

ERS of DC, MD and VA Metro (ERS) is pleased to announce its acquisition by ROK Maryland, LLC, Mr. Ronald Klatt, Managing Member.

ERS is a franchised flood and fire damage company specializing in applying state-of-the-art technologies for the recovery, repair, and restoration of fire and flood-damaged electronic equipment and data for both residential and commercial consumers. Over time, ERS evolved from servicing primarily residential clients to focusing on the more lucrative, large commercial client market. Restoration of damage to electronic equipment and documents due to fire and flood at manufacturing plants, schools, medical facilities and other commercial locations became a large part of the revenue stream.



ERS' work is referred to the company by insurance agents and 3rd-party adjusters or claims administration companies (such as Alacrity and Contractor Connection). Additionally, claims are often general referred directly from remediation companies (such as Servpro ServiceMaster). and Reconstruction contractors also form a significant portion of the referral base. Revenue also comes from direct commercial contracts.

Mr. Klatt, a former Air Force fighter pilot, has had a successful career in industrial operations management and intends to be a hands-on manager.

Prime Investments Advisors acted as intermediary in the transaction. Prime represents business owners in Pennsylvania, New Jersey, Delaware, Maryland, Virginia and Washington, DC. Prime's no-upfront fee policy, unusual in the M&A community, has proved attractive to business owners throughout the mid-Atlantic region.