

UVI Research and Technology Park (UVI RTPark)

RTPark Program Brief: Guide to Doing Business with the Agency



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Updated: March 2021

Introduction

The University of the Virgin Islands Research and Technology Park (RTPark) is a specialized economic development program that is designed to bring investment to the United States Virgin Islands by managing an incentive program and offering other advisory and technical services. It is a partnership between the private sector, the government of the US Virgin Islands and the University of the Virgin Islands (UVI). The goal of the RTPark program is to successfully establish the U.S. Virgin Islands as a premier business destination of choice for firms in knowledge- and technology-intensive sectors.

The RTPark program was established in 2002 and successfully attracted its first commercial client in 2006. The RTPark program headquarters is located on the island of St Croix. Companies entering the program can set up operations anywhere in the US Virgin Islands, and they benefit from access to Tier 1 Internet connectivity made possible by the undersea cables on the Northwest tip of St Croix. There are reliable, first-rate data storage and data management facilities in the CenturyLink/Level 3 data center. Fast, effective, affordable, best-in-class broadband communications services, as well as high-quality data storage and hosting facilities, contribute to make the US Virgin Islands a very attractive destination for technology- and knowledge-based firms. The program has enjoyed a period of rapid growth, almost doubling in size since 2015. As of March 2021, there are sixty-six (66) active clients in the program, with operations in all three islands.

Strategy

The core value proposition of the UVI RTPark program for potential investors is threefold: an attractive tax incentive program; enjoying the lifestyle of an island paradise; and the opportunity to contribute to improving the quality of life in a community small enough for the activities of a single firm to make a difference. Under the provisions of the Internal Revenue and the US Virgin Islands statutes that created the RTPark program, companies that are approved for benefits under the program are entitled to a number of benefits including up to a 90 per cent reduction in income tax liability for qualifying income, as well as reductions or exemptions in other taxes. The RTPark program presents the US Virgin Islands as an investment destination that provides access to affordable, reliable, world-class technological infrastructure; a sound legal framework that is favorable to inward investment; and impeccable governance systems that are business friendly. This value proposition is particularly appealing to impact investors who are concerned with financial returns and making contributions to sustainable human development.

The RTPark HQ has instituted a targeted and highly intelligent business development program designed for future growth and dynamism. This effort has identified under-explored sectors in areas where needs are plentiful and potential for disruption is great. Investment projects that are focused on quality are screened for their likelihood of fit with the US Virgin Islands.

New targeted clusters and sectors include:

- Health and medicine, including medical devices, personalized medicine applications, wellness and healthcare management
- **Sustainability solutions and systems**, including renewable and clean technology systems, energy efficiency solutions, and energy management
- **Financial Technology,** including mobile technology, digital-only banks, biometric technologies, blockchain technology and artificial intelligence

The RTPark HQ is keen to attract knowledge-based investors in these new clusters and to expand its client base in its existing areas of strength which include:

- Telecommunications and information technology
- Applications service provision
- Internet advertising
- Software development
- Software-as-a service
- E-commerce
- Interactive media management
- Content development and
- Data hosting and data management.

Clients of the RTPark program are required to make legally binding commitments to UVI. Clients support the university in a number of ways including: student engagement (internships, fellowships and volunteering); student scholarships; faculty engagement through joint research projects or curriculum advice; special projects; advice and operational assistance to UVI; gifts and endorsements; distinguished lectures; knowledge exchanges and employment programs for US Virgin Islands residents and UVI graduates. The RTPark HQ management and staff will be placing considerable emphasis on assisting clients and UVI to execute against these commitments as this is the primary vehicle through which the RTPark program delivers on its social and economic development mandate.

Doing Business with the Agency I: From Inquiry to Activation

Applying for membership of the RTPark program and network involves a series of stages and is designed to be fully processed within a three-month time period, assuming the applicants and counsel promptly and diligently provide requested documentation for the screening and formal application.

