



**Jones-Rogers Heating and Air Conditioning** is pleased to announce its acquisition by **Griffith Energy Services, Inc.**

Founded in 1970, **Jones-Rogers** is a full service residential and light commercial HVAC sales, service and replacement company servicing the greater Northern Virginia market. Jones-Rogers has earned a reputation as a reliable and trusted company committed to personalized service and the highest quality work. The company has won many awards that recognize its commitment to excellence. Jones-Rogers sells Carrier and Lenox equipment, and is a Carrier Distinguished Dealer and a Lenox Premier Dealer. Jones-Rogers services all brands of equipment. Revenues average over \$2.7 million per year.



Jones-Rogers distinguishes itself from its competition by the quality of its service technicians. 100% of Jones-Rogers' service technicians are NATE-certified (North American Technician Excellence). All service and installation personnel hold either Journeyman's or Apprenticeship licenses. All technicians are employees – no subs are used.

Established in 1898, **Griffith Energy** is a leading provider of heating and air conditioning services and products and fuel oil in the greater Washington, DC, / Maryland / Virginia market. With 14 locations in 3 states, Griffith is excited to add Jones-Rogers to its team of respected HVAC professionals, and believes that the synergies created by the acquisition will help fuel continued growth into the future.

**Prime Investments Business Brokers and M&A Advisors** acted as intermediary in the transaction. Prime represents business owners in Maryland, Virginia, Pennsylvania, and Washington, DC. Prime's no-upfront fee policy, unusual in the M&A community, has proved attractive to business owners throughout the Mid-Atlantic region.