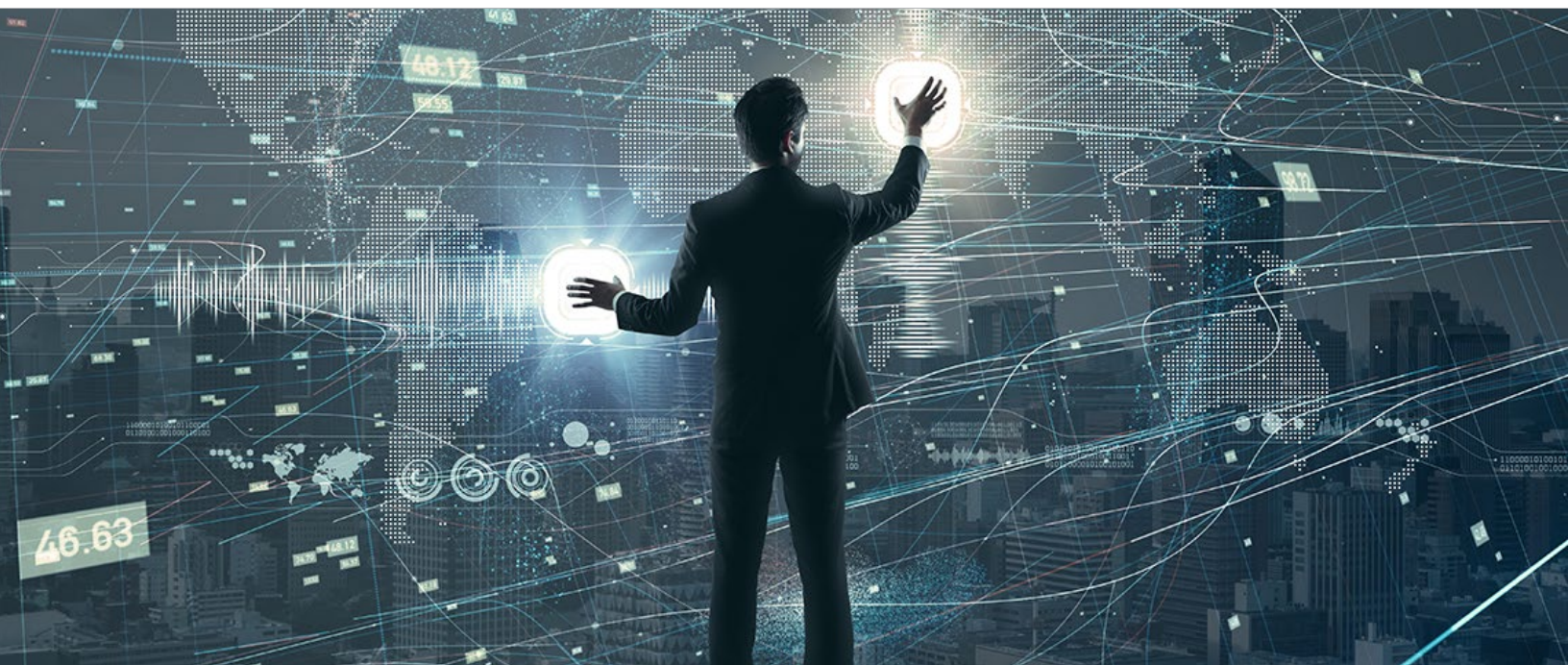


- Making it easier to process orders.
- Our personnel can check our customer satisfaction. And the most relevant information about our company is available to our customers.
- Overall view of parts purchased and future forecast of parts.
- Provides an easy way to keep track of orders for various parts and locations in one place.
- Saves time - Improved visibility to orders and changes.
- Saves time and keeps lines of communication open.
- This allows our customer the ease of having us monitor their releases and parts.
- To finish off the shipment quicker.
- Too many unimportant emails cause loss of productive time at a supplier.
- Very customer/provider friendly. Great way to procure schedules and order raw pieces.
- When completed, it's done!

What 3 things do you like most about the One Network platform?