Stage 1: Screening and Application

The purpose of this stage is to provide a clear explanation of the mandate of the RTPark program, description of the incentive program and its evaluation criteria. Prospective companies engage in inquiry and screening conversations and timeline, financial, and attorney requirements are explained. Prospective companies then submit an application, which is used to discuss fit with the RTPark Program. At the end of this stage both parties should have an agreed position on fit. Please refer to Appendix 1 for the complete Application to the University of the Virgin Islands Research and Technology Park.

 Interested companies should make initial contact through the Office of the Executive Director of RTPark HQ, either in writing to Peter Chapman (peter.chapman@uvirtpark.net) or by reaching the Director of Business Attraction and Entrepreneurship (eric.sonnier@uvirtpark.net) and at +1 340 474 0922.

- 2. Interested companies should prepare and submit to the Office of the Executive Director of RTPark HQ via email an Application to the University of the Virgin Islands Research and Technology Park which includes (but is not limited to):
 - a. Description of proposed business operations and its fit with the knowledge- and technology-intensive focus of the RTPark Program.
 - b. Information on the owners of the company.
 - c. Detailed projections for revenue and profitability provided for 5 years.
 - d. If business is similar to any previous or current business, past three years financial statements and tax returns must be provided.

Applicants are required to submit the Application in both editable (Word document) and PDF versions.

Please note that upon Term Sheet approval by the RTPark Board of Directors, each principal of the applicant must submit to a full background check by completing and submitting the "Due Diligence Submission Application for Principal" form. Only principals of the applicant approved by the University of the Virgin Islands Research and Technology Park are eligible to receive USVI tax incentives through a Protected Cell.

Interested applicants are advised that they must engage local counsel for assistance in preparing these documents and managing the initial screening process, which often involves teleconferences, face-to-face meetings, and other means of clarifying and supporting written documentation contained in the Application. Appendix 3 lists attorneys located within the USVI who are familiar with the RTPark program application process. Interested applicants are advised that the RTPark does not require that clients use the services of any brokers or agents in connection with their application to the RTPark program. Interested applicants will be required to represent and warrant to RTPark HQ that it has not dealt with any broker or agent in connection with the application process. Applicants will be required to indemnify, defend, and hold harmless RTPark HQ from any and all claims, losses, and other liabilities incurred by RTPark HQ arising out of or resulting from a breach of such representation and warranty. Should an applicant choose to retain the services of or otherwise deal with any broker or agent, then the applicant shall be responsible for paying any commission or other compensation owed to such broker or agent.

Stage 2: Term Sheet Development

In this stage, the parties agree to terms for moving forward in a long-term partnership. Upon completion of this phase, the Term Sheet is submitted for consideration by the RTPark program Board of Directors, after payment of a non-refundable application fee of \$2,500 to the RTPark program.

Information in the Application and generated through correspondence and supporting documents is used to prepare a non-binding Term Sheet. The Term Sheet will describe all the major points of the proposed business relationship between the applicant and the RTPark program, as well as set out commitments to UVI. Terms are based on the financial information that applicants provide within their application as well as the size of the company, area of operation, and other aspects of the agreement. Please refer to Appendix 2 for the RTPark Program Fee Structure and Appendix 3 for the UVI Partnership Commitment Information.

3. Once a draft Term Sheet has been agreed upon, it is submitted to the RTPark program Board of Directors for their review and decision-making, after payment of a non-refundable application fee of \$2,500. Decisions arising from this review can either result in business proposals going forward without revision or, in certain instances, with conditional approval subject to revisions. In a limited set of cases, Term Sheets may be rejected outright, and applicants would then have the option to resubmit an enhanced proposal.

