# K & J CONVOY

A Newsletter for the Drivers of K & J Trucking, Inc.



DEC. ANNIVERSARIES

EVERETT BOSCH - 1 (4 YRS) BOB BELL - 2 (2 YRS) ROBERT SPITZNAGEL - 4 (3 YRS) MIKE BUCK - 11 (4 YRS) MARK EAST - 13 (4 YRS) KYLE HAASE - 30 (1 YR)

#### DEC. BIRTHDAYS

JAMES BOYDA - 2 MIKE HIGHLAND - 6 AL MIELKE - 14 DOUG NEWMAN - 18 LARRY BARKER - 24 JEANNE DOOLEY - 28

YOU earned this Premier Carrier award from Tyson! Thank you for all you guys and gals do out on the road to make a good name for K&J Trucking. We love you and appreciate you and your families this Christmas season!

## **Open Enrollment for Insurance**

It is that lovely time of year when we all get to do lots of paperwork because it is open enrollment time for insurance! If you are a company driver, let Brenda know your intentions for health and supplemental insurance in the New Year.

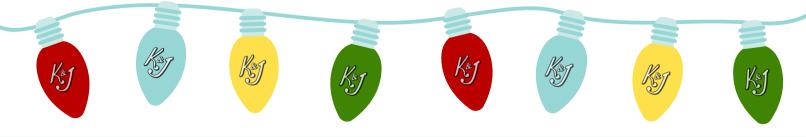
If you have had changes in your family and want to add or drop family members, or change coverage, now is the time! Our deadline is fast approaching for January 1 coverage! Please contact Brenda with any questions on your insurance.

## Join Us for a Free Lunch!

We have Driver Appreciation Lunches coming up in a few weeks and we would love for you to join us. The lunches are open to all drivers and your families! Please don't feel weird bringing them, we LOVE seeing your family members!

The lunches will be from 11:30 - 1:30 on December 16th, 17th, 20th, 21st, and 22nd.

We host Driver Appreciation twice a year, but please know that we appreciate you and your families every single day. We hope you are able to join us!



# IT'S BEGINNING TO LOOK A LOT LIKE... A GOOD TIME TO BUY TIRES

Tire costs are projected to get quite a bit higher in the new year. Please contact Shelley ASAP if you want to get a tire order in on this tax year! We would love to help you save money!

#### **A Note From Dispatch**

Well, here it is, December. One holiday behind us, a couple more to go. Let's haul some loads in the mean time. Freight continues to be strong. Let's make hay while the sun shines! And if anyone can turn that into a truck term, let me know. The biggest news from dispatch is regarding our area changes as outlined below:

WY/NE (Lexington): Now belongs to Lisa in Guymon. She has a strong relationship with Tyson, and will do well the plant and the area.

East Coast: Mostly van trucks, but these now belong to Don DJ Knowler.

MI: Now belongs to Jenny.

Outbound: Will continue to convert over to Sully, with Lee's assistant

Regional: Cheese, Rock, Millenium, Southern Glazier, and the state of MN will belong to Lee.

We are interviewing and hoping to hire soon for IL, to free up Jenny to become the detention requestor, vacation filler, and Mike's assistant with computer projects and reports.

When we get there, Happy Holidays from Dispatch!

Thanks,

Mike & Dispatch





#### BIG PeopleNet Update - READ!!

I just found out that the PeopleNet system we have, has 97 of the 108 units under a contract that expires December 31, 2021. That means all the information I rattled off saying that your unit will continue to operate up to Feb of 2022 or when ever was all for nothing. Completely disregard it. There is another unit that has the contract expire on January, 31, 2022 and then a couple more on February 28, 2022 and then there are a few that go until August 31, 2022.

What does that mean? That means the integration of the new TransFlo/GeoTabs needs to be stepped up because we only have a short time to get them switched over.

The other option is that you (meaning fleet operators, Owner Operators) can sign up for another 3 years with PeopleNet and keep your equipment. Then should there be remaining time on the contract *you* would need to cover that before retiring or leaving K&J. The choice is yours.

The equipment that gets turned in that would work past Feb of 2022 will be sold to recoup some of the cost of the new system. Others were going to be turned into the proverbial boat anchor or skeet target.

Shel informed me that the later leases that included trucks with PeopleNets installed in them were not charged for them.

The question lies with the dissemination of the monies from selling said PeopleNet units. Does it all get put into a pool and split between all? Does it get split depending on how new your PeopleNet units are and how up to date they are?

Send me your ideas and let's see if we can make a plan.

Regards,

Jennifer

Pid wou know we decorated a tree in the SD Capital building? It will be an display all month!