- Simplicity. Support. User Friendly.
- Real-time activities. You can connect from everywhere.
- All in one place.
- Easy to view. Easy to use. Easy for both parties.
- It covers the entire cycle of planning and execution. It is very systematic. The process flow is easy to understand.
- Auto-populated features. Ease of communication with material planners. Easy to navigate through the site.
- I like most the ease of keeping orders organized to help book trucks. The ASN process is easy.
- Being able to pull schedules at my leisure. Being able to see inventory levels, if needed. Being able to specify date ranges.
- It's nice to see the updated status of an order to make sure that I have submitted it correctly. Confirmation that my shipment has arrived and been received. Ease of entry of ASN information.
- Ability to see order forecast. Ability to sort data. Ability to collaborate on order quantity and delivery date.

- Ability to see the forecast of parts.
- Accessibility of the data. Shows multiple customer location requirements. Export capability into Excel.
- After learning to use it, it was simple.
- All the information is in the system. We can see the forecast for the next months.
- Basically, it's easy to use once you learn the steps to go through.
- Clear information.
- Comparing open orders, in transit, and received goods.
- Dashboard for a single window. Visibility of all operations. Promise quantity and date as per production and shipment plan. Collaborating on orders for effective inventory planning.
- Ease of access. Ease of functionality. Accuracy.
- Ease of access. Menus are nice. Pretty easy to use.
- Ease of finding Order information. Ease of printing orders. Ease of seeing old vs. new orders.
- Ease of use. Order forecast.
- Ease of use. Information content. Speed.
- Ease of use. Very few steps to go through. Clear layout.
- Easy access to information, like forecasts. Easy to update information. Makes it easier to coordinate shipments.
- Easy login and easy to download info.
- Easy network displayed interface.
- Easy to get to. No guessing games! Thorough.
- Easy to navigate. User friendly in all aspects. Easily updates orders.
- Easy to read.
- Easy to use.
- Easy to use. Easy to learn. Great support for issues.
- Easy to use. Notification of orders received and a record of shipments in case something were to happen to our other software.
- Easy, quick, informative.
- Email notifications.
- Everything is fine.
- Fast. Flexible. Always available information.
- Function, data entry, ease of access.
- Functionality. Ease of program. Reliability.
- Great customer service. Easy to edit. User friendly.
- It is easy to work with. It is simple.
- Keeps records of every change. Not too difficult to use. Notification emails.
- Mostly simple to use. History is stored.
- Orders are easier to access. Communication with the customer seems easier. I don't have to print out orders.
- Quick overview of current orders. Dashboard shows current status of shipped orders. Data can be downloaded.
- Receiving an email when new releases are added. Ease of entering ASN's.
- SCM Dashboard. Material PIV. Inventory Analytics.
- The ASN process.
- The availability of the most relevant information for a supplier. One site in which we can review and answer customer claims. We can check our scorecard.
- The easy process to view items and dates that the customer requires. Changing profiles is easy. Visualization of pages in general.
- The layout is easy. If you don't have something filled out, it makes it known. And you receive an email notification when an order needs to be processed.
- User friendly. Can see all releases on one page. Easy to learn.
- User friendly. Easily accessible 24/7. No needless interaction with customers or clients — unless required.
- Very easy to use.
- Visibility. Planning information. Shipment/Order history.



ABOUT ONE NETWORK

One Network is the intelligent business platform for autonomous supply chain management. Powered by NEO, One Network's machine learning and intelligent agent technology, this multi-party digital platform delivers rapid results at a fraction of the cost of legacy solutions. The platform includes modular, adaptable industry solutions for multi-party business that help companies lower costs, improve service levels and run more efficiently, with less waste. This SaaS and aPaaS platform enables leading global organizations to achieve dramatic supply chain network benefits and efficiencies across their ecosystem of business partners. One Network offers developer tools that allow organizations to design, build and run multi-party applications. Leading global organizations have joined One Network, helping to transform industries like Retail, Food Service, Consumer Goods, Automotive, Healthcare, Public Sector, Defense and Logistics. To date, more than 75,000 companies have joined One Network's Real Time Value Network™ (RTVN™). Headquartered in Dallas, One Network also has offices in Japan, Europe, and India. For more information, please visit www.onenetwork.com.



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