Stage 3: Due Diligence and Park Tenant Agreement Formation Phase

If the Term Sheet is approved, prospective clients are notified, and the process moves to the due diligence phase in which applicants undergo comprehensive background checks. The definitive agreements based on the preliminary terms set out in the Term Sheet and any advice, where relevant, from the RTPark program Board of Directors, are codified. Decision-making steps require the final Park Tenant Agreement to be considered by the RTPark program Board of Directors.

The applicant completes and submits additional information on the formation of the USVI based entity to the Office of the Executive Director of RTPark HQ. The company and its owners also sign a due-diligence authorization letter and pay the associated due-diligence background-check fees to RTPark program counsel. Due diligence is undertaken by third-party contractors hired by RTPark HQ and a report is submitted to RTPark program Board of Directors for their review and decision-making.

 RTPark HQ, the company, and their respective counsels agree on a Park Tenant Agreement and other transaction documents, including schedule for payments of initial certificate fee and management fees. The Park Tenant Agreement is submitted to the RTPark Board of Directors for their review and decisionmaking.

Doing Business with the Agency II: From Activation to Exit

Once the Park Tenant Agreement has been approved, prospective clients work with RTPark HQ to complete formalities necessary to activate membership and begin operating as active clients of the RTPark program. Prospective clients pay initial certificate fees, submit remaining documentation, and participate in a client activation meeting. For the term outlined in the Park Tenant Agreement, active clients comply with requirements necessary to maintain membership, including payment of an annual management fee, execution of annual UVI partnership commitments, and provision of compliance and informational documents.

Stage 4: Network Membership Activation

The purpose of this stage is to complete formalities required to activate network membership. Participation in a Client Activation Meeting marks the end of this stage.

- 5. The prospective client pays the agreed-upon initial certificate fee to RTPark HQ within seven days of notification of approval of the Park Tenant Agreement.
- 6. The prospective client provides to RTPark HQ any remaining documentation necessary for activating membership in the RTPark program, including regulatory certificates and licenses.
- 7. The prospective client participates in a Client Activation Meeting with RTPark HQ whose purpose is to welcome clients into the network, clarify expectations, and explain the processes and requirements of maintaining active membership. Typically, at this meeting, the final Park Tenant Agreement is fully executed and the RTPark Program Cell Certificate is handed over.

Stage 5: Maintaining Ongoing Network Membership

This stage lasts for the term agreed to in the Park Tenant Agreement, typically 15 years.

- 8. Active clients pay the agreed-upon annual management fee to RTPark HQ.
- 9. Active clients work collaboratively with UVI to execute agreed-upon partnership commitments.
- 10. Active clients submit compliance documents to RTPark HQ.
- 11. Active clients notify RTPark HQ of any changes in business operations.
- 12. Active clients maintain direct contact with RTPark HQ and participate in annual review meetings.

Stage 6: Ending Active Membership

Procedures for ending membership of the RTPark program are codified in the Park Tenant Agreement.

Compliance, Monitoring, and UVI Partnerships

Once accepted into the RTPark program, companies are required to comply with all conditions set out in the Park Tenant Agreement. RTPark HQ has a strong compliance program aimed at ensuring adherence to these terms and conditions. This system includes a robust process for conducting compliance reviews, communicating results, and collaboratively working with clients to ensure full compliance, and the establishment of regular schedules of meetings, including for network inception, annual operational reviews, and reviews of compliance findings.

Compliance reviews cover several areas, including assessments in respect of requirements for activating network membership (including completion of remaining formalities), requirements to maintain ongoing membership (including payment of annual management fees and compliance reporting requirements in the agreed-upon timeframe), and requirements to comply with statutory provisions. Clients will also be assessed on the extent to which they have informed the RTPark HQ of any changes in business operations. Compliance review results will be formally communicated to clients and meetings scheduled to discuss the findings and any necessary remediation actions.

The compliance program also allows RTPark HQ to provide dedicated assistance in fulfilling commitments to UVI, in terms of facilitating and explaining arrangements for hiring UVI students as interns or employing UVI graduates for fulltime positions. Clients are required to provide information to RTPark HQ on the execution of these commitments.

