**Key Remuneration Principles of the Board of Directors, Chief Executive Officer and other Management Team**

**Remuneration of the Board of Directors**

Qt Group Plc compensates the work on the Board as follows:

* monthly remuneration of EUR 2,500 to the members of Qt Group Plc’s Board of Directors,
* monthly remuneration of EUR 3,500 to the Vice Chairman, and
* monthly remuneration of EUR 5,500 to the Chairman of the Board.

In addition, a fee of

- EUR 1,000 is paid per committee meeting for the Chairman of respective Board Committee, and

- EUR 500 is paid per Board or committee meeting for all other Board members of Qt Group Plc.

Moreover, standard and reasonable costs resulting from work on the Board of Directors would be reimbursed against invoice.

Members of the Board are not eligible for any compensation schemes the company has for its personnel or operative management and the company has not granted stock options or share-based remuneration for work on the Board.

**Remuneration of Chief Executive Officer (CEO)**

The remuneration of the CEO is considered as a whole and it comprises both fixed and variable components.

Fixed remuneration components include the fixed monthly salary payable to the CEO under the CEO’s service contract. Fringe benefits, if any, are considered to be part of this fixed monthly salary.

CEO’s fixed monthly salary is EUR 28 060.

The remuneration model includes two types of variable remuneration components: a cash bonus paid under the Company’s short-term incentive scheme and a reward paid in shares and/or options (and, if applicable, in cash) under the Company’s long-term incentive scheme.

Under the Company’s short-term incentive scheme, the earning criteria for the bonus is the growth of Qt group’s net sales. Bonus starts to accrue upon the net sales exceeding the set minimum level and 100% target level is reached upon fulfilment of the target set for net sales. At the 100% target level, the CEO is paid a bonus equal to 40 per cent of his annual fixed salary. Between the minimum level and target level the bonus accrues linearly between 0-100% pursuant to realization. Upon exceeding the net sales target, the bonus will increase such that 30% of each euro that exceeds the net sales target is used for the CEO’s and other Company personnel's bonus rewards including social costs. The maximum bonus for the CEO under the bonus scheme is 120 per cent of his annual fixed salary. The fulfilment of bonus criteria is evaluated and possible rewards are paid semiannually.

Company has two valid long term incentive schemes: Option scheme 2016 and Share bonus scheme 2019.

Under the company’s 2016 option scheme the CEO has been issued 568,941 stock options, each of which entitles its holder to subscribe for one (1) new share in the company or an existing share held by the company. The share subscription period for the stock options is 19 December 2019–31 December 2022 and the subscription price is EUR 4.84.

Under the share bonus scheme 2019 the CEO is entitled to a maximum reward equal to the value of 100,000 company shares. Scheme has one earning period covering years 2019 and 2021. Rewards in the program are determined by Qt Group Plc’s net sales in 2021. Rewards will start accumulating once the net sales for 2021 exceed EUR 80 million, and they then continue to increase in a linear manner up to a maximum value which is reached once net sales reach EUR 120 million. Rewards shall be paid after confirmation of 2021 financial statements in combination of shares and cash. The cash portion of the reward will primarily be used to cover taxes and other comparable costs arising from the scheme. Received rewards are free from any restraints on disposability or otherwise.

**Remuneration of other Management Team**

The company’s executive management consists of the Group Management Team, which comprises the CEO and seven (7) other function heads.

Board’s Compensation and Nomination Committee prepares, in cooperation with the CEO, the remunerations and other rewards and benefits payable to the other management team members. If necessary, outside experts and market surveys can also be used in the preparation of remunerations.

Same as with the CEO, remuneration of the other Management team comprises both fixed and variable components.

Fixed remuneration components include the fixed monthly salary payable to each management team member pursuant to their respective director agreement. Fringe benefits, if any, are considered to be part of this fixed monthly salary.

Variable remuneration components comprise a cash bonus paid under the Company’s short-term incentive scheme and a reward paid in shares and/or options (and, if applicable, in cash) under the Company’s long-term incentive scheme.

The earning criteria and conditions of the short term incentive scheme for the other management team members are the same as those of the CEO, but the amount of the bonus at the target level varies between 30 and 44 per cent of the individual’s annual fixed salary. As with the CEO, the maximum bonus is three times the target level.

Same as with the CEO, the other management team members are eligible in the Company’s two long term incentive schemes: Option scheme 2016 and Share bonus scheme 2019.

Under the company’s 2016 option scheme, the other management team members have been granted a total of 413,766 stock options\*\*, each of which entitles its holder to subscribe for one (1) new share in the Company or an existing share held by the Company under terms corresponding to those of the CEO. Out of such amount in the end of 2020 the other management team members still held a total of 63,725 option rights unexercised.

Under the Company’s share bonus scheme 2019, the other management team members are, in aggregate, entitled to total maximum reward equal to the value of 102,000 company shares under terms corresponding to those of the CEO.

The retirement age of the other management team members is stipulated by law and none of the executives has a supplementary pension agreement with the company.

In fiscal year 2020, the other management team was paid in total remuneration as follows:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Fixed salary (including fringe benefits)/EUR** | **Short-term incentives/EUR** | **Long-term incentives/EUR** | **Total/EUR** |
| other management team (8 persons)\* | 854 096 | 360 873 | 7 683 057 | 8 898 026 |

\* report includes remuneration paid to both former CFO Mika Harjuaho during 1 January 2020-29.2.2020 and new CFO Jouni Lintunen during 8 June 2020 and 31 December 2020.