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Ways It Pays To Work with a Realtor®

Thinking about buying or selling a home on your own? Consider all the steps you'll personally have to complete:

DETERMINE HOW MUCH YOU CAN AFFORD.

Price existing home without the input of market expert.

Check credit report.

Arrange home and pest inspections on new home.

Find attorney to draft contract.

Negotiate terms of sale or purchase, including repairs or concessions.

Put existing house on market.

Review and approve contract.

GET SIGNED CONTRACT TO SELLER.

Decide where to advertise to reach best potential buyers.

Hire attorney or title company to complete closing research.

Choose mortgage lender.

Host open houses to sell existing home.

Schedule appointments to show current home or to see new ones.

Hire surveyor to survey property.

FIND NEW HOME WITH ALL THE FEATURES YOU WANT.

Order title search.

OBTAIN TITLE INSURANCE.

Investigate school system.

Review and approve closing costs.

Research neighborhoods and local amenities.

Analyze comparable home sales and make offer on new home.

Consider offers for current home.

Obtain homeowners' insurance.

Conduct final walk-throughs of home.

Review homeowners' association documents for new home.

Coordinate closing with lender, title company and customer.

Review and sign closing documents.

Meet home and pest inspectors for review of current home.



Yanhio Isaac

"IN ORDER TO CARRY A POSITIVE ACTION, WE MUST DEVELOP
HERE A POSITIVE VISION." - DALAI LAMA

Experience

iRealty Real Estate LLC- Owner

As the pandemic continued and the real estate market changed, Yanhio Isaac began his new company dedicated in aiding those in need of real estate assistance; iRealty emphasizes in technology, culture, and customer service to get us closer to our main goal

Henry Petit Real Estate- Realtor® Agent

Seeking to grow his skills Yanhio Isaac partnered with a top producing agent Henry Petit and his company. As a result Isaac acquired his first successful team Realtor® position. During this time Isaac learned necessary business and real estate skills that would propel him to the next level.

Visit:

<https://i-realty.co/yanhioisaac/>