Statutory Authority and Governance

As an instrumentality of the US Virgin Islands government, the statutory authority for the UVI RTPark program derives from a series of legislative provisions. Act No. 6502 was signed into law on February 21, 2002 by USVI Governor Charles W. Turnbull, which added Chapters 34 and 43 to Title 17 of the Virgin Islands Code. This legislation established the RTPark program and RTPark-PC as public corporations and autonomous instrumentalities of the Virgin Islands government. Throughout the years, there have been amendments to the

enabling legislation, which have further clarified the status of RTPark program beneficiaries, the composition and term duration of Directors, and the definition of firms that can qualify under the incentive program. There is a stable regulatory environment and the RTPark program enjoys a good working relationship with all branches of government and related economic development agencies.

The Board of Directors of the RTPark program is charged with responsibility for the overall management of the RTPark program and has the exclusive right, subject to the Governor's final approval, to negotiate with all prospective clients as to the terms of their agreements with the RTPark program. The Board is chaired by Edward Thomas and other members include: Mr. Adrian Gardner, Vice Chair; Dr. David Hall, President of the University of the Virgin Islands; Judge Henry Smock, Chair of the UVI Board of Trustees; and Mrs. Shirley Lake-King, Vice President of the UVI Office of Administration and Finance. Regular sessions of the meeting of the board of directors are open to the public and minutes are available for review.

Management and Team

The RTPark program team is led by Executive Director, Peter Chapman, who joined the organization in September 2018. Roles and responsibilities are focused in the areas of Business Development, Administrative Management and Compliance, Client Communications, UVI Partnership Management, Financial Affairs, Research and Analysis, Information Technology, and Stakeholder Engagement, including Local Community Engagement. The work of the team is supported by specialist service providers, consultants and advisors, some of whom provide services on a pro-bono basis.

Contact Information

The headquarters of the RTPark program are located at:

64 W Palm Drive, UVI Campus Kingshill, St. Croix, USVI 0082 Tel: +1 340 474 0922 Email: info@uvirtpark.net

Executive Director Peter Chapman Email: <u>peter.chapman@uvirtpark.net</u>

Director of Business Attraction and Entrepreneurship Eric Sonnier Email: eric.sonnier@uvirtpark.net APPENDICES

Appendix 1: Application to the University of the Virgin Islands Research and Technology Park



Application to the University of the Virgin Islands Research and Technology Park

Company Name: Company Owner(s) Names:

Section A: Description of proposed business operations and its fit with the knowledge- and technologyintensive focus of the RTPark Program.

- A clear statement of the proposed business operations of the applicant. This statement must include, without limitation, the specific business and investment objectives of the applicant and clearly indicate the principal products or services which the applicant will provide.
- 2. Description of proposed use of technology and of fit with the RTPark Program.
- Workforce analysis on the entity that will be operating in the USVI, including five-years growth projections on number of full time and part time employees. Indicate what percentage of employees will be U.S. Virgin Islands residents.
- 4. Industry analysis on the targeted business sector.
- 5. Description of intended client demographic for the proposed business.
- A management organization chart clearly indicating any divisional or business unit structure clearly delineating the exercise of control.
- 7. A clear, unambiguous summary of the sources of capital for the company, their respective financial contributions, and percentage ownership of the company. For each identified source of capital, full details must be given, including name and contact information, country of registration or citizenship and corporate status.
- Any information relating to the applicant, and not specifically supplied elsewhere in the application, which would be material to the application, the applicant and its business operations.

Section B: Information on the owners of the company. *

- 9. Listing of all anticipated members and managers of the business, with their home and business addresses, email address and daytime telephone numbers, board committee memberships and roles, equity holdings in the business (including through affiliates.)
- 10. Resumes/CV's of all anticipated members and managers of the business.
- If any of the above members are not currently, but are planning to become U.S. Virgin Islands residents, please provide the anticipated move date.
- 12. Categorized list of states and jurisdictions in which the principal(s) have offices, hold property or conduct business including names of existing businesses.

