



# VIRTUAL TRADESHOW



**PHYSICAL THERAPY  
FURNITURE & EQUIPMENT**

800.743.7738 | [phsmedicalsolutions.com](http://phsmedicalsolutions.com)

# INNOVATIVE CARE SOLUTIONS

Since we are not able to come together in person to network and share this fall, we would like to reach out to connect you with our physical therapy facility solutions.

Browse our Virtual Tradeshow eBook to find out why you should choose PHS Medical and how we can help you get started with your project.

Our inspired and knowledgeable team is ready to help!



**Tanner  
Siegling**

**Regional Sales Manager - PTA**

Direct: 605-753-4896

[tanner@pivotalhealthsolutions.com](mailto:tanner@pivotalhealthsolutions.com)



# WHY CHOOSE PHS MEDICAL?

In a short amount of time, we have proven to be one of the top brands for physical therapy equipment.



Our physical therapy product line goes beyond the standard to help you bring your facility's vision to life. Showcase your facility with quality products and cutting edge design where function meets style.

## New Capabilities

Add a custom touch to your facility with wall graphics, door wraps and other custom branding options.

## Excellent Service

We work with you from concept to reality providing free product mockups and room layouts.



## REQUEST YOUR FREE MOCKUP

800.743.7738 | [phsmedicalsolutions.com](https://phsmedicalsolutions.com)



# TABLE OF CONTENTS

---



## IN THE RECEPTION AREA

5



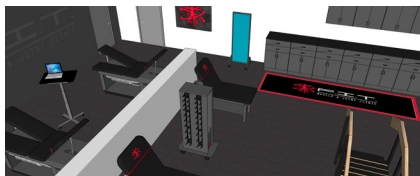
## IN THE OFFICE

9



## IN THE CLASSROOM

12



## IN THE PT ROOM

Wood & Laminate Products

17



## IN THE PT ROOM

Aluminum Products

22





# IN THE RECEPTION AREA

## OFFICE SOLUTIONS

The reception area is the gateway to your practice. Make a professional first impression by choosing an organized room layout with functional kiosks, office furniture and versatile seating options. Showcase your brand with wall graphics and custom logo rugs to create a cohesive image.

800.743.7738 | [phsmedicalsolutions.com](http://phsmedicalsolutions.com)

## Kiosks

[Download the  
Product Data Sheet](#)



## Logo Rugs

[Download the  
Product Data Sheet](#)

**NEW!**

# rev.247

WORKSPACE REINVENTED



## COMING SOON

### The world of work is changing.

Our mission hasn't. Our focus is on the way you work best, and we provide the resources you need to get work done. We created REV.247 to provide innovative products and solutions to help reinvent your workspace.

- **Elevating desks**
- **Office chairs**
- **Filing cabinets**
- **Stationary tables**
- **Mobile Workstations**



