



Lyniate OEM Partner Program

The Lyniate guided-services approach is designed to give you the knowledge, experience, and confidence to help you seamlessly connect data for growth, ROI, and clinician and patient satisfaction.

Implementing a new technology solution should be straightforward and rapidly add value.

With this top of mind, we designed our OEM partner program to make the deployment process as smooth as possible — allowing you to learn the platform while delivering all of the critical integration capabilities that

your customers expect. Our guided-services approach supports you and your team every step of the way to ensure your success in satisfying your use cases and design requirements. The Lyniate OEM Partner Program includes:



60-Day Evaluation License

The evaluation license provides full product functionality for testing external system interfaces with multiple connection types, messaging protocols, and formats. During this period, you get guided support from our integration experts, who will provide a product overview, work through use cases, and offer recommendations in setting up your environment. This hands-on experience will bolster your confidence that Lyniate is the right partner for all of your interoperability needs.



Sandbox Environment

After your purchase, you'll have access to a fully functional development environment to support your internal development, testing, and staging of changes prior to moving to your production environment. The sandbox environment provides peace of mind for iterating and testing code changes to ensure they're production ready.



Design Coaching

From needs assessment and integration requirements, to use cases and architecture design, our solution architecture team will assist as much or as little as you like. We use an interactive, consultative approach focused on addressing your use cases, determining the best deployment option to meet your architectural needs, and assisting in creating a proof of concept.



Online and In-person Training

Lyniate offers a wide range of flexible training courses. Training ensures staff have the knowledge to use the applications to their full potential while easing the transition to a new system. Training is crucial to unlocking and maximizing the value from your investment. Options range from in-person, instructor-led training, online self-paced courses, interactive web-based courses, webinars, and customized courses to meet your needs.



Dedicated Account Manager

With the OEM partner program, you'll have a single point of contact at Lyniate to help you succeed. Your account manager will serve as your advocate and optimize your experience throughout the partner journey. They will also assist you with future growth planning and provide insights and solution roadmaps to ensure you're taking advantage of enriched features and functionality.



Best in KLAS® Service and Support

When you have an issue with a healthcare interface, it is critical to resolve it as quickly as possible. Our best in KLAS support team will assist you in solving any challenges — around the clock, 365 days a year. Plus, the Lyniate online knowledge hub and user forum offer an additional level of self-serve support and knowledge sharing among users.

Why Lyniate?



Experience

Lyniate is purpose built for healthcare interoperability. Thousands of customers around the globe trust Lyniate's suite of interoperability solutions to power their products and services. Our products offer scalability from small, single-user applications to large enterprise deployments. The knowledge we've gained through decades of experience with healthcare standards is built into our products.



Security

As the number of data trading partners and connections among networks increases, healthcare organizations must protect patient data at rest and in motion. Our built-for-healthcare interoperability solutions are designed to move patient data securely. In addition, our participation in industry connectathons ensures our secure solutions work with products and services from other health IT vendors. Lyniate is currently pursuing the ISO 27001 certification.



Simplicity

Lyniate simplifies the complexities of healthcare interfacing by enabling simple, secure data flow between various systems, giving your team the confidence that data will always be there when needed. Whether you're connecting to EHRs, undergoing a merger or acquisition, or connecting to new systems within the healthcare ecosystem, Lyniate will keep data flowing where it needs to go.



Speed

Lyniate solutions allow your team to create connections in the shortest timeframe possible and include features and tools to expedite delivery so your organization realizes the return on its investments quickly, all while ensuring continuity of performance during migrations, conversions, and the creation of new interfaces. With health IT professionals working on multiple projects, building interfaces quickly frees up time for other critical activities.



"We selected Lyniate Rhapsody as our interface engine due to its reliability, speed, flexibility, and ability to be customized. Rhapsody is the perfect solution for us and our customers."

— Paul Viskovich, CEO, Healthfully Inc.



"The interface team at CorroHealth has found Lyniate Corepoint's ease-of-use to be extremely valuable in deploying data integration fast and effectively. It has significantly enhanced our integration capabilities for our solution, The T System."

— Kaltrina Berisha, Director of Product Management, CorroHealth

Integration Strategies for Health IT Vendors

Failing to treat interoperability as a first-tier feature can result in expensive problems down the road. Read the whitepaper, *Integration Strategies for Health IT Vendors*, for a deep dive into how Lyniate Rhapsody saves code development and maintenance; gives you competitive advantages related to interoperability and improves operational efficiency of deployment, troubleshooting, and monitoring.

[Read the White Paper →](#)