Section C: Financial Information.

- 13. Detailed projections for revenue and profitability provided for 5 years.
- 14. If business is **similar** to any previous or current business, past three years financial statements and tax returns must be provided.

*Upon Term Sheet approval by the RTPark Board of Directors, each principal of the applicant must submit to a full background check by completing and submitting the "Due Diligence Submission Application for Principal" form. Only principals of the applicant approved by the University of the Virgin Islands Research and Technology Park are eligible to receive USVI tax incentives through a Protected Cell.

Appendix 2A: UVI Research and Technology Park Program Fee Structure

There are five aspects to the RTPark fee structure outlines below. The fees in each area are determined by the size of the company, the financial information supplied in the application, and the company's impact to the Territory.

- 1. **Application Fee:** All applicants to the RTPark program are required to pay a non-refundable \$2,500 application fee when their Term Sheet is submitted to the RTPark Board of Directors for consideration.
- 2. Initial Certificate Fee: One-time payment made within seven days of approval of the Park Tenant Agreement by the RTPark Board of Directors. The minimum initial certificate fee is \$50,000. A company receiving the minimum fee will have financial projections of under \$3 MM per year within their first five years of business in the USVI. The RTPark will review actual revenues in years 3 and 5, and if the company's actual revenue falls between \$3 MM and \$7MM an additional \$25,000 will be applied. If actual revenue is above \$7 MM, an additional \$50,000 will be applied. Though in most instances the maximum fee will be \$100,000, the RTPark reserves the right to request a higher amount under certain circumstance that would be discussed during negotiations.
- 3. Annual Management Fees: The annual management fee is a percentage of the company's gross revenue, to be determined in discussions with the RTPark Executive Director. There is a minimum annual management fee per year, which is based on the size of the company. The minimum annual management fee is \$24,000 for companies with financial projections of under \$3 MM within their first five years of business in the USVI. Minimum fees are to be paid in four equal increments on a quarterly basis.

True Up Payments: Twice a year, in January and July, companies are to provide financial information to the RTPark. If the agreed percent of gross revenue is determined to be higher than the minimum amount paid, companies are required to provide a 'true-up' payment to reconcile the difference.

- 4. Equity Percentage: The RTPark is required by mandate to hold an equity stake in every client. The percentage and surrounding details will be determined in discussions with the Executive Director but will not be less than 1%.
- 5. **Buyout Fee:** RTPark contracts are for a fifteen-year duration. Should a company choose to leave the program before the end of the contract, there will be an associated buyout fee. This fee will be an amount equal to the average of the previous three years management fees, or average of years in the RTPark if less than three years. This will be in addition to any other fees paid during that year.

Appendix 2B: University of the Virgin Islands Partnership Commitment Information

Each RTPark company makes partnerships with the University of the Virgin Islands in two distinct ways:

- a. Annual scholarships
- b. Specific programmatic commitments determined through discussions with the President of the University.

The number of scholarships and the amount to be contributed towards UVI programming are based on the company's actual revenues.

Tier 1: Scholarship Commitments

Clients commit to a minimum of one scholarship annually, valued at \$15,000. When the company's gross revenue exceeds \$2 MM, the company will provide one additional scholarship for each additional million.

Tier 2: Programmatic Commitment

Each client commits to a minimum of \$20,000 annually toward a project jointly determined by the company principal(s) and the President of the University of the Virgin Islands. When the company's gross revenue exceeds \$2 MM, the company will provide an additional \$10,000 for each additional million.