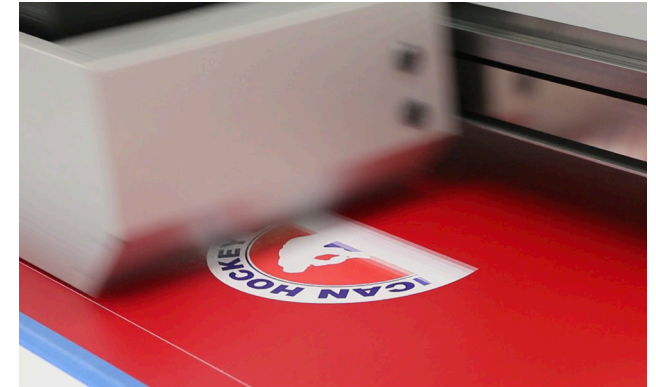


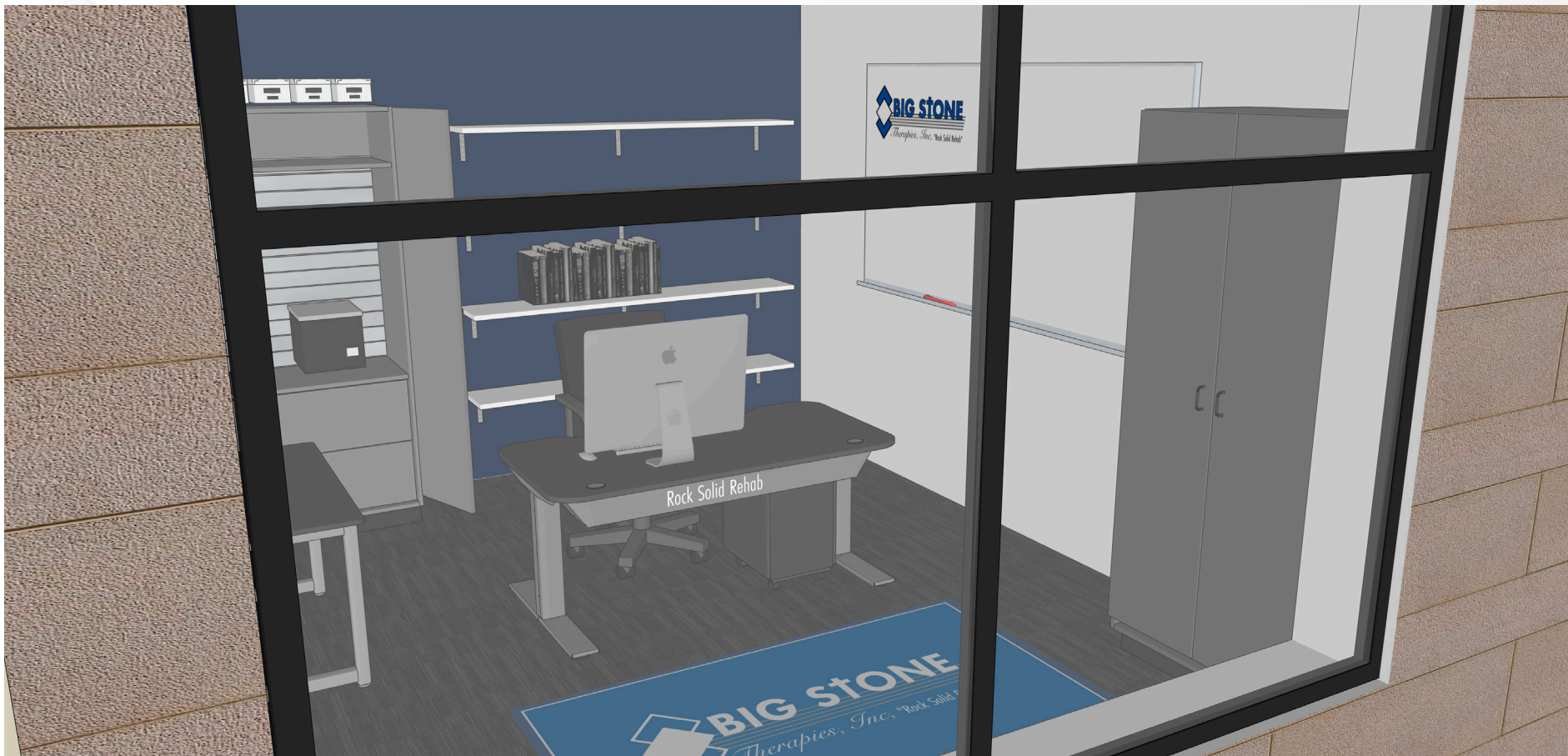


**BUILD YOUR BRAND WITH CUSTOM GRAPHICS**

Decals, banners, signs and much more! Let our experienced design team bring your project to life. At Pivotal Printing, we utilize state-of-the-art printers for your creations large and small including wall graphics, door wraps and all types of signage with custom branding options.

- Decals
- Bag Tags
- Window Decals
- Retractable Banners
- Tri-Stand Banners
- Scrim Banners
- Foamboards and Stands
- Paper Posters and Banners
- Floor Decals
- Polymetal Signs
- Vehicle Magnets
- Bean Bag Boards
- Wood Prints
- Variable Height Banners and Stands
- Wall Decals
- Nameplates
- Door Wraps
- Corroplast Yard Signs with Stakes
- Canvas Prints
- Customized whiteboards





# IN THE OFFICE

## OFFICE SOLUTIONS

Design your office space for function and style with our new line of ergonomically designed office furniture including variable height desks, cabinetry, and office chairs. We have storage solutions to help keep you organized, and your workflow streamlined. Add a personalized white board, logo rug, or custom wall graphics to make your space stand out.

