

K & J CONVOY

A Newsletter for the Drivers of K & J Trucking, Inc.



Shelley was named one of the 2021 Top Women to Watch from the Women In Trucking Association, and she was just nominated for an Excellence Through the Decades award with Sales & Marketing Executives of Sioux Falls!

MAR. ANNIVERSARIES

JAY YOUNG - 4 (1 YR)
JIM KOSTAL - 6 (1 YR)
JOSH WORTHINGTON - 6 (3 YRS)
MIKE FISCHER - 9 (6 YR)
MARSHA EASTERLING - 15 (2 YRS)
RICHARD CLIFFORD - 28 (5 YRS)

MAR. BIRTHDAYS

DAVID UNDERLAND - 3
KYLE HAASE - 3
STEVE MALLINGER - 6
RUSSELL WENDT - 8
JASON KETCHERSIDE - 10
DANIEL ABRAHAM - 16
DON WEIDEMAN - 16
JOHN GACKE - 20
RICHARD DAMM - 21
TINA CONNOR - 24

Dispatch Takes Up Mind Reading to Limited Success

We've figured out that we are good at a lot of things in dispatch, but we are really bad at mind reading!

When you are headed toward Sioux Falls, Omaha, Fargo, Minneapolis make sure your dispatcher knows what you want to do next. Whether you want to turn and burn, have some work done in the shop, or take a few days off, let us know so we can keep you happy and get you the miles!

The best time to let dispatch know your plans is as soon as you make them!

Change In Dispatch Areas: Cynthia, Nathan, & Dan

Cynthia's area of van freight has increased steadily, and with TCC (Rock) loads coming on soon with spring around the corner, we need to relieve some of her work to make room for that. Nathan is taking over the NW from Dan and that transition is complete. Dan is taking on the outbound cheese loads. Please contact your new person regarding loads, and if they have questions, they will contact the previous point person.

New Truck Key Procedure

Effectively immediately, all shop keys will have a colored washer on them to designate it as a shop key. We are using yellow for owner-operator and fleet trucks and orange for company trucks.

If for some reason you find the key with a colored washer on it in your truck please PLEASE get that key back to the shop as soon as possible (with the washer still attached).

Our hope is that this will reduce the times when we are hunting down keys or having keys made.

MARCH 2021

Scorecard vs. Scorecard - Which is Which?

We have two things we have called a Driver Scorecard over the years and it is getting confusing! One is the traditional Driver Scoring for company drivers. This is completed by our various departments and is an award based on scores from across K & J.

The other is a sheet that Jennifer prints from our PeopleNet system that gives you Statistics on how you are doing compared to yourself and other drivers on a variety of in-truck measures.

From here on out we will have our Driver Statistics and our Driver Scorecard, just to clear things up! Some of you have expressed disdain for the Driver Statistics we place in your mailbox. If this is you, let Jessica know and she will make sure you don't receive these again.

Congrats To Our Top Company Drivers in Q4

Our 4th Quarter Driver Scorecard Results (not the PeopleNet Scorecards Jennifer puts in your mailbox) are complete. The top two scores earn awards of \$100 and \$50 respectively. Congratulations to Gennadiy Pacheco as the top driver, and Laurie Cameron coming in at 2nd place. Please stop and see Mike, Jennifer, or Lou to discuss your scorecard results.

Owner-Operator & Fleet Driver Scorecard Rollout

The 4th Quarter Owner-Operator and Fleet Driver Scorecards are completed for last names between Abraham and Eschen. This is the first time we've done the scorecard for owner-operators. We will do 1/4 of these drivers each quarter. If your last name is in between Abraham and Eschen, please see Mike, Jennifer or Lou to see your results! No awards given on these, but it's a good way to see how you're doing amongst your peers.

Following Distances Improving, Fewer Videos

Thank you to our drivers for continuing to work on increasing your following distances. There has been a decrease in those videos! With that decrease we are also seeing a decrease in the Sudden Stop and Crash Mitigation alerts.

In the long run, that is money in all your pockets because it will lead to a decrease in accidents, cargo losses, and downtime. It doesn't happen overnight, but insurance costs should decrease compared to others.

Great work and keep it up folks, it is much appreciated.

Watch Those Dolly Handles!

When dropping trailers at Bel in Brookings, please leave the dolly handle off the cradle and hanging loose. While loading, the dolly can get lodged up against the cross member, and you all know the complications of that!

K & J Receives FourKites Award



DISPATCH MEETING - TUESDAYS 10-10:45

Dispatch will have a meeting from 1000-1045 every Tuesday morning. Please avoid calls during this time if possible. If you need assistance during this time, the calls will roll downstairs to the front desk, and in an emergency, they will send the calls up.