Appendix 3: List of USVI Attorneys Familiar with the Requirements for the RTPark Program

USVI Attorneys Familiar with the Requirements for the RTPark Program										
	Name	Phone	Address	Email Address						
St. (Croix									
K.A	. Rames, PC									
1/	Kevin Rames	340.773.7284	Suite 3	kevin.rames@rameslaw.com						
			2111 Company Street							
			St. Croix, USVI 00820							
	Chain Hamm & St. Jean		1	r						
2/	Scot F. McChain	340.773.6955	5030 Anchor Way, Ste.	smcchain@usvi.law						
			13							
			Christiansted, VI 00820							
Klee	eger & Kleeger PC									
4/	Lorin Kleeger	340.773.1246	40 Strand Street	lorinkleeger@gmail.com						
	-		PO Box 25831							
			St. Croix, USVI 00824							
St.	Thomas									
Ma	rjorie Roberts, PC									
4/	Marjorie Rawls	340.776.7235	One Hibiscus Alley	jorie@marjorierobertspc.com						
	Roberts		5093 Dronningens Gade							
			Suite 1							
			St. Thomas, USVI 00802							
Kell	erhals Ferguson Kroblin		-							
5/	Erika A. Kellerhals	340.779.2564	Royal Palms Professional Building	ekellerhals@kellfer.com						
	Greg Ferguson		9053 Estate Thomas	gferguson@kellfer.com						
	0.08.0.80000		Suite 101	<u><u>A.e., A.e.e., C</u></u>						
			St. Thomas, USVI 00802							
Duc	lley Rich Davis, LLP	I		1						
6/	Adriane Dudley	340.776.7474	34-35 Dronningens Gade	adudley@dudleylaw.com						
-			Suites 2A &2B							
			St. Thomas, USVI 00802							
Bolt	t Nagi, PC									
7/	Tom Bolt	340.774.2944	5600 Royal Dane Mall	tbolt@vilaw.com						
			Suite 21							
			St. Thomas, USVI 00802							

Appendix 4: Summary of USVI Tax Incentives for RTPark Program Approved Companies

Under the provisions of the Internal Revenue and the U.S. Virgin Islands statutes that created the University of the Virgin Islands Research and Technology Park ("RTPark") program, company that is approved for benefits under the program is entitled to the following benefits:

- Up to a 90 percent (90%) reduction in income tax liability attributable to the company's qualifying income from a) income from USVI sources and b) income that is "effectively connected" with the conduct of a USVI trade or business pursuant to section 934(b)(1) of the US Internal Revenue Code. The income must be attributable to a business that is approved for benefits by the RTPark program. The income must not be U.S. source income or "effectively connected" with the conduct of a U.S. trade or business.
- An exemption on taxes on real property to the extent that it is utilized in the company's business that is approved for benefits by the RTPark program.
- An exemption from the USVI gross receipts taxes on receipts from the company's business that is approved for benefits by the RTPark program.
- An exemption from excise taxes on building materials, tools, pipes, pumps, conveyor belts or other appliances, materials and supplies necessary for use in the construction, alteration, re-construction or extension of the physical plant or facilities.
- An exemption from excise taxes on raw materials and component parts brought into the USVI for the purpose of producing, creating or assembling an article, good or commodity;
- An exemption from withholding tax with respect to payments of interest and a four percent (4%) withholding rate on the payments of dividends and royalties;
- A reduction in customs duties from six percent (6%) to one percent (1%) on raw materials and component parts brought into the USVI by an approved company to produce, create, or assemble an article, good, or commodity.
- The benefits will apply to shareholders, members, partners, grantors, beneficiaries, and other direct
 or indirect owners of the company who are bona fide residents of the USVI in accordance with Section
 932(c) of the US Internal Revenue Code of 1986, as amended. Qualifying persons are entitled to a
 ninety percent (90%) reduction on income taxes payable on income derived from the dividends (100%
 on pass-thru distributions) paid to them by the company on qualifying income from the business that
 is approved by the RTPark program.
- The company will not be subject to any otherwise applicable taxes or tax increases that may be subsequently enacted by the USVI Government during the period of its benefits, which is generally fifteen (15) years