**800.743.7738 | [phsmedicalsolutions.com](https://phsmedicalsolutions.com)**







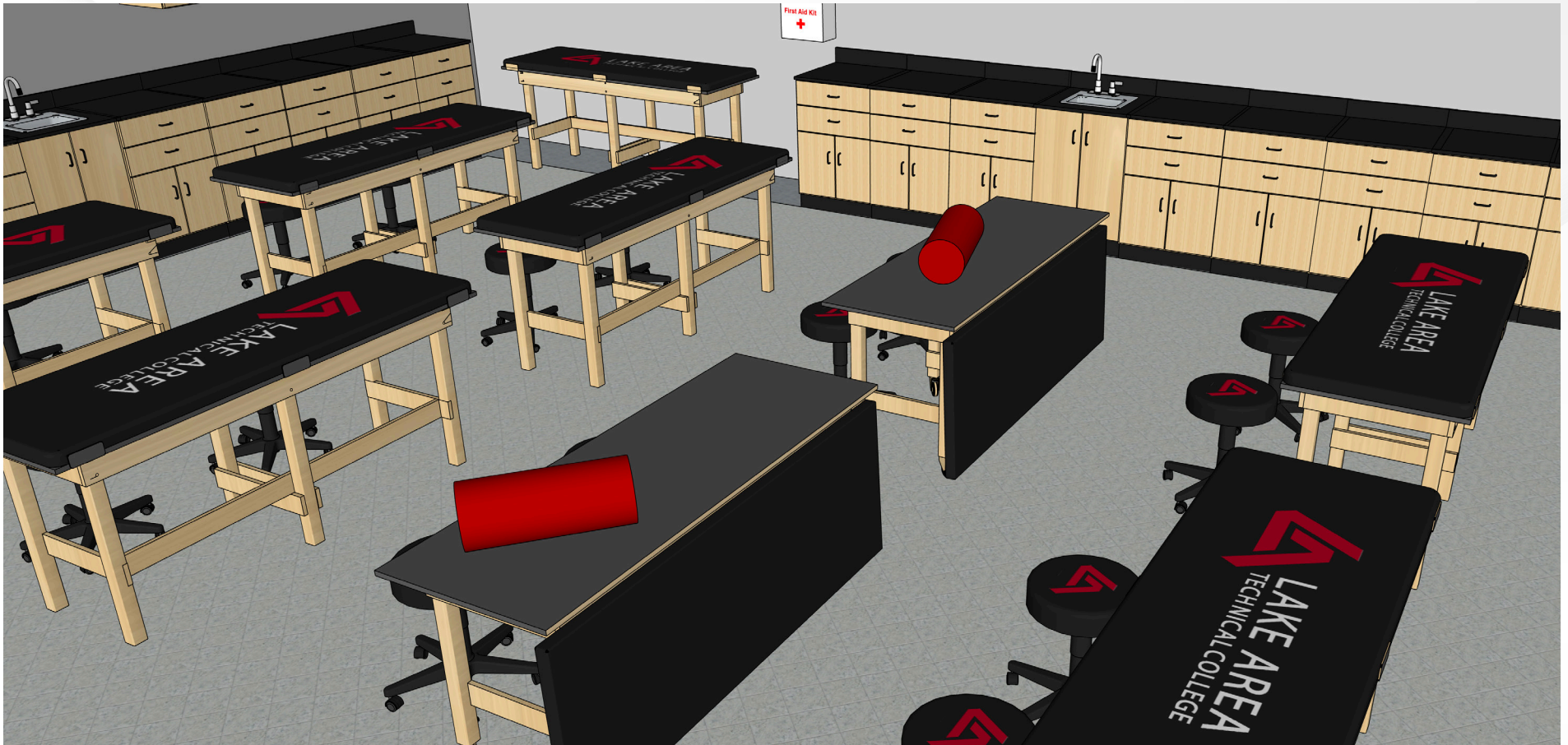
## Dry Erase Whiteboards

[Download the Product Data Sheet](#)



## Stationary Cabinets

[Download the Product Data Sheet](#)



