

AR JOURNEYS MADE EASY

CUSTOMER ONBOARDING

New customer profile is set up in seconds thanks to seamless integration with CRM, ERP and billing software.

YayPay's credit risk assessment determines credit-worthiness of new customer.



*YayPay has saved me having to hire a headcount. We have been able to increase the number of accounts that can be handled each day by 4x, going from spreadsheets to complete automation." - **Servpro***

ORDER

Invoice is delivered automatically via the customer's preferred channel including email, online portal, or postal mail.



*"I not only managed AR but also managed AP and other accounting duties. Spending an entire day a week sending emails to customers was simply not scalable." - **Jumio***

DISPUTES

Dispute automatically logged in YayPay for human intervention and resolution.

YayPay's machine learning engine routes the dispute claim appropriately and prioritizes it at the top of the AR Specialist's inbox for fast resolution. Customer receives fast, clear communication and consistent terms for resolution.



*The consistency of how the business is running, knowing nothing is falling through the cracks...as a CEO that's priceless. I know that we have a world-class workflow and receivables operation because we have YayPay." - **Service Rocket***

PAYMENTS

Multi-channel payment options provide convenience and ensure faster payment.

Automated collections communications ensure clear due dates.

Predictive analytics provide insight into payor payment patterns, predict cash flow, and manage customer challenges early on.



*"Our business is cyclical. This means forecasting our peaks and troughs is critical to managing consistent business health. However when Covid-19 hit and some of our clients were unable to project their tuition cash flow, it impacted our ability to collect payments. Since our focus was on client retention, we needed a way to gauge their health - as well as our own." - **Watermark***

REPORTING

Full visibility into account status, invoices outstanding, disputes, and deductions to make smarter business decisions.

YayPay's comprehensive dashboard includes:

- Real-time DSO
- Dynamic, current AR aging
- Payment prediction
- Payors trends
- Automated collection activity



*"Our AR has become more transparent, making it easier for me and my team to understand the exact state of our accounts. Automated communication workflows have made our collections process simpler and more effective, improving our customer response rate and ultimately reducing our DSO." - **Mammoth Carbon***

RETENTION

Automated communications ensure message consistency for developing customer goodwill.

Centralized communications ensures all historical communications are always accessible.



*We have satisfied customers as well as happier employees. Improved efficiency and communications makes for a stronger relationship." - **Stackadapt***