Appendix 5: RTPark Beneficiary Tax Savings Example for a Corporation* - Annual Gross Revenue \$1,000,000

				Gross Receipts Tax			
	Gross Receipts Tax			RTPark Client Exemption			
100% Gross	Annual Gross Sales	\$	1,000,000	Annual Gross Sales	\$	1,000,000	
Receipts Tax	Tax Rate		5.00%	Tax Rate		5.00%	
				100% Gross Receipts Exemption		0.00%	
Exemption	Taxes Paid	\$	50,000	Taxes Paid	\$	-	
				Gross Receipts Tax Savings	\$	50,000	
	Income Tax			Income Tax RTPark Client Reduction			
90% Income	Annual Taxable Income	\$	250,000	Annual Taxable Income	\$	250,000	
	Tax Rate		21.00%	Tax Rate		21.00%	
Tax Reduction				90% Income Tax Reduction		2.10%	
	Taxes Paid	\$	52,500	Taxes Paid	\$	5,250.00	
				Income Tax Savings	\$	47,250	
	Excise Tax			Excise Tax			
			RTPark Client Exemption Value of Imported Materials & Components \$ 300,000				
100% Excise	Value of Imported Materials & Components	Ş	300,000		Ş		
Tax Exemption	Assessed Rate (1.05% market value)	~	1.05%	Assessed Rate (1.05% market value)	<u>,</u>	1.05%	
	Assessed Value	\$	315,000	Assessed Value	\$	315,000	
	Tax Rate		4.00%	Tax Rate		4.00%	
				100% Excise Tax Exemption		0.00%	
	Taxes Paid	\$	12,600	Taxes Paid	\$	-	
				Excise Tax Savings	\$	12,600	
	USVI Customs Duties		USVI Customs Duties RTPark Client Reduction				
Reduction in	Landed Cost for Foreign (non-US) Items	\$	150,000	Landed Cost for Foreign (non-US) Items	\$	150,000	
	USVI Customs Duties Rate		6.00%	USVI Customs Duties Rate		6.00%	
Customs Duty				Virgin Islands Customs Duty Reduction		1.00%	
from 6% to 1%	Customs Duties Paid	\$	9,000	Customs Duties Paid	\$	1,500	
				USVI Customs Duties Savings	\$	7,500	
	Property Tax			Property Tax RTPark Client Exemption	20		
100% Droporty	Real Property Market Value (land, buildings)	\$	300,000	Real Property Market Value (land, buildings)	\$	300,000	
100% Property	Assessed Rate (60% market value)	Ŷ	60.00%	Assessed Rate (60% market value)	Ŷ	60.00%	
Tax Exemption	Assessed Value	\$	180,000	Assessed Value	\$	180,000	
	Tax Rate (1.25% assessed value)	7	1.25%		Ŧ	1.25%	
			,	100% Property Tax Exemption		0.00%	
	Taxes Paid	\$	2,250	Taxes Paid	\$	_	
		Ŧ	_,	Property Tax Savings	\$	2,250	
	Total Taxes Paid		Total Taxes Paid RTPark Client				
Total Savings	Gross Receipts Tax	\$	50,000	Gross Receipts Tax	\$	-	
	Income Tax	\$	52,500	Income Tax	\$	5,250	
	Excise Tax	\$	12,600	Excise Tax	\$	-	
	USVI Customs Duties	\$	9,000	USVI Customs Duties	\$	1,500	
	Property Tax	\$	2,250	Property Tax	\$	-	
	Total Taxes Paid	\$	126,350	Total Taxes Paid	\$	6,750	
		R	[Park (lient Total Savings	ć	119,600	

*The referenced tax rate is for an entity set up as a C-Corp. Entities that are Partnerships, LLC's, or otherwise may have a different tax rate.