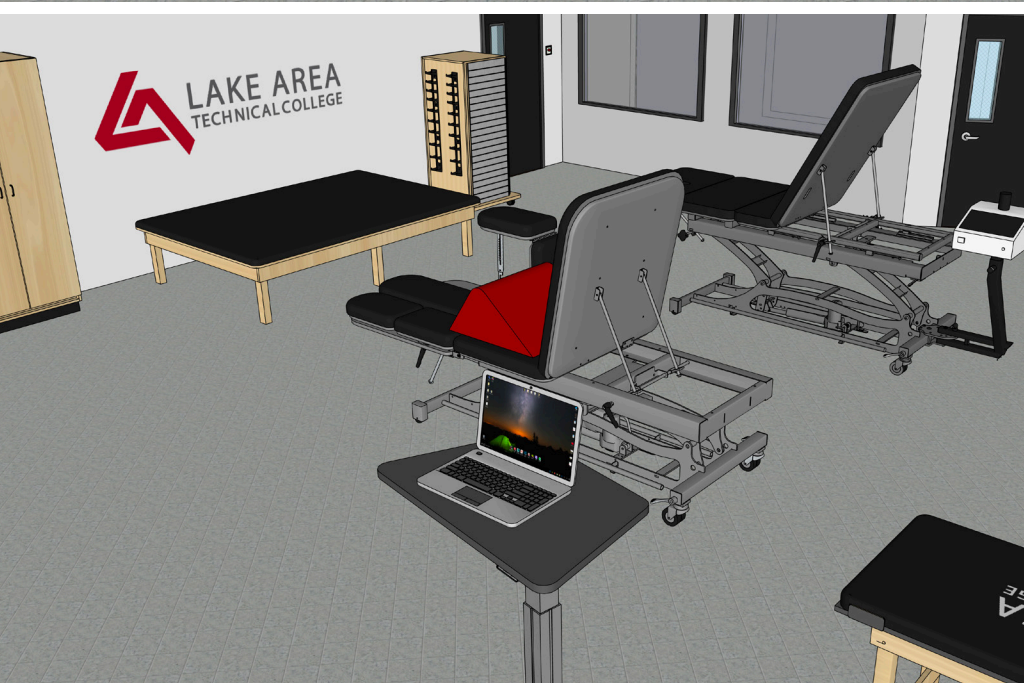
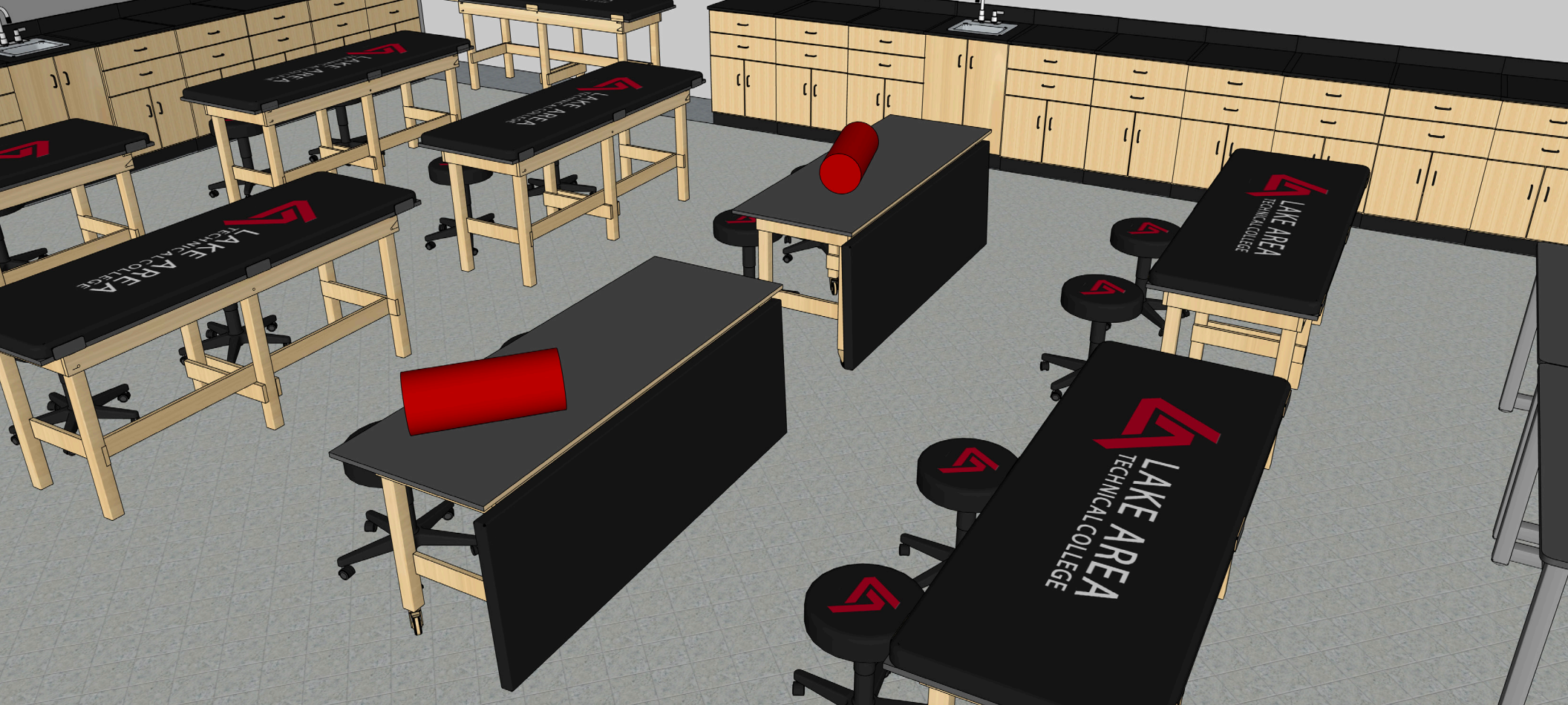
# IN THE CLASSROOM

## CLASSROOM SOLUTIONS

We focus on the way teachers teach and student learn. Create your ideal space with functional Classroom/Lab Treatment Tables or our Leg & Shoulder (LAST) Therapy Table and add a mobile workstation for instruction on the go. Stor-Edge Stationary cabinets or wall/base cabinetry maximizes classroom storage options, and custom branding with your logo completes your space.

800.743.7738 | [phsmedicalsolutions.com](https://phsmedicalsolutions.com)







## LAST (Leg & Shoulder Therapy) Table

[Download the Product Data Sheet](#)

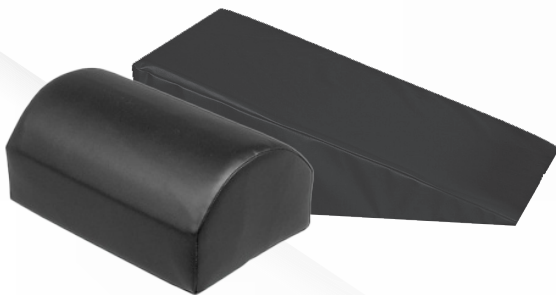
[VIDEO]: MASTERING THE LAST TABLE



## Classroom/Lab Treatment Table

[Download the Product Data Sheet](#)

# PRODUCTS FOR THE CLASSROOM...



## Bolsters

[Download the Product Data Sheet](#)



## Rolling Stools

[Download the Product Data Sheet](#)



## Medical Wall and Base Cabinets

[Download the Product Data Sheet](#)



## Multi-Purpose Carts

[Download the Product Data Sheet](#)



## Thera-P Traction Table

[Download the Product Data Sheet](#)



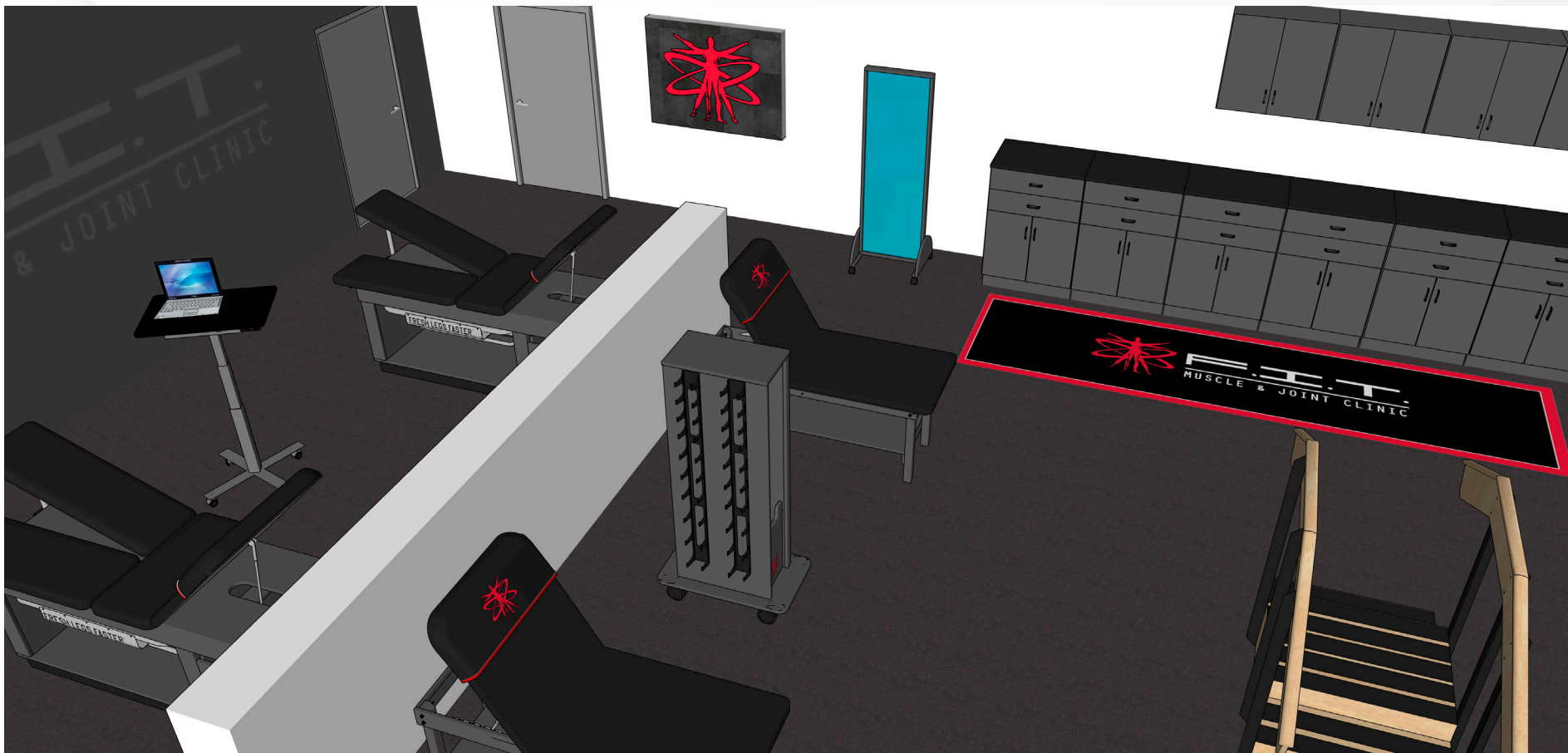
## Classic Wood Mat Table

[Download the Product Data Sheet](#)









# IN THE PT ROOM

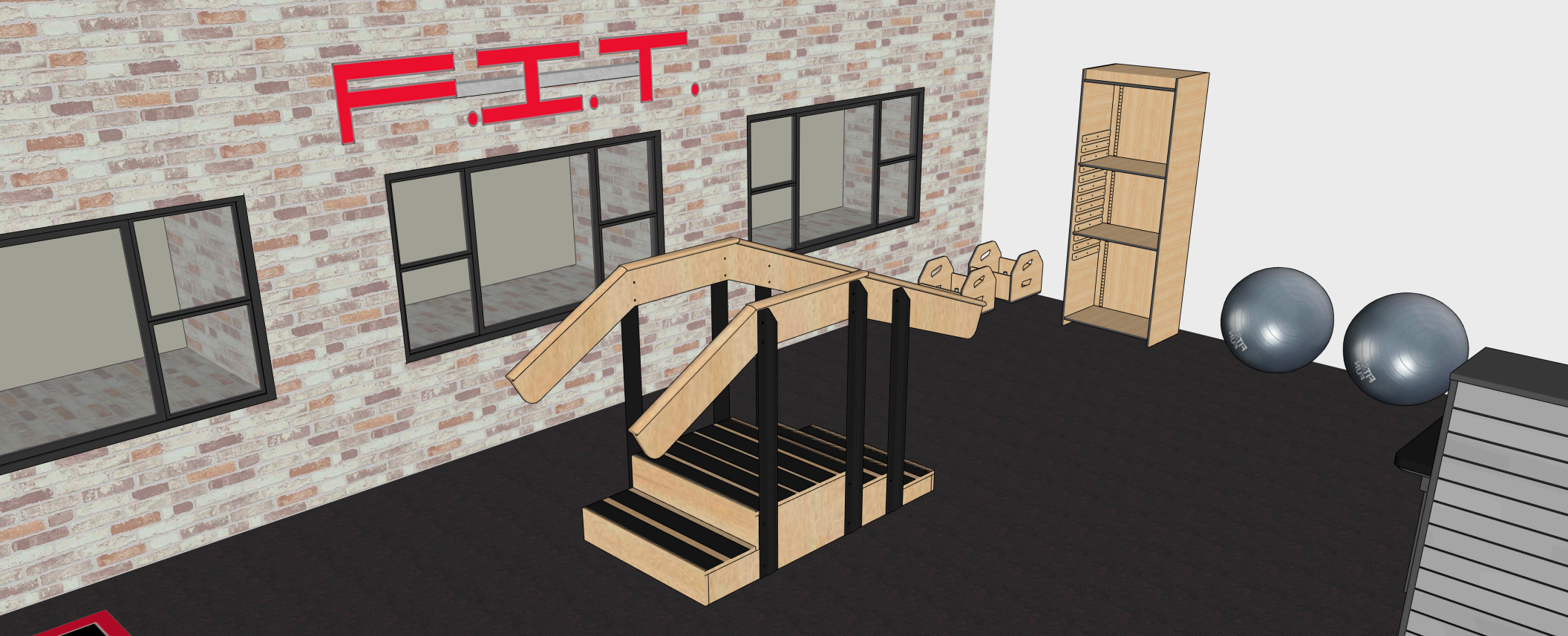
800.743.7738 | [phsmedicalsolutions.com](http://phsmedicalsolutions.com)

## WOOD & LAMINATE PRODUCTS

Every therapy room project has a unique budget and specific needs. PHS Medical manufactures physical therapy and rehabilitation products made from a variety of quality materials including solid hardwood and durable laminate. Choose a Classic Wood Treatment Table or a CAB-090N treatment and recovery cabinet for the ultimate in faster recovery.

A pass-through staircase, portable mirror, lift boxes and a lift and place rack station can accommodate a variety of treatment protocols including work conditioning and rehabilitation. Complete your space with smart storage options including wall and base cabinetry, and a versatile Stor-Edge modality cart to keep what you need right where you need it.







## Classic Wood Treatment Table

[Download the Product Data Sheet](#)



## CAB-090N Treatment & Recovery Cabinet

[Download the Product Data Sheet](#)

# PRODUCTS FOR THE PT ROOM...



## Staircases

[Download the Product Data Sheet](#)



## Portable Mirrors

[Download the Product Data Sheet](#)



## Lift & Place Rack Station

[Download the Product Data Sheet](#)



## Lift Boxes

[Download the Product Data Sheet](#)









# IN THE PT ROOM

800.743.7738 | [phsmedicalsolutions.com](http://phsmedicalsolutions.com)

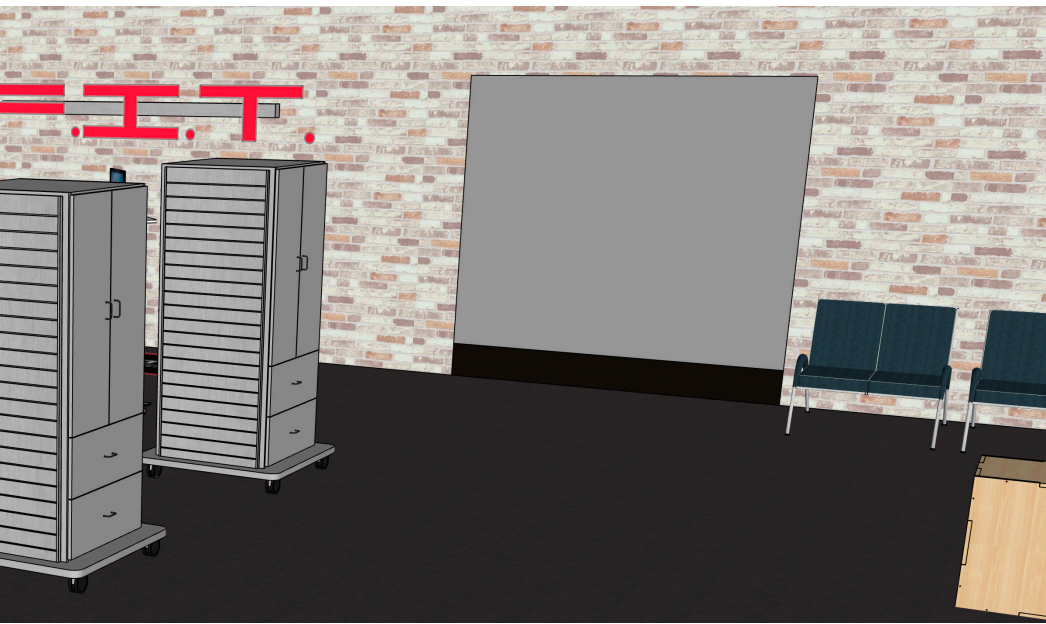
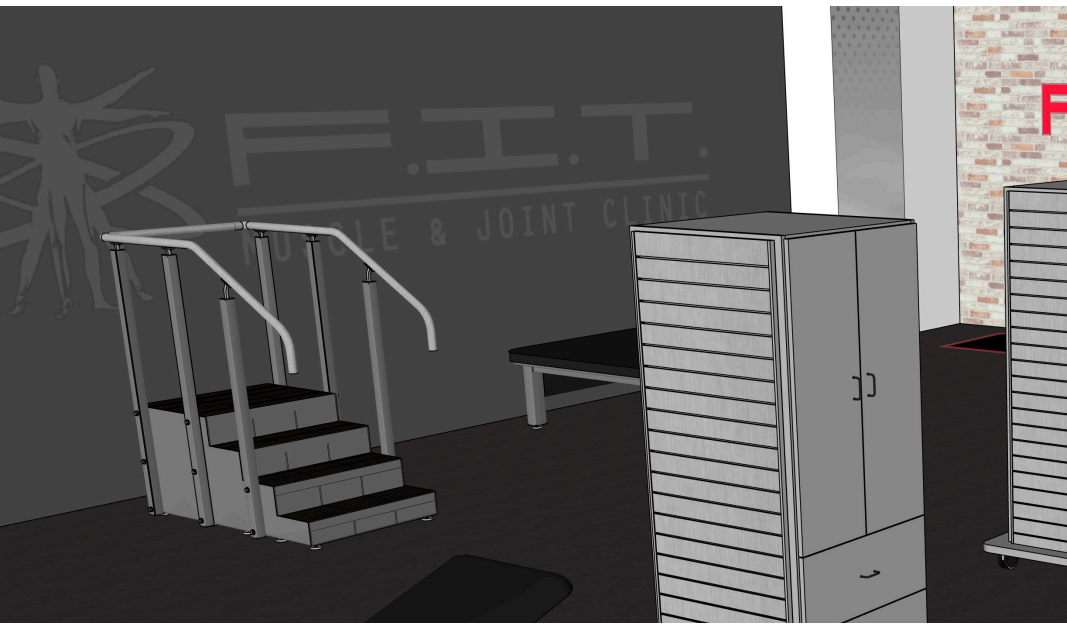
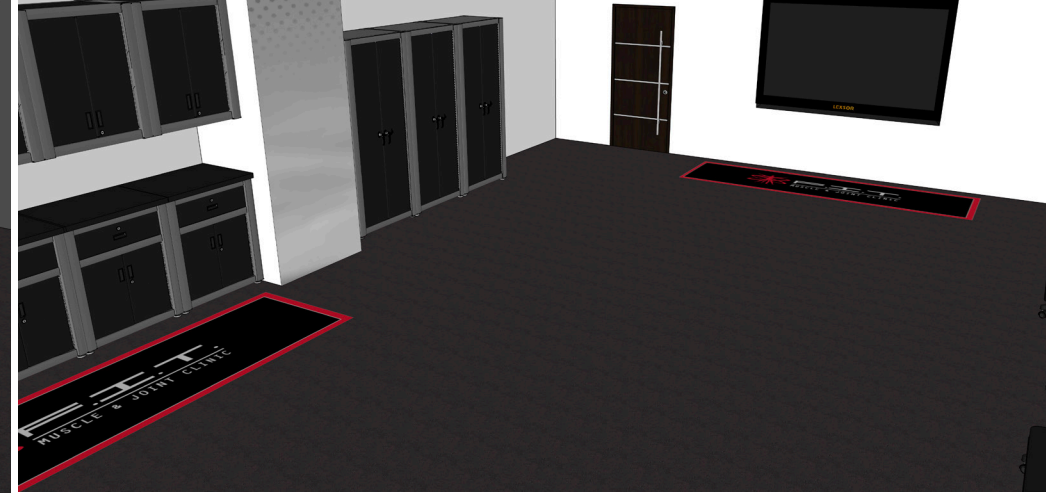
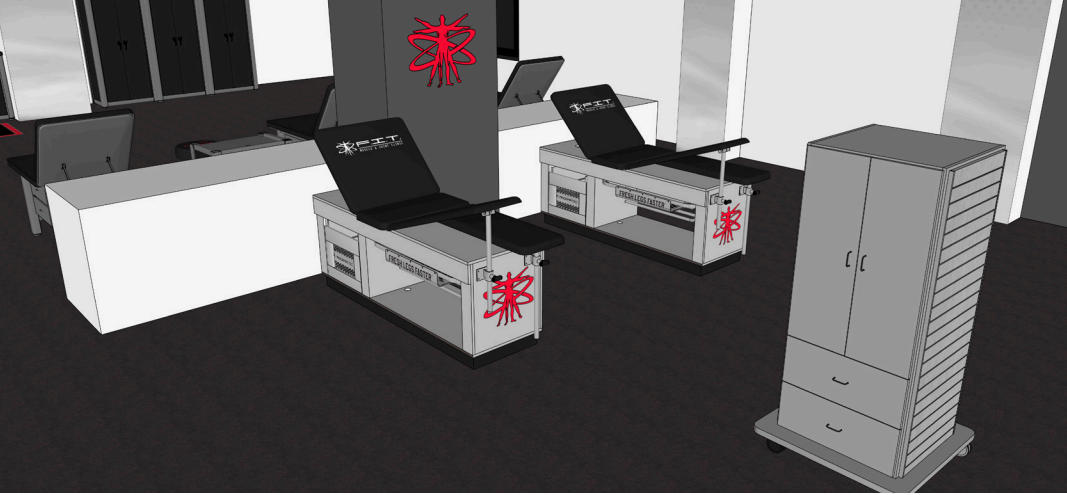
## ALUMINUM PRODUCTS

Your therapy room is the focal point for your patients' treatment and recovery. The Aluma Elite product line exemplifies top-of-the-line quality and craftsmanship and can withstand everyday use and harsh environments. In addition to Aluma Elite equipment, choose an aluminum staircase for durability and strength.

Thera-P electric treatment tables provide versatility and patient comfort with seven top options and a whisper quiet lift system. Add a CAB-090N treatment and recovery cabinet designed for Norma Tec's PULSE Series Recovery System, and minimize treatment set up, storage and extra clutter.

Whether you choose a fully customized treatment table or modality cart, we have exclusive custom branding options to showcase your brand.





## **Thera-P Electric Treatment Table**

[Download the Product Data Sheet](#)



## **Aluma Elite Basic Treatment Table**

[Download the Product Data Sheet](#)



# PRODUCTS FOR THE PT ROOM...



**Aluma Elite  
Modality Carts**

[Download the  
Product Data Sheet](#)



**Aluminum  
Staircases**

[Download the  
Product Data Sheet](#)



**Aluma Elite  
Mat Tables**

[Download the  
Product Data Sheet](#)



**Plyometric Boxes**

[Download the  
Product Data Sheet](#)







# CASE STUDY:

# DIXIE STATE UNIVERSITY

## MAT Program



One challenge the university faced was to design additional human performance labs to replace inadequate ones while eliminating the need for athletic and academic programs to share space with recreational activities. The new facility features dual-use academic spaces, state-of-the-art laboratories and areas shared by human performance program faculty and students. Recently named a 2020 Facilities of Merit award winner by Athletic Business, the Human Performance Center exemplifies excellence in function and design.

## MAT Program

Goals of the program include: preparing students to provide comprehensive patient care as athletic training professionals. The master's degree program provides hands-on learning experiences using a skills-based approach in both the classroom and in a clinical setting. Students learn how to offer care in the areas of prevention, clinical evaluation and diagnosis, immediate and emergency care, treatment and rehabilitation, and organization and professional health and well-being.

## The Classroom

When Dr. Neibert and his department began searching for tables and equipment to outfit their new Masters in Athletic Training program at Dixie State, he set out to find the highest quality tables on the market. "I looked at the product construction thoroughly including how it is set up, how the legs are attached, the support beams, the quality of vinyl, and the types of stain," added Dr. Neibert.

In addition to high quality tables, Dr. Neibert was also looking for the ability to brand the room and equipment appropriately.

"I really liked the high quality of the athletic training tables I found at Pivotal Health Solutions," stated Dr. Neibert.



**"Branding is so critical because it attracts people," he added. "I wanted the treatment tables to be of the highest quality, and I wanted the ability to deboss our logo to create a cohesive look."**  
**- Dr. Peter Neibert**









# COLOR CHOICES

## LAMINATE CHOICES:



Oak  
Laminate



Maple  
Laminate



Grey  
Laminate



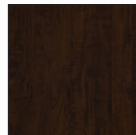
Storm Grey  
Laminate



Cherry Merlot  
Laminate



Harbor Grain  
Laminate



Espresso  
Laminate



Black

## WOOD CHOICES:



Oak



Maple

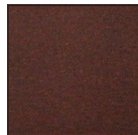
## CUSTOM STAIN CHOICES:



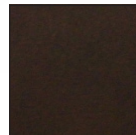
Warm Copper



Rustic Fall



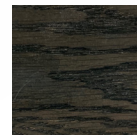
Deep Garnet



Warm Caramel



Tungsten Grey



Fossil Grey



Black Beauty

## POWDER COAT CHOICES:



Black



Light Gray



Charcoal



Royal Blue



Navy Blue



Red



Burgundy



Bright Blue



Green



Forest Green



Purple



Yellow



Orange



Brown



White

**Branding  
decals  
included**

on Aluma Elite  
products





**OUR  
BRANDS:**



800.743.7738 | [phsmedicalsolutions.com](http://phsmedicalsolutions.com)